



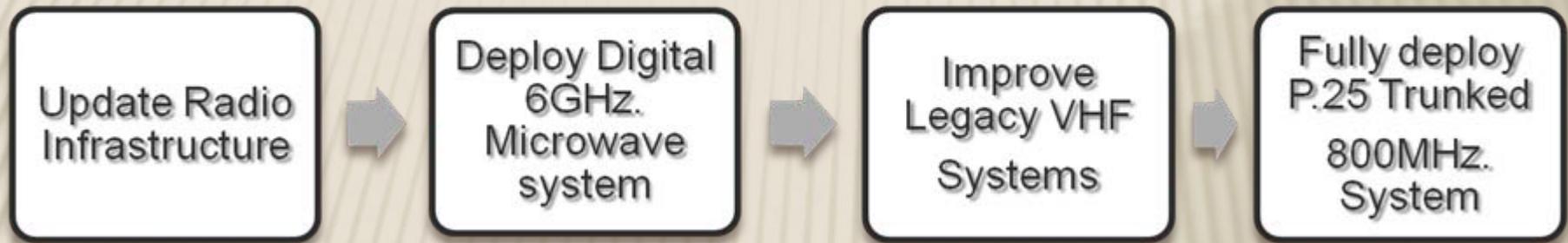
Saratoga County Public Safety Radio Upgrade Project September 29, 2010

PROJECT STATUS REPORT

PRELIMINARIES

- ✘ Thank You to the staff and management of the Hyatt for their generous use of this meeting space.
- ✘ Thank you to the members of the Public Safety Committee of the Board of Supervisors for their support throughout the project.
- ✘ Thank you to Sheriff Bowen

PROJECT GOALS



Project Goal Statement – Design, develop and deploy a fully functional, efficient and cost effective public safety radio system to meet the needs of Saratoga County for many decades to come.

TONIGHT'S MEETING PURPOSE

- × Report on system status
- × Meet Project Team
- × Project Schedule
- × End User Equipment

CURRENT STATUS



High-level overview of progress

- Majority of sites constructed
- Majority of 800 MHz system deployed
- VHF upgrade equipment installed
- Project is on budget



Unexpected delays or issues

Eminent Domain Case

Some Equipment Delays

Two sites left to construct

Connectivity to north sites

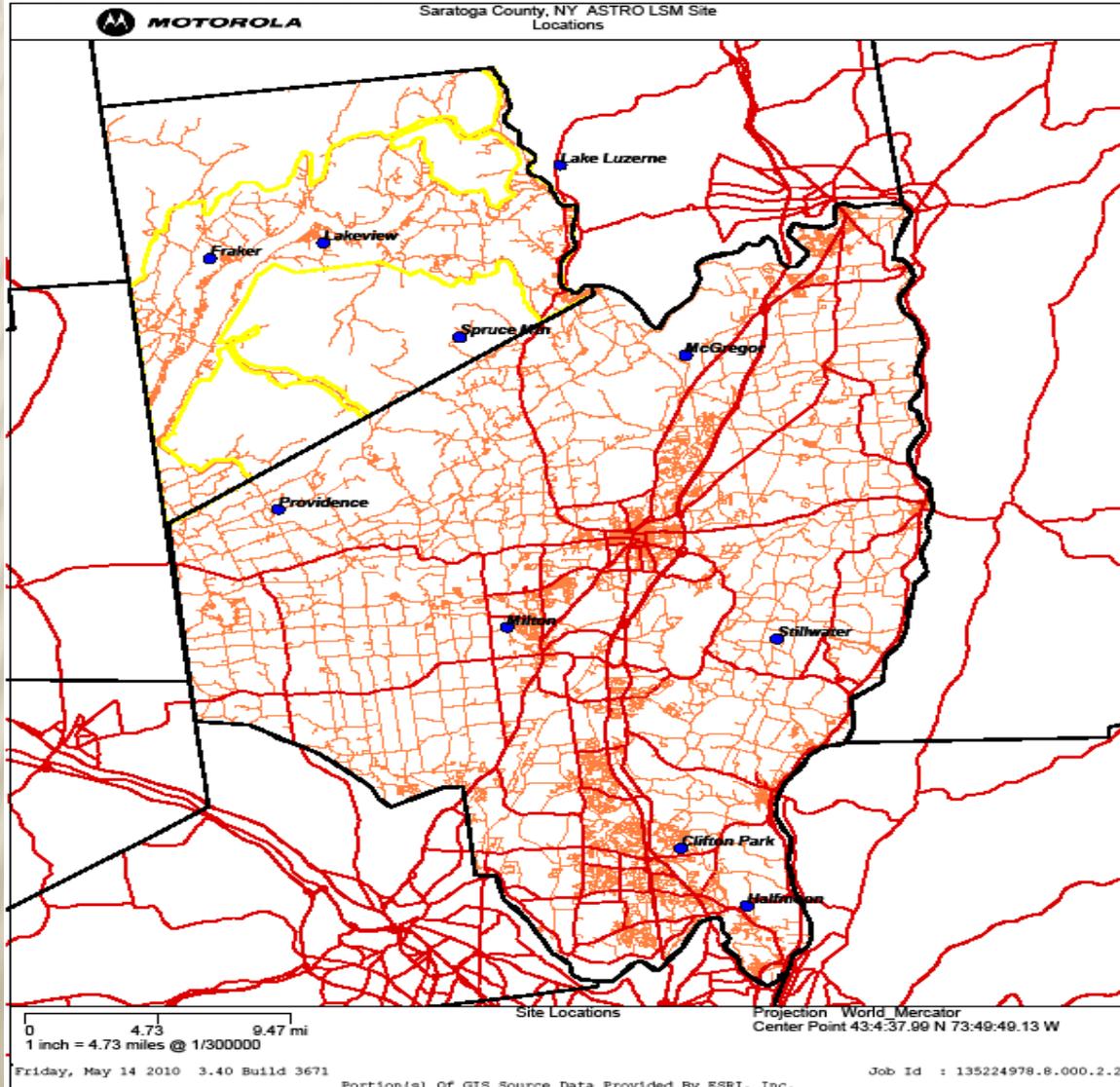
SOUTHERN ZONE SITES



NORTHERN ZONE SITES



NETWORK MAP





PROJECT TEAM INTRODUCTIONS

- × County Level Task Force
- × Motorola Project Team
- × Pittsfield Communications

THE MOTOROLA TEAM



Kevin Mumma – Project Manager

Britta Degenshein – Sales

Tom Kalis and Bouchaib Traiba – Project Engineers

YOUR NEW RADIO VENDOR



PITTSFIELD
COMMUNICATIONS SYSTEMS, INC.
1-888-2W-RADIO



MOTOROLA

Authorized Two-Way Radio Dealer

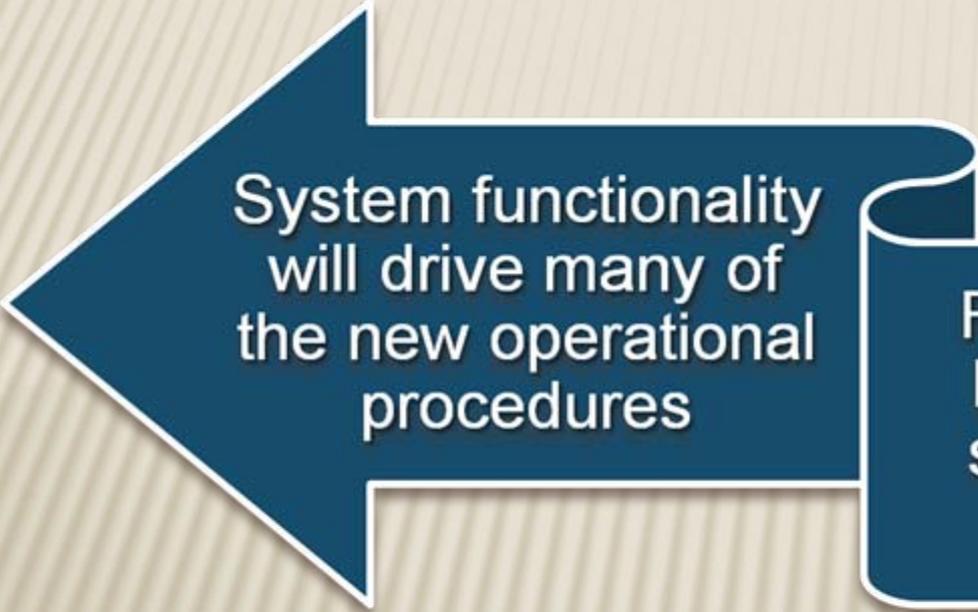
John Ullrich, President and Owner

Dave Ullrich

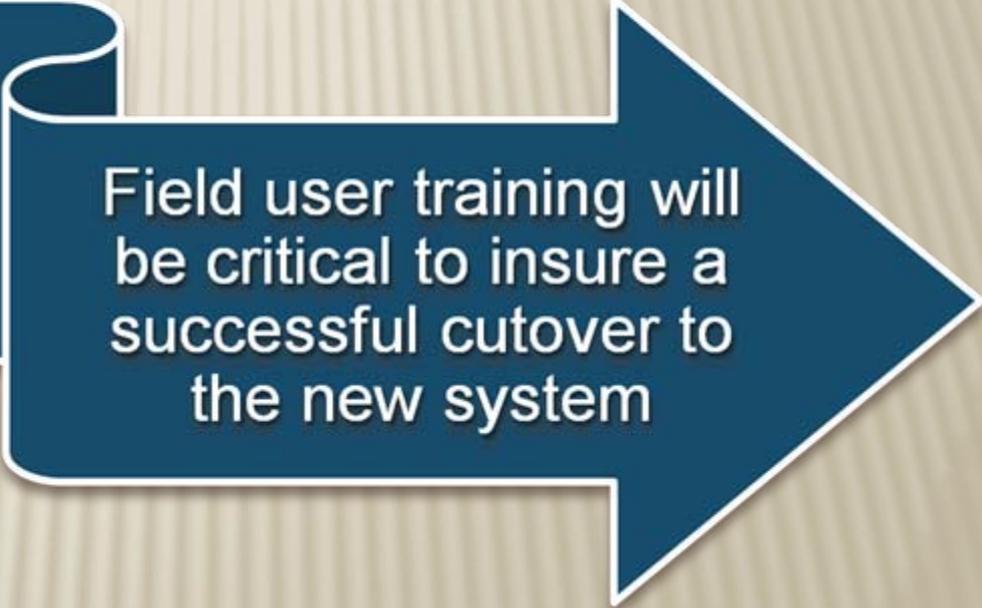
COUNTY TASK FORCE

- × Lt. Rick Castle
- × Sgt's Jeff Reisner, Tim Breen and Tim Johnson
- × Fire Coordinator Ed Tremblay
- × EMS Coordinator Mike McEvoy
- × Dan Miller, Emergency Services

OPERATIONS PROCEDURES



System functionality
will drive many of
the new operational
procedures



Field user training will
be critical to insure a
successful cutover to
the new system

INSTALL INVENTORY AND PLANNING

- ✘ Pre-planning will be critical to a successful period of subscriber installations
- ✘ Each agency **MUST** complete the pre-installation inventory form **BEFORE** any installs will occur
- ✘ We can not chase you for details
- ✘ Pittsfield Communication will do pre install visits to confirm information provided.

SCHEDULE – OCTOBER 2010

- ✘ Complete Radio Coverage Testing 10/08/10
- ✘ Begin Collection of Vehicle Inventory Data
- ✘ Begin Ordering Mobile and Portable Equipment
- ✘ Finalize Cutover Requirement for VHF

NOVEMBER 2010

- ✘ Mobiles and portables per county contract with Motorola are ordered.
- ✘ Hadley and Clifton Park sites are finished.
- ✘ Saratoga Co Communications Center new MCC 7500 consoles are installed
- ✘ Dispatcher training begins
- ✘ Field Operations Procedures are completed.

DECEMBER 2010

- ✘ Mobile installs begin
- ✘ Portables are programmed
- ✘ 800 MHz in Northern Zone are turned on
- ✘ Training commences

FIRST QUARTER OF 2011

- ✘ 800 MHz system released for use
- ✘ Fully functional VHF system

COUNTY PROVIDED RADIOS

- ✘ County Policy – One mobile and portable for each fire fighting apparatus and ambulance
- ✘ One mobile and portable for each chief and up to two assistant chiefs
- ✘ One mobile and portable for each fly car, Corp Captain or first response vehicle

RADIO EQUIPMENT TO BE PROVIDED

- × VHF High band 155MHz.
 - + CDM 1250 VHF Mobile
 - + HT 1250 Portable

- × 800 MHz
 - + XTS 1500 Portable radio
 - + XTL 1500 Mobile radio

PRICING

× VHF EQUIPMENT Mobile

Level 1 – PM 400 \$480.80 + \$265

Level 2 - CDM 1250 \$680.00 + \$265

Level 3 – CDM 1550 \$727.20 + \$265

Level 4 – XTL 1500 \$1,665.20 + \$265

PRICING - 800

× 800 MHz EQUIPMENT Mobile

Level 1 – XTL1500 \$1,920 + \$175

Level 2 - XTL1500 E \$2,080 + \$175

Level 3 – XTL2500 \$3,159 + \$175

Level 4 – XTL5000 \$3,691 + \$175

PRICING VHF PORTABLES

Level 1 – PR 860	\$638 + \$30
Level 2 – HT1250	\$844.40 + \$30
Level 3 – HT 1250 Key Pad	\$918 + \$30
Level 4 – XTS1500	\$1,572.00 + \$30

PRICING 800 PORTABLES

Level 1 – XTS1500	\$1,492 + \$20
Level 2 – XTS1500 1.5	\$1,572 + \$20
Level 3 – XTS2500 II	\$2,868 + \$20
Level 4 – XTS5000	\$3,866.40 + \$20