

SPECIAL PERSONNEL & INSURANCE COMMITTEE MEETING

April 14, 2010 – 3:00 p.m.

PRESENT: Vice-Chairman Richardson; Supervisors Daly, Lucia, Hargrave, Wood, Rowland; Spencer Hellwig, Mgmt. Analyst; Dominick Gallo, Cool Insurance

Vice-Chairman Richardson called the meeting to order.

Mr. Hargrave moved to approve the minutes of the April 7th meeting. Mr. Rowland seconded. Unanimous.

Mr. Hellwig distributed copies of the Saratoga County Renewal Comparison for the County's insurance policies, May 8, 2010 to May 8, 2011. He said last week, the Committee discussed renewal for the insurances, and there were a number of questions and concerns about some of the premium amounts. As a result, Cool was contacted and asked to revisit each of the policies to look for savings. As a result of that request, there has been a revised renewal quote, he stated. He introduced Dominick Gallo who has been with us for nine years. He was the one who was asked to look at these policies, he said.

Mr. Gallo said he had conversations with Supervisor Art Johnson, Mr. Wickerham and Mr. Hellwig about the upcoming renewals. We made adjustments to overall property exposure and equipment floater, he said. They increased dramatically due to the appraisal that was done because the County added a good amount of equipment to the policies. The premiums had increased 6.5%, he said. In my conversations with those individuals, they understood the increase and know it's necessary, but the increase in premium was not acceptable, he stated. My goal after our conversation was to shoot as close as it was last year without compromising coverage, he said. He stated he talked to some of the insurance companies to go back to the drawing board. He said he got the finalized numbers in to Mr. Wickerham. My ultimate goal is to make sure the people I deal with in Saratoga County are happy, he said. Basically, we thought we did a good job, he said.

Vice-Chairman Richardson told Mr. Gallo that his time and effort are appreciated and that he did an outstanding job.

Mr. Hargrave moved to authorize the insurance renewals for 5/8/10 to 5/8/11. Mr. Lucia seconded. Unanimous.

On a motion by Mr. Wood, seconded by Mr. Lucia, the meeting was adjourned.

Respectfully submitted,

Elaine M. Sodemann