

Economic Development Committee Minutes
November 12, 2020 – 3:00 p.m.

Present: Chairman Jack Lawler; Committee Members Ed Kinowski, Dan Pemrick, Jean Raymond, Tom Richardson, Kevin Tollisen; Supervisors Phil Barrett, Todd Kusnierz, John Lant, Mo Wright, Benny Zlotnick; and Chairman of the Board Preston Allen; Spencer Hellwig, Matt Rose, County Administrator; Steve Dorsey, County Attorney; Jennifer McCloskey, Employment & Training; Jason Kemper, Planning; Julie Stokes; Shelby Schneider, Jennifer Kelley, Saratoga County Prosperity Partnership; Annamaria Bellantoni, Saratoga County Chamber of Commerce.

Chairman Lawler called the meeting to order and welcomed all in attendance.

On a motion made by Mr. Richardson, seconded by Mr. Pemrick, the minutes of the October 14, 2020 meeting were approved unanimously.

Mr. Lawler introduced Ms. Stokes who has been closely monitoring and involved in the PCB Contamination project. Ms. Stokes said that for the last 17 years while retired, she has been a member of the Community Advisory Group for the cleanup of the Hudson River. First as a representative of the Saratoga County Chamber, and then as a representative of the Schuylerville Chamber of Commerce. Ms. Stokes said that she is here today to talk about the floodplains. Ms. Stokes briefly explained the dredging process. Dredging was done under what is called a Record of Decision, ROD. A ROD requires 4 different things: First they do a remedial investigation, then they do a feasibility, which is where the EPA or DEC decide what they are going to do about it and make a recommendation and then it happens, and this is called a Record of Decision and that was the dredging of the Hudson. They go back every 5 years and test the fish to see if the PCB's are getting less. In order to do a new ROD, you need to go through these steps. Ms. Stokes said the Community Advisory Group, or the CAG, meetings are quite boring. 1 ½ hours are spent talking about fish studies and at the end of the meeting they talk about the items that really matter to us in the community. Currently the EPA, DEC and GE are beginning the floodplains. Ms. Stokes said that she has the floodplain maps showing where they extend in each of the communities along the Hudson. Ms. Stokes has asked the EPA to provide digital versions of the map which can be distributed to those who may want it. Ms. Stokes said that as an example, the floodplains go into the ballfields of the Stillwater Central School, and said that floodplains can extend beyond the first 5 or 10 feet of the river. Ms. Stokes said that there are 1,500 properties along the Hudson River between Fort Edward and Waterford. 66 of the areas have had removal action, which means that they found elevated PCB's and have covered them until they decide what to do with them. Two more have been identified late this season. These 66 properties are what are considered short term risk, which means people are already using them. It could be a boat launch, or a garden, or somebody's back yard which they might want to use in the future. They have not tested all of the properties and in the future they may want to do something there. Ms. Stokes said that once they are done with that, they are beginning to undertake the human health risk assessment, and they will go property by property, how are you going to use the property, how close are people to it, and they will begin to make decisions in the next 2-3 years on all of those properties along the Hudson. Starting in 2022 they will begin to consider the feasibility of removals, covering or something else. As the information comes in, the EPA reports to the Community Advisory Board

and they will hold public meetings. The decisions that are made must involve the community, the Supervisors and Mayors. Ms. Stokes said that when the dredging of the Hudson was decided we were not a part of it to this extent. The bottom line is that the old canal in Schuylerville was left out of that project. Now they know that there are PCBs in it, they don't rise to the level that the EPA cares about because it was below, and we were not part of the process. Ms. Stokes said that being a part of the process right now is very important and that's why she is addressing the committee today. Ms. Stokes said that there are four Supervisors and one Mayor who are members of the CAG. The meetings are traditionally held from 1-4 in the afternoon 3-4 times per year. Ms. Stokes said that during the next 5 years, decisions that impact the property owners will be made, and those Supervisors and Mayors need to be at the table. Ms. Stokes said that the EPA and DEC are willing to hold individual meetings if requested. Ms. Stokes and Mr. Kinowski met with them on a few occasions. Ms. Stokes said that she has been doing this for 17 years and is currently 77 years old and she needs to have other people, and the Supervisors and Mayors understand that this is the time we need to be at the table. Mr. Lawler thanked Ms. Stokes for her hardwork and dedication. Mr. Lawler said that he attended the meetings for the first 5 years and agreed that the meetings can be very tedious. Mr. Lawler said that his concern is that the CAG is an advisory committee that does not have authority, it makes no decisions, and it has been more of an opportunity for the EPA and DEC to come in and say what's going on and what they are going to do. Ms. Stokes said that she has relied on a lot of the other groups, such as environmentalists, but the bottom line is that they are worried about downriver and not the upper Hudson like we are. Ms. Stokes said that it's important to be willing to participate in the tedious parts of the meetings so that information regarding the fish studies can be obtained. Ms. Stokes said that the outreach should begin in February 2021, but they have been talking about floodplains for the past 2 years, and now investigations are being done, asking property owners to go on their properties, and beginning to do protective covers.

Ms. Schneider distributed two handouts. The handouts are attached to these minutes. The first item is an announcement that the SCPP has been awarded \$95K from the US Department of Agriculture through the Rural Business Development Program. This is primarily to help them with their Next Wave Communities economic development planning process and help leverage the funds that are received through the County and it also helps with the business retention and expansion efforts. Ms. Schneider said that SCPP is actively going after every potential source of funding to leverage the funds received from Saratoga County. Ms. Schneider said that a grant they applied for last month was an EPA Brownfield Assessment grant in the amount of \$300K. They have been working on this with HRP Associates and it would allow them to assess potential brownfields in Saratoga County. They hope to hear back about this in April 2021. Ms. Schneider said that if granted they would come back to the County to put together a taskforce to start identifying the sites.

Ms. Schneider said that Chairman Kevin Hedley has resigned from the SCPP. Ms. Schneider said that they are proposing a new appointment to the board, Stephen Obermeyer. Mr. Obermeyer is the CFO of BBL Construction and the President of BBL Hospitality. He is a resident of the Town of Ballston, serves on the board of Ballston Spa National Bank as well as the Capital Region Chamber, Business Council of New York State and various other organizations and affiliations. He is actively engaged on a local level as well as regional level and has an intimate understanding of not only construction development but also hospitality. Mr. Lawler said that Mr. Obermeyer has an incredibly impressive resume, and is a very strong candidate for the Board. Mr. Lawler

congratulated whomever it was that recruited Mr. Obermeyer, as having him involved in Saratoga County Economic Development is a great plus.

A motion was made by Mr. Lawler, seconded by Mrs. Raymond, to approve the appointment of Stephen Obermeyer to the Saratoga County Prosperity Partnership. Unanimous.

Mr. Dorsey said that the term expiration would be December 31, 2021.

Ms. Bellantoni distributed a handout and gave an update on their Annual Tourism Report. Ms. Bellantoni said that the pandemic hit tourism just as the season was beginning for the Chambers summer marketing. Ms. Bellantoni said that they had to rethink everything because the major attractions were not operating for the Summer such as SPAC and the Track. They went into this knowing what people were looking for, outdoor activities, safe activities. The campaign was entitled "Feel the Freedom". Ms. Bellantoni gave an overview of the handout which is attached to these minutes. The I Love NY Grant was not received this year and she does not believe it will be funded for 2021. The handout details the marketing overview, market segmentation performance by geography, Summer, Fall/Winter campaign overviews, and social media promotions. The Fall/Winter campaign is entitled "Ready for a Road Trip?" and is focusing on states that are bordering us. Ms. Bellantoni said that CTV ads were added this year, these are ads that you would see on a streaming service such as Hulu, these are commercials that you cannot click off of them. You will see less commercials than on Cable however people pay more attention to them. This was employed in NY City and proved to be very successful for this campaign.

Mr. Lawler inquired about the hotel occupancy rates. Ms. Bellantoni said that for the summer we were hovering around the 50% range. This is currently meeting and convention season, and groups are not gathering. Ms. Bellantoni estimated that rates would hover around 40% this fall. Ms. Bellantoni said that winter is not the best season. Mr. Barrett questioned if the 40% is a percentage of what the regular levels are. Ms. Bellantoni clarified that this is 40% occupancy, not 40% of the tax. Mr. Barrett said that the tax itself would probably be down at least that if not more, as prices are down due to less demand, and therefore less taxes being collected per hotel room. Ms. Bellantoni agreed and said that the next report is due out in December or January, the rates are way down because of lower demand, lower rates, and it was a big hit not having racing.

Mr. Lawler asked Ms. Bellantoni for her thoughts on the impact of the Governor's new restrictions on the hospitality industry. Ms. Bellantoni said because the infection rate in Saratoga County is so low, the Chamber is going to fight for a micro-pocket, to try to do something to keep the County open. Mr. Shimkus is working very hard on this. Ms. Raymond asked if the I Love NY funding was Statewide. Ms. Bellantoni said yes. Ms. Bellantoni said that she had actually done an ad. buy by March 15th, for quarter 1 and quarter 2, the State asked people to submit all of their paperwork, however they have not heard anything back on reimbursement for that. Ms. Bellantoni said that normally at this meeting they would ask for the Board's designation as the Tourism Promotion Agency so that they can apply for the grant next year however, there has been no guidance about the grant right now. Ms. Raymond said that some of the smaller counties rely solely on this funding for their tourism promotion.

A motion was made by Mr. Tollisen, seconded by Mr. Richardson, to grant an easement to the Clifton Park Water Authority to construct, operate and maintain a pump station on lands of Saratoga County adjacent to the Zim Smith Trail. Unanimous.

Mr. Kemper distributed a handout which is attached to these minutes. Mr. Kemper said that the Clifton Park Water Authority have requested an easement along the Zim Smith Trail. Mr. Kemper said that as easement was done several years ago for the Town of Ballston. Mr. Kemper said that the easement is to construct a new pump station immediately adjacent to the Town of Ballston pump station. This will be on the west side of Eastline Road behind the Stewart's Shop. Mr. Kemper said that it will not impact the trail at all. Mr. Lawler asked if the Town of Ballston and the Saratoga County Water Authority was aware and on board with this. Mr. Lawler said that this is a good idea but wants to make sure that it will not impede the Town of Ballston from accessing their own water pump station. Mr. Kemper said he was not aware as the request for the easement was directly from the Clifton Park Water Authority. Mr. Lawler said that it is reasonable to move the easement request forward but asked Mr. Kemper to follow up with the Town of Ballston and the Saratoga County Water Authority to make sure they are both aware and agreeable to the plans and report back to the Committee within the next few days.

Mr. Richardson said that a little over a year ago the SPCP and Mr. Richardson worked together on a booklet promoting different properties in Mechanicville. 18 parcels were available and they have had activity on 9 of those parcels. Empty storefronts have been filled. 3 parcels were fairly large, one being a 20-acre light industrial park in Mechanicville which was purchased by John Pickett who owns Evolution, who was at their breakfast meeting to promote the initiative. Mr. Pickett already has an approximately 8K sq. ft. building on the property and is in the process of building another one to be approximately 5-6K sq. ft.. Mr. Richardson said that Mr. Pickett has plans on the table with the Saratoga County Planning Board and Mechanicville to put approximately 8-9 additional buildings on the 20 acres. Mr. Richardson said that the booklet initiative and breakfast was a very worthwhile thing. There are some other small businesses that have located to the community just because of the time and effort they put into this successful endeavor. Mr. Richardson said that a copy of the booklet is in the BOS office and can be shared with anyone who is interested in it.

Mr. Tollisen gave a brief update from the IDA. There were 13 additional businesses that were approved for PPE reimbursement in a total approximate amount of \$78K. Of the total grant there is a balance of \$56,830 remaining. There are 13 additional applications that have been received and a few are on hold awaiting documentation, but the program has been very successful. Mr. Tollisen said that the IDA is going to consider potential additional funding at a future meeting. Mr. Tollisen said that an interview was done about this initiative and the IDA will be sending it to the Clerk of the Board for distribution to the Board of Supervisors. Mr. Lawler requested a list of the businesses that have already taken advantage of the program.

On a motion made by Mrs. Raymond, seconded by Mr. Richardson, the meeting was adjourned unanimously.

Respectfully submitted,

Therese Connolly
Deputy Clerk of the Board



For Release: Immediate – Monday, November 9, 2020
Contact: Shelby Schneider, President, Saratoga County Prosperity Partnership
518.871.1887 | Shelby.schneider@saratogapartnership.org

Saratoga Partnership Receives \$95,000 USDA Rural Business Development Grant to Support Next Wave Communities Economic Development Planning and Business Retention + Expansion Efforts

Funding helps support Community Economic Development Planning efforts while also focusing on retaining and growing small businesses throughout Saratoga County

Ballston Spa, NY – The Saratoga County Prosperity Partnership, a Saratoga County-based economic development organization, announced that it has received \$95,000 grant from the United States Department of Agriculture (USDA) Rural Business Development Program to support its Next Wave Communities Community Economic Development planning and business retention expansion efforts in communities throughout Saratoga County. The USDA is investing more than \$1.2 Million in grant funding in rural New York to provide equipment, technical assistance, and training opportunities.

The Saratoga County Prosperity Partnership’s Next Wave Communities initiative offers communities a comprehensive and customized economic development plan designed to spur new vitality, promote future growth, and drive long-term economic growth. Guided by input from hundreds of citizens and community, business and government leaders, the blueprint outlines a strategic and tactical approach to attracting investment and jobs while retaining and growing existing businesses.

“Rural Development is proud to collaborate with small business, business development organizations as well as our educational partners in New York,” said State Director Richard Mayfield. “USDA has been working tirelessly to be a strong partner to rural NY in building stronger and healthier communities, because we know when rural America thrives, all of America thrives.”

“This funding will help us continue our work with Saratoga County communities to create smart and strategic economic development plans that will attract new investment, retain and grow our existing businesses while driving job creation.” said Saratoga County Prosperity Partnership President Shelby Schneider. “It is so important for our Towns, Cities, and Villages harness their assets and resources to support future goals and aspirations. This planning process offers community and business leaders, and residents the opportunity to contribute to the economic prosperity in their community. The funds offered by USDA will support our efforts to implement these plans to ensure that our small businesses are well-positioned to meet today’s challenges and build a prosperous future.”

The Saratoga Partnership’s Next Wave Communities initiative involves creating tailored economic development plans for individual municipalities in Saratoga County. The Saratoga Partnership recently unveiled a plan for the Village of Ballston Spa and is actively working on plan implementation. Similar

efforts are currently underway in the towns of Galway and Malta. The Saratoga Partnership is also working on similar economic development strategies with the Towns of Hadley, Day, Edinburg, and Corinth.

#####

About the Saratoga County Prosperity Partnership

The Saratoga County Prosperity Partnership leads a host of critical economic and workforce development initiatives across the public and private sectors, driving economic success for residents, businesses and government in Saratoga County, New York. The Saratoga Partnership provides a point of contact for business retention and expansion, enabling a seamless delivery of programs and services for businesses seeking to grow, and spearheads semiconductor industry marketing and attraction, global trade assistance, community economic development, and data collection and planning. For more, visit us at saratogapartnership.org and on [Twitter](#), [Facebook](#) and [LinkedIn](#). The Saratoga County Prosperity Partnership is a member of the Saratoga County Economic Development Alliance, which includes the Saratoga Economic Development Corporation.

STEPHEN J. OBERMAYER, CHIEF FINANCIAL OFFICER

BBL COMPANIES (1993- PRESENT)

PROFESSIONAL EXPERIENCE

PRINCIPAL/CHIEF FINANCIAL OFFICER

BBL, LLC and BBL Construction Services, LLC

Construction Services firm with \$400 million plus in annual revenues. Operations on a national basis providing construction management, design-build, general contracting and real estate development. Responsible for financial oversight of all corporate resources; strategic planning, budgeting and risk management; administration of benefits; and development of financial policies and procedures.

PRESIDENT

BBL Hospitality, LLC

Established a related hotel and restaurant management firm which provides oversight of hospitality portfolio which includes 30 venues. Responsible for all aspects of operations and sales; including investment and acquisition activity as well as new business development.

TRUSTEE

DRL Trust

Sole trustee of Led Duke family portfolio of real estate and other investments. This consists of approximately 100 diverse properties.

PROFESSIONAL AFFILIATIONS

New York State Society of Certified Public Accountants

American Institute of Certified Public Accountants

Association of General Contractors

Construction Financial Management Association

New York State Hospitality and Tourism Association

American Hotel Lodging Association

**EDUCATIONAL
BACKGROUND**

STATE UNIVERSITY OF NEW YORK AT ALBANY

M.S. Accounting

SIENA COLLEGE

B.B.A, Business Administration, cum laude

PROFESSIONAL CERTIFICATIONS

Certified Public Accountant- New York

Chartered Bank Auditor / Certified Fraud Examiner

**BOARD & NON-
PROFIT
AFFILIATIONS**

Capital District YMCA- Executive Board Chair, Board Member

Juvenile Diabetes Research Foundation- Walk Chair (\$300k + raised in 2016)

Ballston Spa National Bank- Board Director

Business Council of New York State – Board Member

Center for Economic Growth- Board Member

Albany-Colonie Regional Chamber- Board Member

Living Resources- Board Member

St. Peter’s Hospital Foundation- Board Member

Colonie Seniors- Capital Campaign Cabinet Member

Twin Rivers Boy Scouts Council- Past Board Member

Siena College Board of Associate Trustees- Past Board Member

Junior Achievement- Past Board Member

Recipient Professor Joseph A Buff Distinguished Alumni Award – For service to the Siena College community



Saratoga County Tourism

Presentation to the Economic Development Committee

Saratoga County Board of Supervisors

November 12, 2020



Marketing Overview 2020

2020 Budget Revenue

• Saratoga County	\$375,000
• I LOVE NY	0
• Private/Co-Op	0
• TOTAL	\$375,000

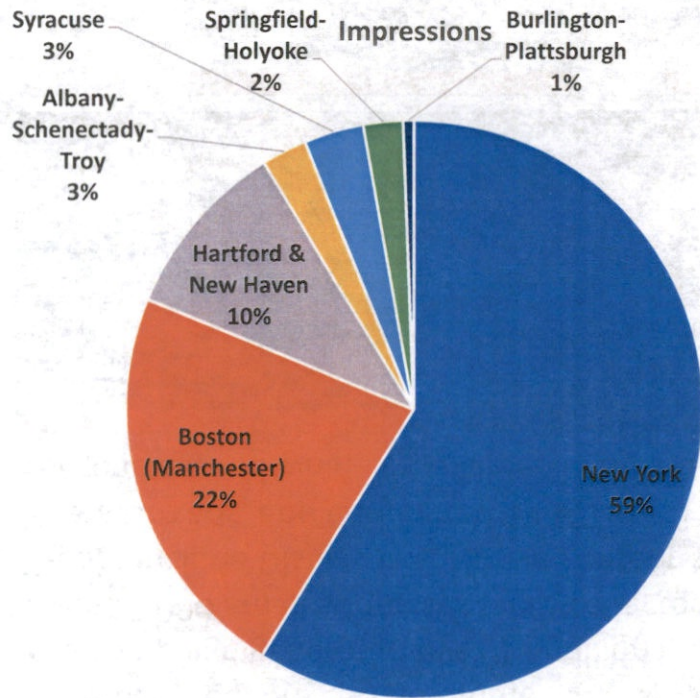
2020 Budget Expenditures

• Advertising	\$337,300
• Distribution/Postage	6,000
• PR/Fam Trips	1,200
• E-Newsletter	10,000
• Photography/Video	2,500
• Design/Production	15,000
• Printing	2,000
• Leisure Tradeshow	1,000
• TOTAL	\$375,000

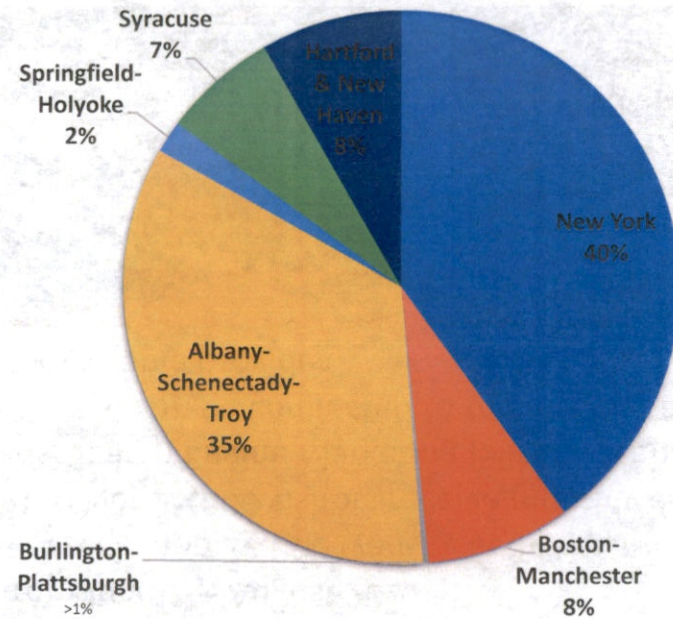




Market Segmentation Performance by Geography



Conversions by DMA





Summer Campaign Overview

- “Feel the Freedom”. The Summer Tourism Campaign ran from July 1st – August 20th.
- The campaign generated over 19 million impressions, 50,000 clicks and 22,000 website activities.
- Over 12,000 email addresses were collected (4,000 unique) – Over 25,000 visitors receive monthly e-blast
- Tactics include Display ads, Native content ads and video ads, Search Engine Marketing (SEM), Facebook and Instagram ads, and Connected TV (CTV). CTV refers to any TV that can be connected to the internet and access content beyond what is available via the normal offering from a cable provider.





Fall/Winter Campaign 2020

Fall Campaign running 8/21-11/11/20
Winter Campaign will run 11/12-12/20

Road Trip theme targeting drive demographic
Highlighting safe activities/outdoor recreation






Social Media Promotions

Post Details

Saratoga Springs, NY
Published by Liz Sutton [?] · July 30 ·

Enjoy live music at the weekly Ballston Spa Concerts in the Park this August! Details



SARATOGA.COM
Ballston Spa Concerts in the Park
The BSBPA presents the 2020 Concerts in the Park summer concert seri...

13,437 People Reached **1,230** Engagements

Jamie Precopia, Doug Ditchfield and 152 others 1 Comment 41 Shares

Like Comment Share

Performance for Your Post

13,437 People Reached

231 Reactions, Comments & Shares

181 Like	153 On Post	28 On Shares
3 Love	3 On Post	0 On Shares
1 Haha	1 On Post	0 On Shares
4 Comments	1 On Post	3 On Shares
42 Shares	41 On Post	1 On Shares

999 Post Clicks

0 Photo Views	899 Link Clicks	100 Other Clicks
----------------------	------------------------	-------------------------

NEGATIVE FEEDBACK

5 Hide Post **2** Hide All Posts

0 Report as Spam **0** Unlike Page

Reported stats may be delayed from what appears on posts


Ballston Spa Concerts in the Park

Saratoga County Hidden Gems Itinerary

Post Details

Saratoga Springs, NY
Published by Liz Sutton [?] · August 12 ·

Think you know all of the best spots in and around Saratoga? Here are a few places you may not have heard of, and should definitely visit!



SARATOGA.COM
Take the Path Less Traveled to These Saratoga County Hidden Gems

67,424 People Reached **6,500** Engagements

266 15 Comments 134 Shares

Like Comment Share

Performance for Your Post

67,424 People Reached

606 Reactions, Comments & Shares

407 Like	262 On Post	145 On Shares
26 Love	7 On Post	19 On Shares
1 Wow	0 On Post	1 On Shares
36 Comments	16 On Post	20 On Shares
136 Shares	134 On Post	2 On Shares

5,894 Post Clicks

0 Photo Views	4,849 Link Clicks	1,045 Other Clicks
----------------------	--------------------------	---------------------------

NEGATIVE FEEDBACK

11 Hide Post **5** Hide All Posts

0 Report as Spam **0** Unlike Page

Reported stats may be delayed from what appears on posts



Summer Campaign Performance and Travel Trends

- New York City accounted for 59% of all Impressions and 40% of Conversions. This is attributed to July's CTV campaign which only ran in New York City. CTV ads cannot be clicked, thus no website conversions. As an awareness tactic, the CTV campaign was successful, helping New York City deliver the largest increase in overall website traffic year over year, more than any other DMA. This lift is the likely result of a combination of people looking to get out of the City, but wanting to stay in New York State, CTV ads, seasonality, and the desire to enjoy a getaway in a less densely populated area.
- Diving deeper into traveler impulse trends, the Display campaign is tracking offline foot traffic to Saratoga. This summer, 15% of display offline conversions occur between 31-60 days of seeing the ad, 49% are occurring within 12-30 days of seeing the ad, and 23% occur within the first 7 days, suggesting we have a mix of both planners and impulsive travelers. This differs from last year in that the majority of the offline conversions occurred within 60-90 days of interacting with the ad. This shorter time to conversion year over year reflects nationwide travel trends, with users planning their trip with shorter notice.
- Albany-Schenectady-Troy accounted for 53% of foot traffic driven to Saratoga. These locations are closer to Saratoga, suggesting weekend getaways and last-minute planners who want to take a short getaway as summer comes to a close.



- The pandemic has had an impact on the interests and intentions of travelers. Nationwide trends trends have shifted toward outdoor recreation and Google Mobility Reports show that New York Residents are visiting parks 35% more frequently. We see this shift for Saratoga Tourism as well. The focus of our site visitors has shifted away from events and more toward outdoor recreation.
 - The **Outdoor Recreation** page saw historically high volume of pageviews in July and August, increasing 794% year over year. The Great Outdoors page also increased 86% year over year.
 - The **Family Fun** page recorded a 633% increase in pageviews year over year and reached peak pageviews the week of August 9th.
- **Where to Dine** pageviews started seeing their most significant increase the week of August 2nd, suggesting our audience was less inclined to dine out at the beginning of the summer, but was considering restaurant dining more throughout August.



SARATOGA COUNTY PLANNING DEPARTMENT

**JASON KEMPER
DIRECTOR**

**TOM L. LEWIS
COUNTY PLANNING BOARD
CHAIRMAN**

November 6, 2020

To: Economic Development Committee Members

**CC: County Administrator's Office
County Attorney's Office
Clerk of the Board of Supervisors**

From: Jason Kemper, Director of Planning

RE: November 2020 Economic Development Meeting

Easement Request by Clifton Park Water Authority (Action Item- Granting of Easement to Clifton Park Water Authority).

The Clifton Park Water Authority (CPWA) has submitted a request for an easement along the Zim Smith Trail in the vicinity Eastline Road behind the Stewart's Shop. This pump station will allow the CPWA to connect to the Saratoga County Water Authority and increase the water supply capacity. Attached to this memo is the request from the Clifton Park Water Authority along with a site plan for the project. The proposed construction will not impact the Zim Smith Trail which sits adjacent to the proposed project.

C.T. MALE ASSOCIATES

Engineering, Surveying, Architecture, Landscape Architecture & Geology, D.P.C.

50 Century Hill Drive, Latham, NY 12110
518.786.7400 FAX 518.786.7299 www.ctmale.com



November 3, 2020

Via E-mail Only

Mr. Jason Kemper, Director of Planning
Saratoga County Planning Department
50 West High Street
Ballston Spa, NY 12020

Re: *Required Easement on Lands of Saratoga County - SCWA Interconnect Project
Clifton Park Water Authority, Saratoga County*

Dear Mr. Kemper:

As you know, Clifton Park Water Authority (CPWA) is undertaking a project to increase its water supply capacity from the Saratoga County Water Authority (SCWA). The project includes construction of a pump station and associated site work along the Zim Smith Trail near the intersection of East Line Road in the Town of Ballston. The property is owned by Saratoga County. The land required for the pump station is adjacent to the Town of Ballston's pump station which is also situated on a similar easement from Saratoga County. The pump station project includes connection to SCWA's water transmission main, construction of a pump station including meters and appropriate automated valves, and associated site work. The installation of the pump station will allow continued use of the Zim Smith Trail as it is currently aligned.

CPWA hereby requests consideration of an easement across lands of Saratoga County to construct, operate, and maintain the SCWA Interconnect pump station. For your consideration, a site plan is attached to this letter and shows the boundary of the proposed easement. C.T. Male is preparing an easement map and description as well and will forward to your attention upon completion.

Please contact me if you have any questions or need additional information regarding this request or the project in general at 518.848.5457 or c.kortz@ctmale.com. We appreciate your consideration of this request.

Sincerely,

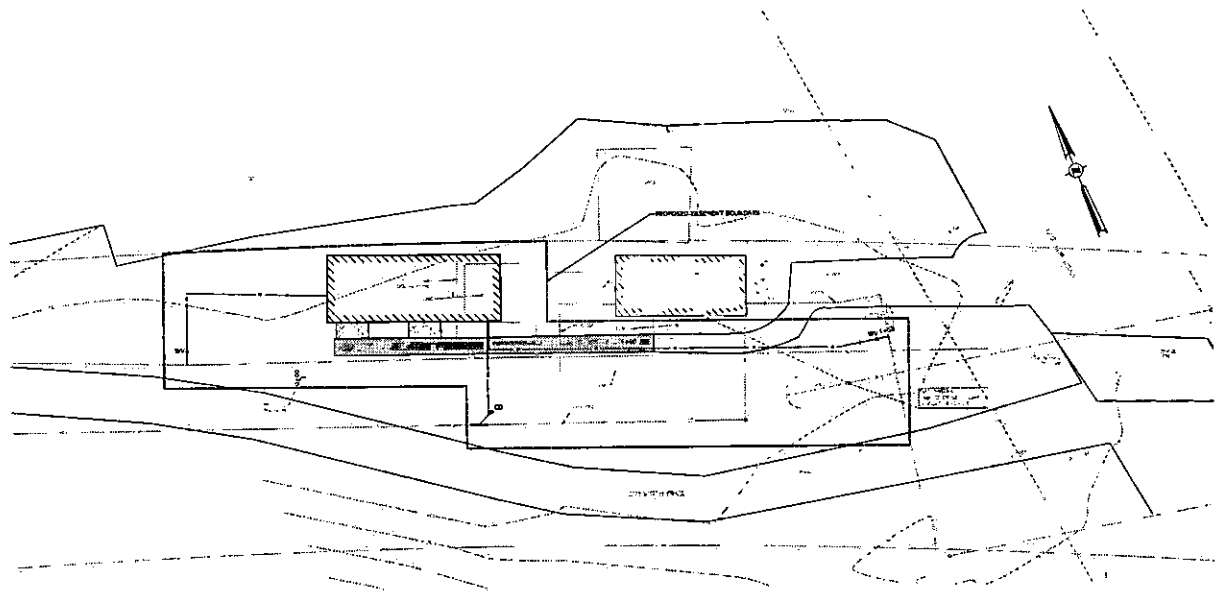
C.T. MALE ASSOCIATES

Charles R. Kortz, P.E.

Vice President of Engineering and Quality

Attachment

c: Mr. Don Austin - Clifton Park Water Authority
Mr. Jacob R. Gordon, P.E., C.T. Male



PLAN
SCALE: 1" = 10'
EXCEPT CROSS SECTIONS: 1" = 10'

DATE	REVISIONS RECORD/DESCRIPTION	DESIGNER	CHECKER	APPR. ENGINEER
08/20/10	ISSUE FOR PERMITS			

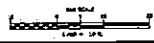
SITE PLAN

**CLIFTON PARK WATER AUTHORITY INTERCONNECTION
WITH SARATOGA COUNTY WATER AUTHORITY**

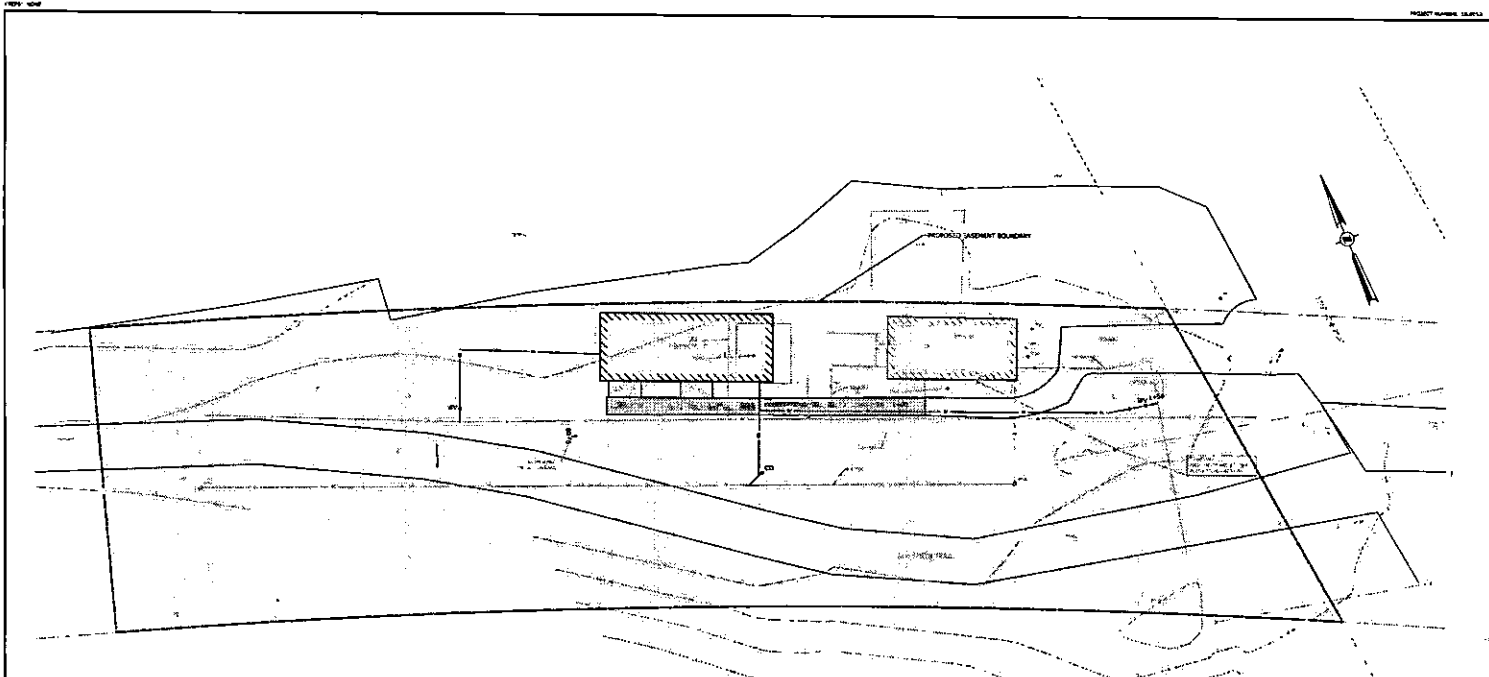
TOWN OF SALLISTON SARATOGA COUNTY, NEW YORK

C.T. MALE ASSOCIATES
ENGINEERING SERVICES, ARCHITECTURAL, LANDSCAPE ARCHITECTURE & DESIGN, P.C.
100 CENTURY PARK, SUITE 100, CLIFTON PARK, NEW YORK 12018
PHONE: 518-352-1111 FAX: 518-352-1112
WWW.CTMALE.COM

C-101
SHEET 3 OF 11
DATE: 08/20/10



CONSULT THE PLAN SHEETS FOR THE LOCATION OF ALL UTILITIES AND EASEMENTS. THE CLIENT IS RESPONSIBLE FOR VERIFYING THE LOCATION AND DEPTH OF ALL UTILITIES AND EASEMENTS. THE ENGINEER HAS CONDUCTED VISUAL INSPECTIONS OF THE SITE AND HAS FOUND NO EVIDENCE OF UTILITIES OR EASEMENTS. THE CLIENT IS RESPONSIBLE FOR VERIFYING THE LOCATION AND DEPTH OF ALL UTILITIES AND EASEMENTS. THE ENGINEER HAS CONDUCTED VISUAL INSPECTIONS OF THE SITE AND HAS FOUND NO EVIDENCE OF UTILITIES OR EASEMENTS.



PLAN
SCALE: 1" = 20'
GRID REFERENCE: 5000



DATE	REVISIONS	DESCRIPTION	DESIGNED	CHECKED	IN CHARGE	APPROVED
	1	AS NOTED				
	2	AS NOTED				
	3	AS NOTED				
	4	AS NOTED				
	5	AS NOTED				
	6	AS NOTED				
	7	AS NOTED				
	8	AS NOTED				
	9	AS NOTED				
	10	AS NOTED				

SITE PLAN

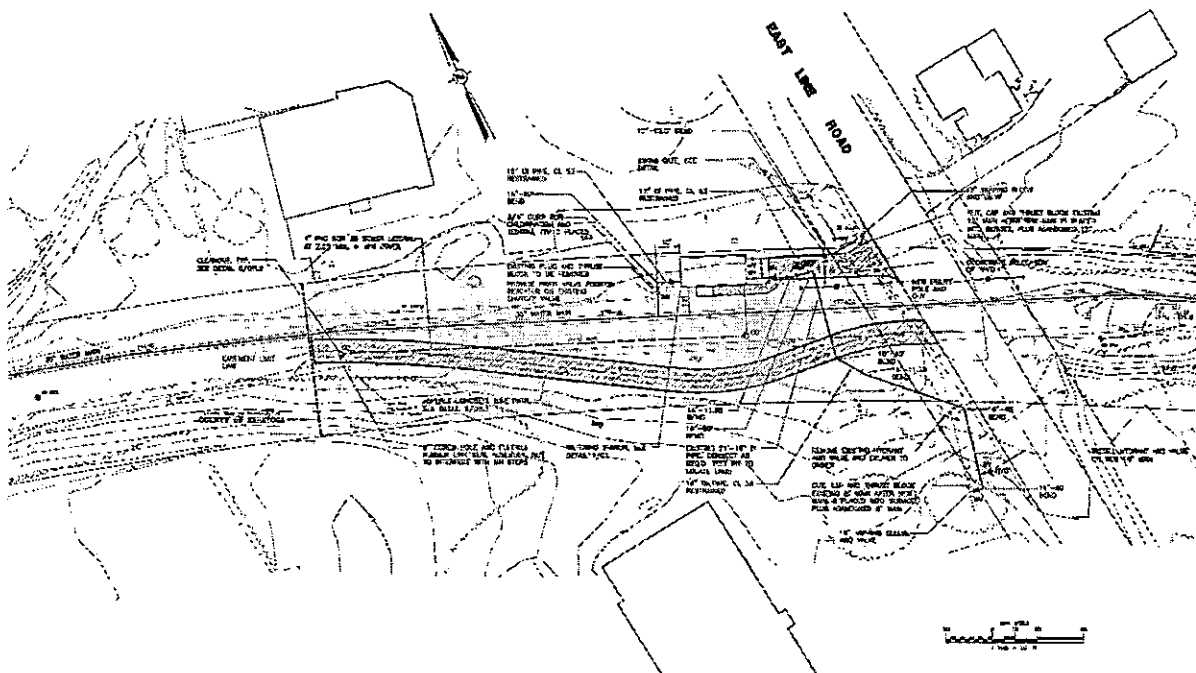
**CLIFTON PARK WATER AUTHORITY INTERCONNECTION
WITH SARATOGA COUNTY WATER AUTHORITY**

TOWN OF BALLSTON SARATOGA COUNTY, NEW YORK

C.T. MALE ASSOCIATES
REGISTERED PROFESSIONAL ENGINEERS LICENSE NO. 123456789
1234567890
1234567890
1234567890

C-101
SHEET 2 OF 11
DATE: 11/15/2011
DRAWN BY: J. MALE

C:\Users\jmale\OneDrive\Documents\Projects\Clifton Park\Site Plan\Site Plan.dwg



PLAN
SCALE: AS SHOWN

DATE	REVISIONS	BY	CHECKED	APPROVED	DESCRIPTION	TOTAL OF PAGES	
						OF	OF
01/15/01	1	J.M.	J.M.	J.M.	CONNECTION TO SCWA	1	1
02/15/01	2	J.M.	J.M.	J.M.	REVISIONS	1	1
03/15/01	3	J.M.	J.M.	J.M.	REVISIONS	1	1
04/15/01	4	J.M.	J.M.	J.M.	REVISIONS	1	1
05/15/01	5	J.M.	J.M.	J.M.	REVISIONS	1	1
06/15/01	6	J.M.	J.M.	J.M.	REVISIONS	1	1
07/15/01	7	J.M.	J.M.	J.M.	REVISIONS	1	1
08/15/01	8	J.M.	J.M.	J.M.	REVISIONS	1	1
09/15/01	9	J.M.	J.M.	J.M.	REVISIONS	1	1
10/15/01	10	J.M.	J.M.	J.M.	REVISIONS	1	1
11/15/01	11	J.M.	J.M.	J.M.	REVISIONS	1	1
12/15/01	12	J.M.	J.M.	J.M.	REVISIONS	1	1

**EAST LINE ROAD
METERING/CHLORINATION/PUMP STATION**
EAST LINE ROAD
CONNECTION TO SCWA
C.T. MALE ASSOCIATES, P.C.
SCALE: AS SHOWN
PN1
1 OF 1
10-10-01