INSURANCE AND RISK MANAGEMENT COMMITTEE MINUTES

MARCH 15, 2006 – 2:30 P.M.

Present: Chairman DeCerce; Supervisors Janik, Richardson, Trottier, Wood and Gutheil; Spencer Hellwig, Mgmt. Analyst; Sue Lent, Self-Insurance; Jack Kalinkewicz, Personnel; Richard Wigzell, Risk Management Consulting.

Chairman DeCerce called the meeting to order and welcomed all in attendance.

On a motion made by Mr. Wood, seconded by Mr. Richardson the minutes of the February 15, 2006 meeting were approved.

Mrs. Lent distributed copies of the Self-Insurance Pool Report for the period 1/1/06 through 2/28/06. The cases for the month are increased by 7; increases for the year are up by 4; expenses for January are down by \$22,897; expenses for February are up by \$23,501; year to date expenses are up \$60,476.

Mrs. Lent said it is time for the renewal of the employers' liability insurance. She explained that if an individual is injured at the municipality they are covered under workers' comp. If they are injured by a piece of equipment, i.e. machinery, they could sue the manufacturer and, in turn, the manufacturer could sue the county, i.e. for not instructing properly. The renewal premium would be \$29,388, resulting in an increase of \$702.

Mr. DeCerce asked how many participants are covered under the program.

Mrs. Lent said there are 52 participants, including volunteer firemen.

Mr. Richardson asked what the deductible was. Mrs. Lent said \$100,000 with a \$1 million cap on coverage.

A motion was made by Mr. Richardson, seconded by Mr. Trottier authorizing the renewal of liability coverage in the amount of \$29,388. Unanimous.

Mrs. Lent said the county would be hosting the Glens Falls Hospital Mammography Van at Maplewood Manor on March 29th. All insurance is accepted and people can call for an appointment, she said.

A motion was made by Mr. Janik, seconded by Mr. Wood to move into executive session for the purpose of Health Insurance. Unanimous.

No Action was taken.

A motion was made by Mr. Richardson, seconded by Mr. Trottier to return to open session. Unanimous.

Mr. Wigzell distributed handouts with regard to the different agencies that have made bids on the County's Insurance Package. What any good management project does is to seek the broadest possible response from the insurance market place, he said. I have looked over all the agencies that have been involved in the past, with many of the ones that expressed interest years ago out of business or consolidated. It has been scaled down to six companies each with "A" rated carriers, with the exception of PRI, NYMIS and MMLIC he said. A brief overview was given on the final six companies that bid.

Mr. DeCerce asked what method would be used to ensure that PRI, NYMIR and MMLIC are within the A rated category.

Mr. Wigzell said he will be looking at their financial reports and their capital and surplus, and comparing it to acceptance standards for an A type carrier. The other way is to look at other rating agencies, with three or four others whom rate insurance carriers, i.e. Standards and Poors.

Mr. Janik asked how long the entire process takes.

Mr. DeCerce said the bids were setup to come in on March 31st. There was at least one company asking for an additional period of time to April 6th. After discussion with Mr. Gutheil, Chairman of the BOS, a compromise to April 4th was given to all bidders.

On a motion made by Mr. Wood, seconded by Mr. Trottier the meeting was adjourned.

Respectfully submitted, Chris Sansom