

Racings Committee Minutes
August 10, 2020 – 3:30 p.m.

Present: Chairman Smith; Committee Members Eric Connolly, Tara Gaston, John Lant, Matt Veitch; Supervisor Tara Gaston and Chairman of the Board Preston Allen; Chad Cooke, County Administrator; Steve Dorsey, County Attorney; Skip Carlson, Saratoga Casino Hotel.

Chairman Smith called the meeting to order and welcomed all in attendance.

On a motion made by Mr. Lant, seconded by Mr. Veitch, the minutes of the May 12, 2020 meeting were approved unanimously.

A motion was made by Mr. Lant, seconded by Mr. Veitch, to authorize a resolution supporting the Saratoga Casino re-opening plan and urging the Governor to allow the Casino to reopen. Unanimous.

Mr. Carlson distributed the policy and procedural plan for the reopening of Saratoga Casino Hotel, and a handout detailing the local aspects and impact of the Casino. Both handouts are attached to these minutes. Mr. Carlson said that there are 1,900 casinos currently open in the United States. Mr. Carlson believes that the only casinos that are not open are the commercial casinos in NYS. The Native American Indians have been operating their casino Turning Stone for approximately 8 weeks now and Mr. Carlson said that it shows there has not been a negative effect on the communities it operates in. Mr. Carlson said that safety is their number one priority. They have purchased MERV filters. They are currently operating with indoor dining at Mortons and the mezzanine. Everyone that comes in for the racing program gets their temperature checked, have to wear a mask and comply with social distancing. Mr. Carlson said that they are also prepared to have id's scanned so that they will know who is in the casino daily. They can tell who came into the casino, where they were, who they sat next to if there is any Covid positive. Mr. Carlson said that they have 400 employees that have been furloughed for the better part of 5 months. They were able to cover their health insurance however that has now run out. Mr. Carlson said that they have been operating live harness racing for approximately 5-6 weeks. The purses were lowered by 40% and they have live racing 3 days a week instead of 4 days. 90% of the purses are earned through Casino revenues. Right now, without additional casino revenue they anticipate the purse account will be depleted by the middle of October and they will not be able to race. Since the Casino opened in 2004 they have contributed one billion dollars to NYS Education, that has been zero in the past 5 months. Mr. Carlson estimates that 90% of the people that come to the casino are from a 60 mile radius. Mr. Smith asked what percentage of the workforce would be reinstated if the Casino reopened. Mr. Carlson said that the casinos in NJ are operating at 25%, they are hoping that they could operate at 50%. They will be limited in the amount of food and beverage that can be offered. Vapor cannot be reopened as a nightclub since dancing is currently prohibited at wedding functions. Mr. Carlson anticipates that the business will not return to full capacity until a vaccine is available. Mr. Carlson is estimating that 50-60% of employees would come back. Ms. Gaston thanked Mr. Carlson for the very detailed and well thought out safety plan. It clearly shows where they thought about where concerns were, where risks were, and considering both the workers and the population that will come. Ms. Gaston said that she is fully in support of this.

Mr. Lant agreed. Mr. Carlson said that they were fully prepared to open when Phase 4 opened but did not hear any news. Mr. Carlson said that he will also be asking the City of Saratoga Springs City Council for their support.

Mr. Carlson thanked the Committee and said that the Casino would not be in existence if it were not for the Saratoga County Board of Supervisors.

On a motion by Mr. Veitch, seconded by Mr. Lant, meeting was adjourned unanimously.

Respectfully submitted,
Therese Connolly
Deputy Clerk of the Board

SAFE ENVIRONMENT

Saratoga Casino Hotel has developed a multi-layered "Safe Bet" plan to implement physical as well as policy and procedural changes to protect the health and safety of team members and guests. The plan follows all guidelines set forth by the CDC and the New York State Department of Health and assumes the property will be opening with capacity limitations established by the state. The "Safe Bet" plan focuses on preventing the spread of the COVID-19 virus through heightening standards in cleanliness and sanitation; installation of MERV 13 air filters; enforcing social distancing with floor guides, plexiglass barriers and taking every other machine out of service; requiring face masks; and conducting temperature checks and health screenings upon entry. Saratoga Casino Hotel is also equipped to provide contact tracing through the use of ID scanners if required.

JOB LOSS

Saratoga Casino Hotel has furloughed over 400 employees over the last four months and has issued Worker Adjustment and Retraining Notification (WARN Act) notices to those team members. More than 80 percent of the company's workforce was impacted by the properties temporary closure beginning March 16 due to the COVID-19 pandemic. Following the initial closure, all furloughed team members received salary and wages for two weeks and were covered by the company's health insurance through July 31, 2020. Unfortunately, due to the uncertainty of a reopen date and the ongoing impact on business, the company is no longer able to maintain the expense and beginning August 1 health insurance coverage was cancelled for 85 non-union furloughed team members. An additional 205 furloughed union team members will lose health insurance coverage by September 30, 2020 if the property remains closed. Compounded with the termination of the government stimulus payments, many families are now facing financial challenges.

SARATOGA HARNESS HORSEMEN

Although Saratoga Harness is currently running without spectators, the harness horsemen are still feeling a financial impact which is in danger of increasing if the casino remains closed. Ninety percent of the harness purses are earned through a percentage of slot machine revenue. Since the casino's March 16 closure, no money has been contributed. As a result when racing resumed in June, the regular four day race schedule was reduced to three days a week and purses for the harness horsemen were cut by approximately 40% in an effort to extend the longevity of the purse account. The purse account is paying out approximately \$130,000 per week and without the return of gaming funds is expected to be depleted by the end of September putting live racing in serious jeopardy.

STATE EDUCATION AND TAX RELIEF

Since expanding the historical harness track into New York State's debut VLT facility in January of 2004, the casino has contributed one billion dollars to New York State Education. On average, Saratoga Casino Hotel contributes 48% of their total gaming revenues to New York State Education on a weekly basis. The funds are allocated to the New York State Education Fund where they are then dispersed across the region and state accordingly.

Since opening in 2004, Saratoga Casino has also spurred significant economic activity in both Saratoga Springs, and Saratoga County. The casino has contributed over \$9 million to the city of Saratoga Springs and more than \$3 million to Saratoga County respectively.

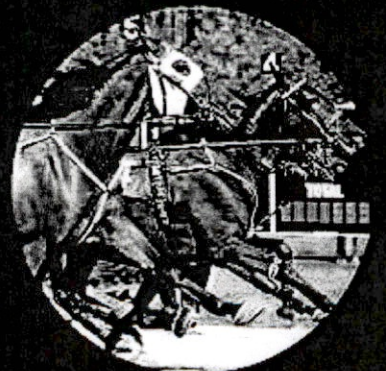
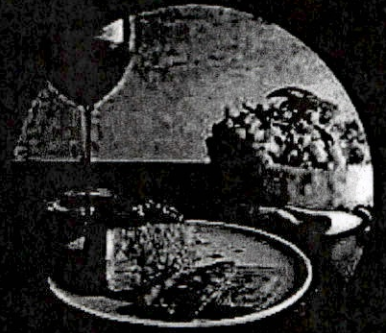
As the property remains closed, replacing the lost revenue will prove extremely difficult and burdensome on local taxpayers and could lead to municipal layoffs and/or reduction of services in many areas of the community.

STAY LOCAL

Saratoga Casino Hotel is one of the leading entertainment venues in the Capital District with over 1.8 million visitors on a yearly basis. With Native American casinos open in New York and other casinos open in surrounding states, many local guests are choosing to go to regional competitors. This increases the community's exposure to COVID-19 with local residents traveling out of the area and is also financially detrimental to Saratoga Casino Hotel, their employees and the community.

THE SAFE BET PLAN

POLICY AND PROCEDURAL PLAN FOR
THE REOPENING OF SARATOGA CASINO HOTEL



SARATOGA
CASINO · HOTEL



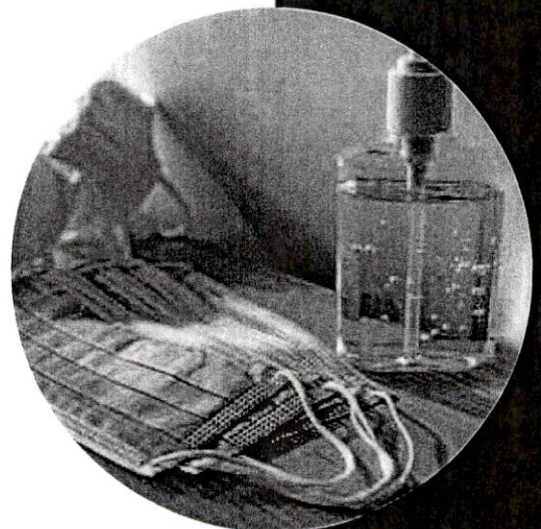
Throughout this pandemic our focus has been on the health and safety of our team members, guests and the community. As we look ahead to the future, our priority is reopening our property in a manner that puts health and safety at the core of our operations, while delivering an enjoyable and entertaining experience for our guests.

Over the last several months, Saratoga Casino Hotel has developed a multi-layered plan to implement physical modifications as well as policy and procedural changes to protect the health and safety of our team members and our guests. The plan follows all guidelines set forth by the CDC and the New York State Department of Health to minimize the risk of spreading COVID-19 pathogens.

As the situation evolves, these standards, policies, and procedures may be updated to respond to changes in capacity or the operations of specific areas of the business. All future changes will be in accordance with regulations to ensure we maintain a safe environment for everyone at Saratoga Casino Hotel.

OUR SAFE BET PLAN

Our "Safe Bet" plan focuses on preventing the spread of the COVID-19 virus through heightening our standards in cleanliness and sanitation, enforcing social distancing standards, requiring personal protective equipment (PPE), screening guests and team members, and clear communication reminders throughout the property outlining team member and guest expectations to ensure a safe entertainment experience for everyone.





CLEANING AND SANITATION STANDARDS

Cleaning has always been a priority at Saratoga Casino Hotel, but in response to the COVID-19 pandemic we will be increasing cleaning and sanitation measures throughout the property. Products that are EPA certified to be effective against COVID-19 will be used to disinfect and clean, and we have increased the frequency of air filter replacements and HVAC system cleaning, as well as increased the amount of air exchange to maximize the external air flow into the building.

High touchpoints, such as door handles and elevator buttons will be cleaned hourly and protective self-cleaning wraps and pads will be placed on public area entrance/exit door handles and crash bars. In addition, misting sanitation will be performed nightly in all restrooms and will be available for use in the hotel rooms.

To encourage guest and team member cooperation, several hand sanitation stations will be available for use throughout the property and at each entry point. Disinfectant wipes and cleaners will also be readily available for team members to use throughout their shift to assist with wiping down equipment and frequent touchpoints.

To ensure enough time for proper disinfecting and sanitation, the hours of operations will be limited.

SOCIAL DISTANCING

Maintaining social distancing among our guests and team members is a priority, and as such, a 6-foot social distancing policy will be enforced. Floor guides and signs will serve as reminders throughout the property to ensure the appropriate distance is maintained. In locations where 6-foot distancing will be difficult, we have added additional precautionary and safety measures such as plexiglass barriers between the guest and team member.

Other precautions, such as limiting guest capacity on property and in restaurants, as well as placing every other slot machine out-of-service will be taken to ensure social distancing guidelines can be maintained. In our dining outlets, tables will be strategically positioned to allow for the required distance between guests, and to control and monitor the property capacity there will only be one entry and exit point into and out of the property.





MANDATORY PERSONAL PROTECTIVE EQUIPMENT (PPE)

All team members will be provided and required to wear an approved mask when on property and all guests must also wear a mask while visiting. Guests will only be allowed to remove their masks in designated areas, such as a restaurant to allow for dining and when tables are strategically positioned 6-feet apart. Eating and drinking will not be permitted in any other area of the property.

Gloves will continue to be worn by team members who require them to do their jobs, such as food handlers and housekeeping.

TEAM MEMBER AND GUEST SCREENING

Upon entry, team members and guests will be required to be screened to assess the signs and symptoms of infection and any potential recent exposure. Employees will be required to have their temperature checked and answer a series of screening questions about any potential symptoms or recent exposure to anyone with COVID-19. Team members who do not pass the screening, will not be allowed to work.

In addition, we will be asking guests to abide by a similar procedure. Guests will be required to use the one designated entrance at the south side of the building. Prior to entry, guests' temperatures will be taken and the screening questions will be asked. Any guest who does not pass the screening will not be allowed admittance into the property. Guests will also be required to use the designated exit door, also located near the south side of the property when leaving. This will assist with monitor the guest capacity on property at any point throughout the day.

If for any reason you believe you have been exposed to the virus, or are experiencing any symptoms, we strongly urge you to follow CDC guidelines for self-quarantine and refrain from visiting our property until your quarantine period has lapsed or you have been cleared by a doctor.





ENHANCED AIR FILTRATION

We have always placed a high priority on clean air for our guests through our HVAC systems and are continuously exploring opportunities to enhance their effectiveness. Based on recent information, Saratoga Casino Hotel has secured MERV 13 Air Filters for every one of our HVAC systems which will provide cleaner air coverage throughout the entire property.

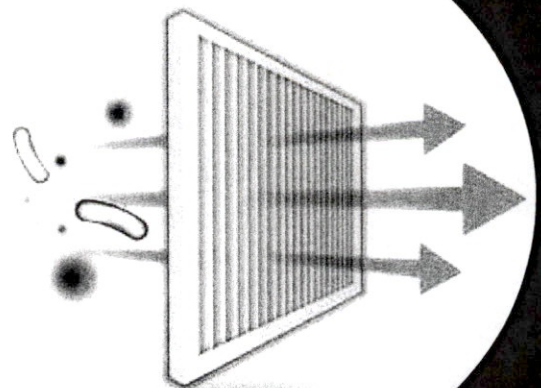
Minimum Efficiency Reporting Value (MERV) is a standard of measure employed by the heating, ventilation, and air conditioning industry to gauge a filter's performance. MERV 13 filters are highly effective for commercial settings where airborne pathogens are a concern.

MERV 13 Air Filters capture airborne allergens smaller than 1 micron and are great for reducing particles that carry viruses as well as other bacteria, mold spores and pollen. These chemical-free filters are over 30-times more efficient at capturing micro particles than ordinary fiberglass filters.

Designed for two functions, the MERV 13 filters prevent unwanted particles from entering the internal devices of heating or ventilation systems and scour passing air to remove possibly hazardous materials that affect indoor air quality.

The MERV 13 filter is electrostatically charged not only to filter particulate debris that passes through it, but also to attract those particles to its body, trapping them so they cannot circulate in the free, breathable air.

We fully recognize the important role that our HVAC systems play in keeping our employees and guests healthy and safe and we will remain diligent in taking the necessary measures to ensure superior air quality throughout our property.



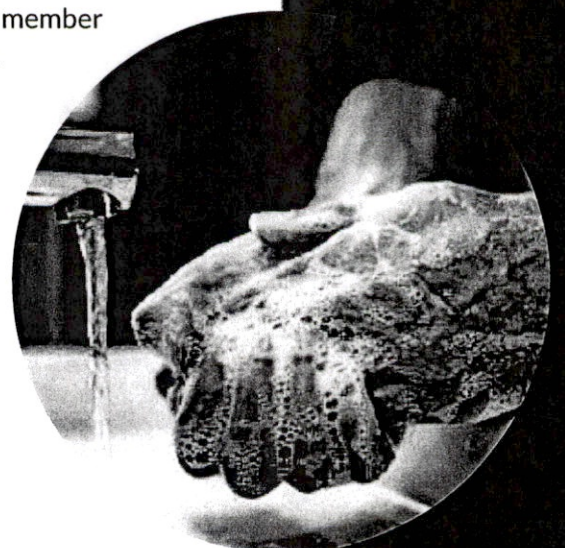


GENERAL PROTOCOLS

The following protocols apply to the entire Saratoga Casino Hotel property, however other more specific protocols may be adapted for individual departments. These protocols comply with the New York State Department of Health guidelines.

TEAM MEMBER PROTOCOLS

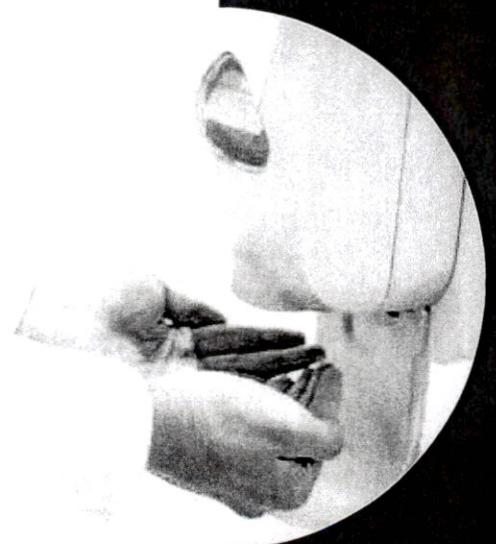
- Team members will be provided with the appropriate personal protective equipment and will be required to wear a mask when on property.
- Each department will provide specific training on sanitation and the proper use of PPE in their area of work.
- Team members must wash their hands with soap and water for at least 20 seconds at the start and end of their work shift, during breaks and before and after using gloves if applicable. If soap and water is not available, an alcohol-based hand sanitizer that contains 60% alcohol may be used.
- Hand sanitations stations will be placed at key team member access points with hand sanitizer and disinfecting wipes.
- Team members that previously donned gloves for their job will continue to do so. Other team members will wear gloves if they will be touching soiled lines of large volumes of cash. Team members wearing gloves will follow proper disposal procedures and must avoid touching their face.
- Breaks will be scheduled to minimize the volume of team members in break areas.
- Tables in break rooms will be modified to adhere to social distancing guidelines.
- Team members will be required to be screened every day when reporting to work.
- Team members will have their temperature taken prior to starting their shift as well as screened for any symptoms indicating that they could potentially pose a direct risk to other team members or patrons as a result of COVID-19 infection. Individuals with a temperature over 100.4 and/or demonstrating any symptoms will be sent to receive testing for COVID-19.
- Team members that feel sick should not report to work. If a team member is experiencing symptoms they should seek testing and self-isolate.
- Signage will be placed throughout back of the house areas of the property reminding team members to follow CDC guidelines for maintaining proper hygiene.
- Individuals that have the ability to perform their work remotely may continue to do so with agreement from their department head.





GUEST PROTOCOLS

- Guests will be required to use the one designated entrance at the south side of the building. Prior to entry, guests' temperatures will be taken and the screening questions will be asked. If a guest's temperature is over 100.4 Fahrenheit, entry will not be permitted.
- Guests will also be required to briefly lower their mask to show their face upon entry. If requested to show their identification at any point on property, guests should hold the edges of their ID with the ID facing the team member with all information visible to verify the identity.
- All guests are encouraged to use hand sanitizer prior to entering. Hand sanitation stations will be placed throughout the property and at the main entry and exit points.
- Guests must wear a mask that covers their mouth and nose until further notice. Guests must bring their own mask.
- Guests must follow social distancing guidelines. Floor guides and signs will be placed around the property indicating proper distancing.
- Signage will be placed throughout public areas of the property reminding guests to follow CDC guidelines for maintaining proper hygiene.





PROPERTY MODIFICATIONS

Throughout the property we have adjusted several of our operational and procedural guidelines to enhance safety measures for our team members and guests. Each department has a more detailed and comprehensive plan, but the following highlights the main changes that have been adapted for each area of the property to comply with New York State Department of Health guidelines. We will continue to monitor each area and make adjustments in accordance with regulation requirements.

FOOD AND BEVERAGE

- Capacity limitations have been set to 50% for all of our restaurants.
- Tables and/or bar stools will be rearranged or removed to provide 6-feet between each.
- No tables of more than six (6) per table are allowed.
- Floor guides will assist with queuing guests to comply with social distancing.
- To limit contact, identification should be presented by a guest with the guest holding the edges of their ID with the ID facing the team member with all information visible.
- Credit card readers, with the exception of bars are guest facing and guests may utilize contactless pay such as Samsung Pay, Apple Pay, or Google wallet.
- Card swipe terminals on the guest side have been added next to credit card readers for guests to swipe Players Club cards and gift cards.
- Digital or disposable menus will be used. Menu items will be limited.
- At Lucky Joe's guests will be provided with a table flag when ordering food and their order will be brought to their table to avoid congregation. All napkins, utensils, and condiments will be distributed with guests' orders at the point of sale and all containers, plates, utensils and cups will be disposable. Only bottled beverages will be sold.
- At Morton's tables will be set when a guest arrives, pre-rolled silverware will be used and salt and pepper shakers will be wiped down between table seatings.
- Tables will be disinfected between each guest.
- All counter tops and other high touch points will be regularly disinfected throughout the day.
- Self-service beverage stations, buffet service and cocktail service will be suspended until further notice.



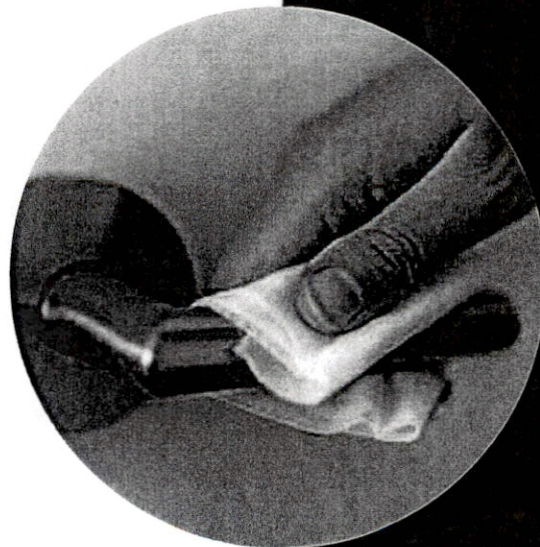


BANQUETS AND CATERING

- Meeting and banquet set-up arrangements will allow for distancing between guests.
- Beverages will be served in bottles or in disposable glassware. Pitchers of water will not be served.
- Buffet food options will not be available.

HOTEL

- Floor guides will assist with queuing guests to comply with social distancing.
- Information cards will be provided to guests at check-in with important information on safety and services.
- Mobile check in will be available.
- Express check out will be encouraged. Instructions will be provided with check-in information.
- All returned room key cards will be sanitized prior to re-use. Pens will not be reused until sanitized.
- Bell carts will be sanitized between each guest.
- Only one person will be allowed in the gift shop at a time.
- All checked out rooms will be sanitized prior to cleaning with a focus on high touch areas and items such as door knobs, switches, and TV remotes.
- A sticky note about cleaning/sanitation will be placed on the bathroom mirror to inform guests that their room has been serviced.
- Linen and towels will be separated on the hotel floor to minimize handling.
- If made aware that a visitor of the hotel was exhibiting symptoms of COVID-19, we will initiate a deep clean which will sanitize and disinfect the hotel room.
- Rooms will intermittently have a misting disinfectant used in the room.
- Guest requests will be delivered to a room and placed hanging on the door handle for contactless delivery.
- Pool capacity will be reduced by 50%.
- Seating on the pool deck will be arranged to maintain social distancing.
- The following hotel amenities will remain closed until further notice:
 - Hot tub
 - Fitness Room
 - Business Center





SARATOGA CLUB

- Only the two end stations in the Saratoga Club will be opened to maintain social distancing directives. Team members will work at their assigned station for the entirety of the shift.
- Floor guides will assist with queuing guests to comply with social distancing.
- Guest facing counters will be cleaned frequently by a Club team member.
- High touch services and items such as pens, trays, and pin pads will be cleaned regularly throughout the shift. Pens will not be reused until sanitized.
- A guest facing card swipe is available for the guest to swipe their own club card.
- Pin pads will temporarily be removed and guests will verbally inform a Club team member of their PIN to be manually input or changed.
- Saratoga Club Member food discounts will be temporarily suspended until further notice to ensure crowd control.
- Jackpots T-shirts will not be available until further notice.

GAMING FLOOR

- Every other machine will be placed out-of-service with the chair removed to assist with social distancing.
- No smoking will be permitted in the Outdoor Gaming Terrace.
- All slot machines and kiosks will be disinfected frequently.
- Employees will discourage players from standing and guests will be asked not to stand beside other players.
- No food or beverage will be allowed on the gaming floor.
- Coat check and valet services will be suspended until further notice.

RACING

- Teller service will be suspended until further notice.
- Capacity limitations have been set to 50% for all racing areas.
- Tables and benches will be rearranged or removed to provide 6-feet between each.
- Floor guides will assist with queuing guests to comply with social distancing.
- All self-service kiosks and tables will be disinfected frequently.

