

HEALTH & HUMAN SERVICES COMMITTEE  
January 12, 2021 4:00 p.m.

AGENDA

Chair: Tara Gaston

Members:

Phil Barrett  
Eric Connolly  
Joe Grasso  
John Lant  
Darren O'Connor  
Tom Wood

- I. Welcome and Attendance
- II. Approval of the minutes of the December 2, 2020 meeting
- III. Appointment of a Vice-Chair
- IV. Request for major contract for Blue-Raster in the amount of \$25,000 – Daniel Kuhles, Public Health
- V. OASAS COLAs Workforce/Title Series (Direct Care/Direct Support) Personal Services Enhancements – Michael Prezioso, Mental Health & Addiction
- VI. Re-allocate \$400K in COVID-19 response funds
- VII. Other Business
- VIII. Adjournment

Due to public health and safety concerns related to COVID-19, there is limited capacity in the Boardrooms. The public will have an opportunity to hear the meeting live via an audio signal using this call-in number and access code:

Dial: 1-978-990-5145  
Access Code: 1840389



# SARATOGA COUNTY

## PRE-RESOLUTION MEMORANDUM

**TO:** Spencer Hellwig, County Administrator  
Chad Cooke, Deputy County Administrator  
Stephen Dorsey, Esq., County Attorney

**FROM:** Dr. Dan Kuhles/CM

**DATE:** 12/28/2020

**Committee:** **Health and Social Services**

1. Budget Amendments: Yes, money must be appropriated from the 2020 budget to the 2021 budget
2. Amendments to the Compensation Schedule: No
3. Details on what the resolution will authorize:

**Request for Major Contract for Blue-Raster in the amount of \$25,000 which is technical/training support that is adjunct to ESRI Arc GIS Enterprise System software as authorized in Resolution 140-2020**

4. Vendors/contractors Selected: Blue Raster LLC (see attached Proposal)
  - a. Less desirable alternatives:
  - b. Were bids/proposals solicited: NO
  - c. Was the contractor selected the lowest bid or proposal:
  - d. Was the contract awarded on the best value methodology:
  - e. Is the vendor/contractor a sole source: **ESRI is sole source (see sole source letter attached) and ESRI uses Blue-Raster**
  - g. Commencement date of contract term: **Upon Resolution**
  - h. Termination of contract date: **One year**
  - i. Contract renewal and term: None
  - j. Contact information (names, addresses): **Blue-Raster LLC**
  - k. Is the vendor/contractor an LLS, PLLC or partnership:
  - l. State of vendor/contractor organization: **2200 Wilson Boulevard Suit 400, Arlington, Va. 2201**
  - m. Time element and why:
  - n. Other remarks: **Vendor holds a GAS contract and is under the schedule 70-IT**

5. Is this an annual housekeeping resolution: No
  - a. What were the terms of the prior resolution:
  - b. Are the terms changing:
  - c. What is the reason for the change in terms:

6. Is a new position being created: **No**
  - a. Effective date
  - b. Salary and grade:



## SARATOGA COUNTY

7. Is a new employee being hired: No

- a. Full name of the new employee including suffixes:
- d. City/Town of residence:
- e. Effective date of employment
- f. Salary and grade
- g. Appointed position:
- h. Term:

8. Is a grant being accepted: Yes

- a. Source of grant funding: HRI Contract 6320-01
- b. Amount of grant: 234,991
- c. Purpose grant will be used for: Part of grant used for **ESRI Arc GIS Enterprise System with Blue**

**Raster for COVID-19 Response activity**

- d. Equipment and/or services being purchased with the grant: Yes
- e. Time period grant covers: 3/5/20-3/15/21

9. Remarks: **ESRI Arc GIS Enterprise System (PO done)**



A Blue Raster Proposal for:

# Saratoga County

## Executive Summary

Blue Raster is pleased to submit this proposal to support Saratoga County. Blue Raster has developed efficient, **award-winning methods** using the latest technologies since our founding in 2002. We are experts at developing successful, interactive and compelling maps and web map applications.

By leveraging our existing technical knowledge and experience providing ArcGIS Solutions for non-profit, private, and public sectors, we are confident in our ability to deliver first-class support and development for Saratoga County, on schedule and within budget. Our experience and customer service have led to being named the 2019 Esri Federal Small Business Specialty program's **Partner of the Year**.



## Experience & Services

Blue Raster's Services Include:

- Jumpstart Solutions of ArcGIS Enterprise, ArcGIS Hub Premium, ArcGIS Online, Survey123, Operations Dashboard, and more
- GIS Analysis & Consulting and Data Conversion
- Business and User Analysis
- Cloud Deployment
- Integration of Content Management Systems and Database Development
- Custom Web and Mobile Applications

## Proposed Development Activities

Task 1 – Enterprise Jumpstart

- Review Saratoga County's resources, security, and system requirements
- Install, configure, and administer ArcGIS Enterprise base deployment

Task 2 – App and Solution Development

- Provide support in using the ArcGIS platform as follows:
  - Survey 123 development
  - Support with ArcGIS platform configuration
  - Assistance with design and build-out of webmaps and web mapping applications for data analytics
  - If desired - ArcGIS Hub configuration, integration, and customizations

### Task 3 – Maintenance/Ongoing Support

- Continued technical support for ArcGIS Enterprise infrastructure
- Provide support in using the ArcGIS platform as needed for:
  - Creation of maps
  - Data visualizations, Dashboards
  - Dashboard updates
  - ArcGIS Hub updates
- Block of hours to be used at technical direction of project leadership

## Pricing

We work diligently to accomplish the maximum amount possible with available funding. We offer flexible purchasing options based on the scope of your organization's implementation goals. We propose a block of 150 hours (\$25,000) to accomplish the development activities outlined above. Blue Raster holds a GSA contract under the Schedule 70- IT Services. Our contract number is GS-35F-0385P.

We are a Small Business according to Federal Contracting rules. Blue Raster will provide hourly GSA pricing for the development activities outlined in this proposal.

## Conclusion

Blue Raster is excited at the opportunity to partner with Saratoga County and provide essential services for supporting your GIS Infrastructure.

We have experienced, dedicated staff, and the resources to transform conceptual ideas into a technical reality. We look forward to working with you and welcome your input on this proposed methodology. Please let us know if you have any questions we may answer, or if you receive any new information that may affect the project plan.

Submitted by:

Blue Raster LLC, 2200 Wilson Blvd, STE 400, Arlington, VA 22201, [www.blueraster.com](http://www.blueraster.com)



**SOLE SOURCE LETTER**  
**Environmental Systems Research Institute, Inc. (Esri)**  
**380 New York Street**  
**Redlands, CA 92373**  
**E-mail: jricks@esri.com**

**DATE:** September 29, 2017

**TO:** To Whom It May Concern

**FROM:** Jackie Ricks, Esri Contract Coordinator/Contracts & Legal Department

**RE:** Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri, as owner and manufacturer, is the sole-source provider of **software maintenance** (technical support plus Esri software updates/upgrades) for Esri products in the United States.

Esri is the sole-source provider of the following Esri products in the U.S. commercial, state, and local government marketplace:

- AppStudio for ArcGIS
- ArcGIS Desktop & Extensions Subscription (Basic, Advanced, Standard)
- ArcGIS for Aviation Bundle
- ArcGIS Desktop Advanced
- ArcGIS Desktop Standard
- ArcGIS Developer Subscription
- ArcGIS Enterprise
- ArcGIS for Maritime Bundle
- ArcGIS for Server and extensions
- ArcGIS GeoAnalytics Server
- ArcGIS GeoEvent Server
- ArcGIS GIS Server and extensions
- ArcGIS Image Server
- ArcGIS Online (excluding data owned by 3<sup>rd</sup> party providers)
- ArcGIS Runtime and Extensions
- Drone2Map for ArcGIS
- Esri Business Analyst Online
- Esri Business Analyst Server
- Esri Community Analyst
- Esri Defense Mapping Bundle
- Esri MapStudio
- Esri Maps Products
- Esri Roads and Highways
- Esri Services Packages
- Insights for ArcGIS
- Navigator for ArcGIS
- Portal & Hosted Portal for ArcGIS
- Training Courses

In an effort to support diversity in federal contracting, Esri has authorized certain businesses (see GSA Advantage! for details) as resellers of perpetual licenses for the following Esri products to eligible entities purchasing under a GSA Schedule. Esri GSA resellers cannot sell Esri software to state or local entities:

- ArcGIS Desktop Advanced
- ArcGIS Desktop Standard
- ArcGIS GIS Server and extensions
- Esri Business Analyst Server

Esri also distributes certain software licenses in combination with non-Esri software or services through open-market value-added resellers and OEMs. If you have further questions, please contact me at 909-793-2853, extension 1-1990.

  
Jackie Ricks



## **SARATOGA COUNTY BOARD OF SUPERVISORS**

### **RESOLUTION 140 - 2020**

**Introduced by Supervisors Lucia, Connolly, Kusnierz, O'Connor, Winney, Wood and Zlotnick**

### **AUTHORIZING AN AGREEMENT WITH HEALTH RESEARCH, INC. TO ACCEPT NEW YORK STATE DEPARTMENT OF HEALTH EMERGENCY FUNDING CORONAVIRUS RESPONSE GRANTS, AND AMENDING THE 2020 COUNTY BUDGET IN RELATION THERETO**

WHEREAS, emergency funding is available from the New York State Department of Health (“NYS DOH”) through Health Research, Inc. in the amount of \$234,991 for local health department’s (LHD) Coronavirus (COVID-19) response activities for the period March 16, 2020 through March 15, 2021; the first award being in the amount of \$166,290 and the second award being in the amount of \$68,701, which funding is available to Saratoga County Public Health Services (SCPHS) for reimbursement of expenditures related to COVID-19 activities; and

WHEREAS, allowable expenses organized under six (6) Domain categories allow for the purchase of i) personal protection equipment (PPE) such as gloves, masks and face shields; and medical materials such as thermometers, alcohol prep pads, and hand sanitizers to restock LHD supplies and prepare for a second wave of the virus; ii) scanners, a projector, recorder for meeting minutes, extra monitors, wireless mice, additional MiFi’s for internet service offsite and a cell phone for the EPP coordinator, iPads and I-Pad stands; iii) fees for the attendance of two employees at the National Emergency Preparedness Summit for Education and Training ; iv) necessary costs related to the improvement of information shared with those having language, hearing or vision barriers and costs to translate documents into different languages and pay for the services for oral translations ; v) new trailers, hand carts, pallet jack, wheelchairs ;vi) additional staffing and a badging system for volunteers and community partners in response to a possible emergency surge; vii) an ESRI Enterprise ARC GIS system for data management with disease monitoring and contact tracing capabilities, including surveillance and real time reporting; and viii) a Rhoenix COVID-19 MDx Assay machine which will increase and expedite COVID-19 testing; and

WHEREAS, a resolution of this Board and an amendment to the 2020 County Budget is required to accept these funds; now, therefore, be it

RESOLVED, that the Chair of the Board is authorized to execute all documents and agreements necessary with Health Research, Inc. to accept New York State Department of Health Public Health Coronavirus Response grant funds in an amount of \$234,991 for the term March 16, 2020 through March 15, 2021, with the form and content of such documents and agreements to be subject to the approval of the County Attorney; and, be it further

RESOLVED, that the 2020 County Budget is amended as follows:

PUBLIC HEALTH SERVICES

Appropriations:

Increase Acct.: #A.40.410-6000	Regular Wages	\$ 23,000
Increase Acct.: #A.40.410-7020	Office Equipment	\$ 1,500
Increase Acct.: #A.40.410-7033	Personal Computers	\$ 6,000
Increase Acct.: #A.40.410-7045	Trailer	\$ 15,750
Increase Acct.: #A.40.410-7051	Communication Equipment	\$ 300
Increase Acct.: #A.40.410-7053	Medical Equipment	\$ 72,000
Increase Acct.: #A.40.410-8192	Software	\$ 1,300
Increase Acct.: #A.40.410-8242	Consumable Medical Supplies	\$ 8,241
Increase Acct.: #A.40.410-8243	Minor Medical Equipment	\$ 12,000
Increase Acct.: #A.40.410-8299	Misc. Equipment Supplies	\$ 4,000
Increase Acct.: #A.40.410-8512	Conference	\$ 5,000
Increase Acct.: #A.40.410-8514	Publications	\$ 200
Increase Acct.: #A.40.410-8519	Personal Safe Supplies	\$ 11,000
Increase Acct.: #A.40.410-8520	Software	\$ 66,000
Increase Acct.: #A.40.410-8521	Minor IT Equipment	<u>\$ 8,700</u>
		\$234,991

Revenues:

Increase Acct.: #A.40-4487	PHEP Federal Aid	\$234,991
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BUDGET IMPACT STATEMENT: No budget impact.





# SARATOGA COUNTY

## PRE-RESOLUTION MEMORANDUM

**TO:** Spencer Hellwig, County Administrator  
Chad Cooke, Deputy County Administrator  
Stephen Dorsey, Esq., County Attorney  
Pam Wright, Clerk of the Board

**FROM:** Michael Prezioso, Commissioner SCMHAS

**DATE:** 12/22/2020

**COMMITTEE:** Health and Social Services Committee – January 13, 2021

**ITEM #1 OASAS COLAs Workforce/Title Series (Direct Care/Direct Support) Personal Services Enhancements:**

1. Budget Amendments:

INCREASE APPROPRIATIONS:

A.43.443-8726.013 TSA ASA	1,230	
A.43.443-8650 Catholic Schools	73	
A.43.443-8735.013 Franklin Comm. Cntr.	218	
A.43.443-8738.013 ASAPP	2,006	
<b>TOTAL</b>		<b>\$3,527</b>

INCREASE REVENUES:

A.43-3483 Alc Abuse Program State	2,006	
A.43-3489 State Aid – OASAS	1,521	
<b>TOTAL</b>		<b>\$3,527</b>

2. Amendments to the Compensation Schedule: N/A

3. Details on what the resolution will authorize:

**The resolution asks the Committee to accept the following state aid increases and to amend the 2021 budget \$3,527:**

**NYS OASAS State Aid Funding Authority (SAFA) – dated 12/21/20.**

- A. On 4/1/20, \$14,119 (Full Annual Value) went into effect for Direct Care/Direct Support Professional initiative salary enhancements. 75%, or \$10,592, was paid in 2020. 25%, or \$3,527, will be paid in the first quarter of 2021 to arrive at the new 2021 state aid figures.



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4. Vendors/contractors Selected:

<u>Agency</u>		<u>Effective</u>	<u>W/F COLA Total</u>
<b>Transitional Services Association, Inc.</b>	<b>OASAS</b>	<b>4/1/20</b>	<b>1,230</b>
<b>Albany Diocesan School Board</b>	<b>OASAS</b>	<b>4/1/20</b>	<b>73</b>
<b>The Alcohol &amp; Substance Abuse Prevention Council</b>	<b>OASAS</b>	<b>4/1/20</b>	<b>2,006</b>
<b>Franklin Community Center, Inc.</b>	<b>OASAS</b>	<b>4/1/20</b>	<b>218</b>
<b>OASAS TOTALS</b>			<b>\$3,527</b>

5. Is this an annual housekeeping resolution: **YES**

6. Is a new position being created: **NO**

7. Is a new employee being hired: **NO**

8. Is a grant being accepted: **100% OASAS State Aid**

9. Remarks: **No budget impact.**