Saratoga County Prosperity Partnership
Board Minutes
11.21.16, 3:30 PM
SCPPI Offices
2911 Route 9
Malta, NY 12020

Meeting called to order at 3:34 pm by Chairman Jack Lawler

Present: Chairman Jack Lawler, Treasurer Supervisor Art Johnson, Secretary, Brendan Chudy, Board Members, Rita Cox, Gary Dake, Kevin Hedley, Penny Hill, Supervisor Ed Kinowski, Supervisor Matt Veitch, Charles Wait, David Wood, Josh Spain, Rocco Ferraro. Legal Counsel Justin Miller, County Representative Chad Cooke and employees Martin Vanags, Alyssa McClenning, Shelby Schneider and Jennifer Dufore.

*Anita Daly was present but had to leave the meeting prior to being called to order.

Approval of Minutes - Jack Lawler

Kevin Hedley made a motion to approve the minutes of the October 17, 2016 meeting, as presented. Charles Wait seconded the motion, and was unanimously approved on a voice vote.

Treasurer's Report - Supervisor Art Johnson

Supervisor Johnson reviewed the accounts payable report and mentioned there were two late bills that need to be added to the total AP due. He walked the directors through the Statement of Activity and noted areas over/under budget. Chairman Lawler confirmed with County Representative Chad Cooke when the County funds would be distributed.

<u> Approval of Treasurers Report – Jack Lawler</u>

Motion to accept report by Brendan Chudy, seconded by Gary Dake and was unanimously approved on a voice vote.

President's Report - Marty Vanags

Vanags presented the Draft Project Summary and reviewed both expansion and attraction projects. Vanags discussed a new project to the list and updated the board on an ongoing project. Vanags informed the Board that the new project list will be reconciled in January.

Vanags also discussed 11 site consultant meetings in November he attended and provided details on a new Attraction relationship being cultivated in regards to a potential sit.

Vanags told the board about recent LFTC discussions and BRE meetings, which are on track to meet yearend goals.

Government Relations/Marketing and Communications - Marty Vanags

In regards to Government Relations, Vanags noted the IDA marketing plan will be presented on December 2

Vanags discussed with the Board takeaways from the The Prosperity Summit and requested the board fill out the electronic survey if they attended.

Vanags mentioned working with the Saratoga RLF, mainly to offer support. Supervisor Veitch offered to follow up at the Saratoga RLF on our efforts.

Vanags pointed the boards attention to the communications report for information on our blogs and public announcements.

Vanags updated the board on upcoming Attraction and BRE events planned for Q1 2017.

Motions and Resolutions – Jack Lawler

Motion to accept the bills made by David Wood, seconded by Supervisor Veitch and was unanimously approved on a voice vote.

New Business - Jack Lawler

Chairman Lawler walked the Board through the Acknowledgement of Fiduciary Duties and Board Evaluation forms.

Old Business - Jack Lawler

Vanags reviewed the PARIS filing deadlines.

Executive Session - Jack Lawler

Chairman Lawler requested the board go into Executive Session to discuss personnel topics.

Board went into Executive Session at 4:04pm

The Board came out of Executive Session at 4:55

Chairman Lawler discussed with the board a meeting that was held with CEG where membership was discussed and offered the position The Partnership wants to take.

Motions and Resolutions - Jack Lawler

A motion was made to approve the 2017 CEG investment of \$5500 by Gary Dake, seconded by David Wood and passed unanimously on a voice vote.

<u>Adjournment</u>

Penny Hill made a motion to adjourn the meeting. The motion was seconded by Charles Wait and passed unanimously on a voice vote.

The meeting was adjourned at 5:10.

Next meeting will be December 19 at 3:30 pm, at the Partnership offices.

Recording Secretary Junqu Derfere