

Economic Development Committee Minutes
May 9, 2019 – 3:30 p.m.

Present: Chairman Phil Barrett; Committee Members Art Johnson, Todd Kusnierz, Tom Richardson, Matt Veitch; Supervisors Tara Gaston, Ed Kinowski, Jonathan Schopf; Spencer Hellwig, County Administrator; Steve Dorsey, County Attorney; Jason Kemper, Jeff Williams, Planning; Jenniffer McCloskey, Employment & Training; Marty Vanags, Shelby Schneider, Jenny Kelley, Saratoga County Prosperity Partnership; Press.

Chairman Barrett called the meeting to order and welcomed all in attendance.

On a motion made by Mr. Veitch, seconded by Mr. Johnson, the minutes of the April 4, 2019 meeting were approved unanimously.

Mr. Kemper gave a powerpoint presentation and update on the Zim Smith Trail. Mr. Kemper said that the Fairways of Halfmoon and Mr. Tanski have been extremely supportive of the project. This portion of the trail has been the most complicated part of the project - coordinating with utilities on the golf course, NYSEG, moving golf cart paths and agreements for access across the paths. Mr. Kemper thanked Mr. Dorsey for his work regarding easements. Part of the agreement with the Fairways of Halfmoon was that they had to be off the golf course by May 1, therefore for approximately 3-4 weeks, construction work was done 24/7. Elizabeth Street improvements will include parking for 11 cars, signage and future access to the school district. Coons Crossing improvements will include parking for 20, the first public restrooms on the trail, bench, picnic table and bike racks. Directly across the street from Coons Crossing will have a 5 paved parking spots. Round Lake Parking lot will be paved and expanded to 45 spots with an infiltration drainage system. Mr. Kemper displayed several photographs of the trail to show the progress to date. Mr. Barrett thanked Mr. Tanski for his partnership on this project.

A motion was made by Mr. Richardson, seconded by Mr. Kusnierz, to grant a permanent easement to the Town of Halfmoon on a parcel that was acquired by the County for the Zim Smith Trail project. Unanimous.

Mr. Kemper said that the Town of Halfmoon built their pump station on the southern end of this 1.81 acre parcel. Last year a temporary easement was granted to allow the town to construct the station. This permanent easement will include a portion around the pump station to cover utilities.

A motion was made by Mr. Johnson, seconded by Mr. Richardson, to authorize an intermunicipal agreement with the Town of Halfmoon for the Town's maintenance of the Zim Smith Trail restroom and parking lot located at the intersection of Coons Crossing Road and the Zim Smith Trail. Unanimous.

Mr. Kemper said that the parking lot and restroom facilities will be maintained by the Town of Halfmoon in conjunction with their other park facilities. This will be a 10-year agreement with four additional 5-year renewals.

Mr. Kemper introduced Mr. Jeff Williams as the new Planner for the County.

A motion was made by Mr. Kusnierz, seconded by Mr. Johnson, to approve the Workforce Development Board budget for program year 2019-2020 for \$96,400 and authorizing agreements with Warren and Washington Counties to fund WDB services. Unanimous.

Ms. McClosky said that this is an extension of an agreement that was approved last year. The budget amount is the same as last year. This covers the salaries and expenses of the Executive Director and Associate Executive Director.

A motion was made by Mr. Veitch, seconded by Mr. Richardson, to authorize an agreement with Washington County EOC for the administration of the Workforce Innovation and Opportunity Act Youth Program in Washington County. Unanimous.

Ms. McClosky said that this is an extension of an agreement that was approved last year. This year the funding has increased from \$114K to \$150,733.33. Saratoga County is the grant recipient for all of the funds from Saratoga, Warren and Washington Counties. An agreement is necessary with Washington County since their program is run by the EOC.

A motion was made by Mr. Johnson, seconded by Mr. Veitch, to authorize an agreement with the Washington County Economic Opportunity Council, Inc. to administer the Workforce Innovation And Opportunity Act Title I Adult Program Services and Dislocated Workers Program in Washington County. Unanimous.

Ms. McClosky said that this is an extension of an agreement that was approved last year. This year the funding has increased from \$112K to \$149K. Ms. McClosky said that the increase in funding will allow for additional training programs.

A motion was made by Mr. Veitch, seconded by Mr. Kusnierz, to authorize a contract with J. J. Young, LLC to provide administrative services for the Workforce Development Board. Unanimous.

Ms. McClosky said that this is an annual agreement. The contract amount is \$7,745. This covers the services to process payroll for the Executive Director and Associate Executive Director.

A motion was made by Mr. Richardson, seconded by Mr. Johnson, to authorize application for and acceptance of federal funds for the Workforce Innovation and Opportunity Act Program for the 2019-2020 program year and amending the budget in relation thereto. Unanimous.

Ms. McClosky said that the funding runs from July 1 through June 30. The funds are being accepted for all three counties with portions passed through to Warren and Washington Counties. Saratoga County's portion is \$766,550 which is an increase of \$74K from the previous year.

Ms. McClosky said that she would like to come back to the committee with an update on the initiatives the department is working on.

Supervisor Schopf gave an update on the Clifton Park IDA. Mr. Schopf took over as Chair of the IDA in 2016. Mr. Schopf said that in Clifton Park they like to take a local approach on development by working with local developers and local projects with a concentration on tech, manufacturing, spec projects that will support small businesses but that still have an ability to attract potential national clients, medical support and emergent care facilities. Mr. Schopf said that a few things they like to look for in potential projects are jobs and payroll, locally sourced materials for construction of projects, enhancing the appearance of the town, potential infrastructure upgrades and developments. Mr. Schopf distributed a handout listing the projects from 2016-2019 and gave an overview. The handout is attached to these minutes. For all of the projects mentioned, in total the payroll exceeds \$23M, total assessed value of all projects after PILOT of approx. \$28M, only \$15M in exemptions, and once all go back to the tax roll, approx. \$200K on tax and a school benefit of \$476K

Mr. Barrett said that to date there is over \$150M in new healthcare investments in the town which is part of the diversification of their economy. They were very reliant on retail for many years and knew years ago that brick and mortar would continue to suffer. Diversification of their retail has been done with healthcare and hospitality. Mr. Barrett thanked Mr. Schopf and the volunteers that also serve on the IDA.

On a motion made by Mr. Richardson, seconded by Mr. Veitch, the meeting was adjourned unanimously.

Respectfully submitted,
Therese Connolly
Deputy Clerk of the Board

Clifton Park Projects - 2016 thru 2018.xlsx

Project Name	Project Year	Project Cost	Total Jobs Created 3 years	Jobs Retained	Actual Jobs Created
Pierce Road Procedure Center	2018	\$5,280,000	44	0	Under Construction
Ellis Medical Center	2018	\$21,410,071	35	36	Not Under Construction Yet
Synergy Park - Infrastucture	2018	\$2,000,000	0	0	Under Construction
Abele Northside, LLC - Kitware	2017	\$10,759,827	24	88	3 Just Moved In - End of December
CIS - 1st floor tenant	2018-19		50		Fit up in progress
8 Fairchild Square	2017	\$950,000	15	7	Under Construction
12 Fairchild Square	2017	\$2,275,000	15	0	0 - Just finished construction
14 Fairchild Square	2016	\$2,275,000	15	0	11
TOTALS		\$44,949,898	198	131	14