

Economic Development Committee Minutes
June 11, 2018 – 4:00 p.m.

Present: Chairman Matthew Veitch; Supervisors Phil Barrett, Alan Grattidge, Art Johnson, Scott Ostrander, Tom Richardson and Chairman of the Board Ed Kinowski; Chad Cooke, County Administrator; Steve Dorsey, County Attorney; Lisa Scaccia, Employment & Training; Jason Kemper, Allison Hargrave, Brendan Daly, Planning; Rod Sutton, Scott Duffy, Saratoga County IDA; Marty Vanags, Shelby Schneider, Mary Estelle Ryckman, SCPP; Press.

Chairman Veitch called the meeting to order and welcomed all in attendance.

On a motion made by Mr. Ostrander, seconded by Mr. Johnson, the minutes of the May 3, 2018 meeting were approved unanimously.

A motion was made by Mr. Barrett, seconded by Mr. Richardson, to accept \$215,115 in Federal Aid for the TANF Summer Youth Employment Program (SYEP) and Amending the budget in Relation Thereto. Unanimous.

Ms. Scaccia said that this is an annual resolution. Their budget runs from July 1 – June 30. The summer youth program will serve approximately 70 youth this year. The purpose of the program is to give youth the experience of their first job. Ages are 14-20 for the program, it begins June 25 and runs through mid-August and early September for some of the older participants.

A motion was made by Mr. Barrett, seconded by Mr. Richardson, to authorize application for and Acceptance of \$1,607,073 in Federal Funds for the Workforce Innovation and Opportunity Act Program for the 2017-2018 Program Year. Unanimous.

Ms. Scaccia distributed a handout indicating how the funds will be allocated between Warren, Washington and Saratoga Counties. Saratoga County's portion of the funds for 2018-2019 is \$646,178.36. The previous year's share amount was \$667,741.41. Ms. Scaccia said that the unemployment rate is trending at 3.8%-3.9% which is the lowest since the 1960's and therefore there are less dislocated workers. Ms. Scaccia requested that a budget amendment not be included in the resolution as she has recently applied to the NYS DOL for a reimbursement of program year 2017 funds. Ms. Scaccia said that they are also receiving an increase of approximately 7% in the Adult, DLW and Youth funds from PY17.

A motion was made by Mr. Barrett, seconded by Mr. Richardson, to authorize an agreement with Washington County EOC to provide adult and dislocated worker services as authorized by the Workforce Innovation and Opportunity Act. Unanimous.

Ms. Scaccia said that in 2017 the NYS DOL made some changes to the Saratoga, Warren and Washington delivery area. Saratoga and Warren are government agencies and therefore can offer services without going out to bid. Washington County EOC was always the third party and Washington County would pass the funds through to EOC. Due to changes in the Workforce Innovation and Opportunity Act, Washington County is now required to go out to bid. Bids were

released and one response was received. Ms. Scaccia said that Washington County EOC has provided quality services since 1999. The Workforce Development Board Review Committee met last week, have looked over the proposal, and support Washington County EOC as the vendor. The contract period will run from July 1, 2018 through June 30, 2019 with the option of renewal for an additional two years based on performance.

A motion was made by Mr. Barrett, seconded by Mr. Richardson, to authorize an agreement with Washington County EOC for the administration of the Workforce Innovation and Opportunity Act Youth Program in Washington County. Unanimous.

Mrs. Scaccia said that bids were released and one response was received from Washington County EOC. Mrs. Scaccia said that youth programming is crucial to the success of workforce development in the area. New measures in program year 18 are to make sure that the business communities are on board, the NYS DOL will be looking at how many new businesses are being utilized for youth services. This was addressed in Washington County EOC's proposal.

Mr. Kemper introduced Brendan Daly, an intern in the Planning Department.

A motion was made by Mr. Barrett, seconded by Mr. Richardson, to authorize the Chair to enter into agreement with the New York State Department of Transportation (NYSDOT) for funding the construction and construction inspection costs associated with the Zim Smith Trail Extension Project. Unanimous.

Mr. Kemper said that the main construction is from Coons Crossing to the City of Mechanicville. Mr. Kemper said that they estimate construction will cost \$4.8M with construction inspection at approximately \$600K with a total of \$5.404M. Federal funding is \$4.904M, NYS Parks is providing \$250K through the CFA Process with a County match of \$250K which is available in the Zim Smith capital fund. Mr. Kemper said that the numbers may change once the bids come in.

Ms. Hargrave said that the Land Preservation Committee met last week to award the Open Space Grants for 2018. There were six farmland protection applications with a total project amount of \$430K. The four applicants awarded were Hanehan Farm in the Town of Saratoga, Maple Hill Farm in the Town of Clifton Park, Bowman Orchards in the Town of Clifton Park and Brookdale Farm in the Town of Ballston. Maple Hill, Bowman and Brookdale are contingent on a contribution from the Towns of Clifton Park and Ballston. These awards exceed the \$100K allocation for 2018 and the Land Preservation Committee are recommending that \$87K of the Open Space Reserve Fund be used for 2018 awards. All awards are contingent on funding from the NYS Department of Agriculture and Markets, these awards will be announced in December 2018. If any of the projects do not get funding from their towns, funding can be moved to Lendl Farm in the Town of Galway and Half a Chance farm in the Town of Northumberland in that order.

Mr. Veitch introduced Mr. Rod Sutton, Chairman of the IDA Board. Mr. Sutton introduced Mr. Scott Duffy, CEO of the Saratoga County IDA. Mr. Duffy said that he has lived in Wilton for 18 years and joined the IDA in March. Mr. Sutton said that Mr. Duffy is the eyes and ears of the

IDA on a daily basis and works closely with the Saratoga County Planning Department. Mr. Sutton said that the IDA has had good success in the past few years with job creation. In 2015 they had 7 approved projects with an equivalent of 719 jobs with a salary range of \$20K to \$200K. In 2016 they had 7 approved projects with an equivalent of 258 jobs with a salary range of \$20K to \$200K. In 2017 they had 4 approved projects with an equivalent of 77 full time jobs with a salary range of \$32K to \$120K. This year they have had 2 applications come before them however at this point in time the applications do not meet the PILOT program requirements. They do have a new application that came in this morning that is in the planning process. Another activity this year was a new website which was put together with the cooperation of Shelby Schneider from the SCPP. The large project they have been working for the past 2-3 years is the Luther Forest Tech Park. Through accumulated fees, they purchased a 20-acre parcel of land in the Tech park. Over the years they have cooperated with MRFA, Luther Forest and worked with the Towns of Malta, Stillwater, National Grid and the Sewer District to work on making the 20 acres shovel ready and this will also open up an additional 100 acres for further development controlled by MRFA. Once completed, they can advertise these sites as shovel ready for future development in the park.

Mr. Veitch said that they recently presented a proclamation congratulating the Saratoga County Chamber on their 100th year anniversary. The proclamation was presented by Supervisors Veitch, Johnson and Raymond.

Mr. Vanags introduced Mary Estelle Ryckman as a new part time employee of the Saratoga County Prosperity Partnership. Ms. Ryckman has over 30 years of experience in international trade negotiations and will reach out to companies through business retention and expansion, that want may to export and import.

Mr. Veitch said that the Saratoga County Fair takes place in July and he will be requesting an update from an agricultural standpoint at the July meeting.

On a motion was made by Mr. Johnson, seconded by Mr. Barrett, to the meeting was adjourned unanimously.

Respectfully submitted,
Therese Connolly
Deputy Clerk of the Board