

ECONOMIC DEVELOPMENT Transcript

4/7/2021

SPEAKERS

Steve Bulger, Phil Barrett, Sandra Winney, Tara Gaston, Jason Kemper, Joe Grasso, Jennifer McCloskey, Dennis Brobston, Several Supervisors, Tori Riley, Tom Wood

Phil Barrett

All right. It's three o'clock. So let's get rolling. We're at the Economic Development committee meeting of April 7. Thank you all for attending. First, I'll entertain a motion to approve the minutes of March 3.

Joe Grasso

So moved.

Tom Wood

Second Supervisor Wood.

Phil Barrett

Mr. Grasso second by Mr. Wood discussion? All in favor?

Several Supervisors

Aye.

Phil Barrett

Opposed? Motion carries. We just have a couple of things on the agenda. One is an upcoming economic summit that SEDC is leading. So I thought it would be important for the Committee and Board of Supervisors to know about that event coming up, and also something that is not on the agenda, but Jason Kemper is going to update us on stocking program for this year. And also, I had asked him about some new regulations surrounding trout fishing that I'd seen an announcement on that, since that's certainly within the realm of his expertise, asked him to talk a little bit about that as well. But first, let's get going here we have Dennis Brobston and Tori Riley here with SEDC. Tell us about the summit. How are you doing today?

Dennis Brobston

Well, welcome to this afternoon. Here we are, it's sunny outside and we actually know that it's going to stay warm for a while. We're very happy to be here to talk about a virtual summit that we'd like to have on May 18. And, Tori has been really working hard on this. We put together our pieces of the puzzle with regard to what are we discussing, what are the things that need to be talked about, from a perspective of development, the issues of development, as well as the background knowledge that is sometimes required. We have a lot of people that own property that don't quite know how to go about

changing use or even developing as they have it approved. So we started talking about it from the perspective our members that said, Towns want certain things, the County wants certain things. Let's learn a little bit more about that. Let's open that up. So also, these folks can talk to somebody, and then have a connection. And we haven't done a summit together with the County since 1998. It's been that long. And at that time, we talked a lot about the water, sewer and things of that nature. So we're going back to the basics of those things. And we're going to be having people that will be joining us talking about those processes through the Towns and the County, and even the State with does that mean when you get approve. We've got some projects, that right after we finish this, I'll talk a little bit about some of our updates on some things that are happening. And it really comes down to how do you do it seamlessly? And as you all know, as Supervisors, there are a lot of steps along the way. And we're just trying to make sure everyone understands what those are, or at least knows who they can talk to about that. So Tori, why don't you go ahead and give a little rundown if you would, and we'll go from there.

Tori Riley

Sure. And again, this is going back to development, making sure that the investors, the developers, our existing businesses are very clear on what the process is, what the timeline might be, and what some of those programs out there to incentivize larger equipment acquisitions and purchases. But the topics we'll cover during the summit will be water and sewer, will be electric and gas, sites, buildings, zoning, 5g technology, and transportation. And we're really going to confine these and bring them back to promote, retain and grow. So where we are, the timeline for new development, with the processes and who those contacts will be, so that we can really ease of access, we can see multiple investment, as much investment coming to Saratoga County in 2021 as possible. We're doing it along the ways that was already in place and the expectations covered.

Dennis Brobston

I think one of the one of the issues, we talked about the outline, understanding what capacities are, timeframes for development? There are a lot of folks, including businesses that come into the County and look to be attracted here that go, Well, how much water do you have? How much sewer do you have? How long does it take to get done? And like National Grid and like New York State Electric and Gas, it's really depends on what the project is because not every line in the ground is big enough to do things. But understanding that if the Water Authority, hopefully have those folks to join us, says look, we've got 8 million gallons of capacity, I'm just throwing numbers out whatever they are, but we have this. So if we're looking at a particular food manufacturer that needs a million half gallons a day, there's capacity for them, it's on the list, maybe has to be worked out, but we know we have that. Same thing with sewer, National Grid and New York State Electric and Gas are still always looking at that from the perspective of how much gas do we have to deliver? And we have limitations on that because of the size of our lines and we're at the end of the arm. There's no loop that that helps us. But with electric, same way, we have certain substations that are that are taxed and others that are not. But as we've been talking about for the last few years, it's that kind of capacity issue that we really need to get a good arm around. And if we have problems with it, and we're doing this every day, our members and other folks that are looking to understand it really struggle. So I think all those things together will be very helpful. Tori has been talking to some of our members, we've got traffic folks, we did talk to utilities, they're going to be here. I know that we're looking with a Town Board member to talk about plan development districts and things of that nature. We have a Town Planner that's willing to help. I'd

like to give you all those names but we're confirming everybody and just want to not throw them out too early. So we should have that done by the end of the week. But I think those are the topics. Also concern is that if they've got questions, they can either chat it during the during the event, because this will be a Zoom, or after they sort of take it all in, we can get back to them with the answers to their questions as they make them available to us. So people we've talked to, speakers, very excited about the opportunity. We also see this as maybe a two or three step approach, do this one first, hear what we have, and then we may be able to expand into some other areas, some more precise areas, depending on North or South County border, the Northway corridor or whatever, something will come out that we may need to express a little more information.

Phil Barrett

Now with the folks that will be involved is it more of a speaking opportunity for them, or is it more of a panel discussion, or both?

Tori Riley

Each one of these topics will have different presenters, they'll be experts and well versed in each topic. And we'll kind of just we're compartmentalizing them to their expertise.

Phil Barrett

Okay. So they will speak and then they will be available for questions, obviously?

Tori Riley

Yes, there will be questions and answers at the end, and we will also invite the participants, if they think of a question afterward, or if they have a customer or a client, they'll have that contact information. We can forward those questions to the appropriate parties and get accurate information as responses to then, you know, kind of feedback.

Phil Barrett

Yeah, and I was gonna ask who the eventual audience is that you want to attract here?

Tori Riley

So we're inviting some international folks that are looking to launch their businesses. We're inviting site selectors, we have regional investors, developers, many businesses, as we saw last year, that want to expand their operations considering to do it here or someplace closer to their clients. We want them to know how easily we'll make that, you know, how we're going to set this up so it's easy for them to grow here and expand here.

Dennis Brobston

I think the other thing that we want to make sure that folks do understand that this is something that we can use again, so we're going to record it, it's going to be on the website, we'd be glad to given it to Saratoga Planning, or whoever, the Planning Department, whoever would like to have it to utilize it. And to answer questions, here's something you can watch and get a little better idea what's going on. So it won't just be a onetime shot.

Tori Riley

And we're one of the few Counties that will have this information for streamlined development. The biggest thing that we hear from developers is, time is money. So if we can eliminate that first part, and we can streamline the process, we can show them what that timeline is coming in, we can certainly expand upon those efforts during 2021. So each Town has their specifics, we can work with them, understand it, but it's just this is the opening gate to get people thinking about and being forward thinking about what that investment looks like and how we want it here in Saratoga.

Phil Barrett

I see one of the segments is electric and gas, you said the utilities will be involved in the discussion part of that?

Tori Riley

Yes, both utility companies have confirmed.

Phil Barrett

Oh, good. And, what will be the emphasis there? Will it be the amount of, say electric and gas that is available currently? Will it be discussion involving possibly the grid in its entirety and how we might be able to make our electrical grid more resilient? Strengthen it? Because I'm sure it's worse in some places than others, but overall, our electrical grid is not, there's some issues there. I don't think it's something that we can depend on as much as we should be able to, I guess is the best way to put it.

Tori Riley

We'll be covering those Supervisor, we'll also be covering the green initiatives that the Governor is putting out. Discussing what some of that renewable energy, what qualifies for baseload, we do have a lot of as you know, solar farms looking alternative energy. So we're hoping to kind of tap into some of those questions too, and how that matches up for Saratoga County. We'll also be talking about reinforced systems. We know there's capacity, we know that there's pressure in loads, but depending on where a project wants to go, it may have to fit the bill for reinforced system and just making that awareness upfront, I think developers will go where they need to be closer, but they also want to understand what those challenges are. And what we found is being upfront with what the challenges are, is probably the biggest perk for most of it, because we're one of the few that tell them up front and don't make them find out along the process. And that's really another goal for this.

Dennis Brobston

One example that we can give you. I saw Supervisor Kusnierz was here and he stepped out for a minute, but we had a project we were working on for the Town of Moreau and the industrial park in Moreau has had gas in it from its inception back in the mid-90s. We have a customer that wants natural gas, what we found out was that all the development that happened from the main line to the park has taken most of the capacity. So when she was talking about a reinforced system, just to get what they needed, they would have to spend a million and a half dollars of a reinforced system to get what they need. So right now, the park just falls off the table because there's too much money. Now National Grid, who is handling that do have programs to help with it, but they are not going to pick up a million and a half dollars. So it's those types of things that happen to us. And then we realize that with these

discussions, it's also more of a regional discussion, because now you look at it from the Capital Region, the district and, just go out because Eastern New York has some good capabilities, but they also have some limitations because of where the power comes around the park and from the Hydros that come down through Canada and from the Buffalo area. So all those issues do affect what we do on one project. It's amazing how much, and I think that's where we really want to hear from the National Grid folks, and also NYSEG, on what those things, how that happens. And the more support we can give to some new expansion of new transmission lines, things of that nature, would be very helpful.

Phil Barrett

Well, I think a lot of times we talk about needing new power sources for larger names and larger projects, typically new investment, and I think it would benefit everybody if we also talked about the areas where there are, the commercial areas within the County, and what is the status of the grid in their area? Is it dependable? Does it need upgrades? Is there tree trimming that needs to occur? And I think analyzing those areas of the County that are heavily commercial, and there's a number of them, but ensuring that these areas where there's a tremendous amount of health care, and businesses, I would say medium and small, across many different sectors of the economy, retail office, healthcare, so on and so forth, service. So I think I think analyzing the these areas gives us a start, of places where we should be investing in partnership with National Grid to strengthen the electrical delivery system, and make it more dependable for everybody. That's a quality of life issue.

Dennis Brobston

You're absolutely right. This is where we say we start the discussion and we'll see where it goes. But there are also some other opportunities out there to discuss this in the future, with our utilities and to drive that discussion even more, because it is important to the Capital region, we're so transitory in our workforce, that it does affect what we do here affects Rotterdam and affects Troy, it just does. And we've got to really work that through so we understand the capacities and costs.

Phil Barrett

But a lot of times it's not capacity. It's just a function of the system itself that's currently in place that just doesn't sustain enough power on a regular basis to satisfy everybody on a daily basis throughout the year. And having a much more dependable grid, particularly in our commercial areas where there's a lot of strain sometimes on those systems, there's a lot of different types of business uses that are grabbing energy from the total pie. Well, if that pie needs to be made bigger, or the infrastructure in that particular area needs to be upgraded or transformers replaced, whatever the case may be. Those are seemingly smaller items in the grand scheme of things, but could be very important. We had a situation just yesterday in Clifton Park that that affected a healthcare business. And that's something that we need to do better at. So I would like that to be part of the discussion as well.

Dennis Brobston

And not everybody can afford a generator, a diesel generator to keep something going. It's a lot of money.

Phil Barrett

That's true. But even if you have a generator, it's the amount of juice coming to your facility too.

Tori Riley

We were hoping that you and Supervisor Kusnierz will join us for the summit and maybe participate as moderator and panelists so that you can get some of these questions, or at least we can start the conversation, get the ball rolling and really move with them instead of just talking about it.

Phil Barrett

Great. Anybody on the committee have any questions for Dennis and Tori at this point about the upcoming event? Okay, and again, that's May 18th.

Tara Gaston

Chairman?

Phil Barrett

Oh, yes.

Tara Gaston

This is Supervisor Gaston. I don't have any questions now. But if one of them could reach out to me, I'd love to hear more. Especially as you know, resiliency is part of mine, I'd love to see what we can offer from that point as well. Thank you.

Dennis Brobston

Thank you.

Phil Barrett

Great, thank you. And again, that's May 18, from 1:00 to 3:30, looks like you have a number of sponsors for the event, which is great. And as soon as you have the speakers confirmed I imagine you'll get that information out to us?

Dennis Brobston

We will and it'll be on our social media and all the other marketing opportunities that are there.

Phil Barrett

Alright, and you also have a sheet here with,

Dennis Brobston

Just thought it was, yeah, our first quarter of the year is already gone, believe it or not this is April and wanted to give you an update on how some things are going. We've got a couple things. Our everyday job of working with attraction and retention, different projects. I wanted to show you that we've got eight projects here, worth about almost \$90 million, creating almost 500 jobs. And they're all in process through the IDA application process right now or subcommittee process. So we're very excited about the opportunities we see. Some of these have been from 2021, and others from 2020. But then we still have some we've been working on since 2019, and later. Another \$15 million dollars' worth of projects, and a lot of manufacturing, but also some attraction, and, commercial bakeries, things of that nature.

We finally got the message out and people are listening and they're investing their money in spec buildings, flex space that can be leased to manufacturers, light manufacturers, warehouses, and we're seeing that now come up, and across the County from Saratoga Springs, to Malta, to Clifton Park, Halfmoon. So those are very positive, when we have that we automatically get an increase of product, and we've got clients that are looking. So that's very important. On top of all the things you see here, and please send those out to the Committee. We have an additional 50 prospects that we're continuing to work on in various stages. But I wanted you also to see where some of the leads are coming from. And seven of the leads that we're talking about right now have come from Empire State Development, New York State Empire State Development. 12 from our FDI Ireland projects, 11 from just SEDC members that we have that bring us things, and three from our IDAs. The remainder come directly to us from calls or emails from our marketing efforts. So they're coming straight into us. And they know us or site selectors are that know us call us directly. So that's been very positive. It's been a busy year. We haven't had this much in the first quarter for a while. So I said last year, we didn't know how it was going to continue. It seems like it's continuing. That's very positive. Tori wanted to talk to you about the marketing and the FDI. Because that's part of our contract with you on the marketing. So do you want to do that. Just give you a little background update there.

Phil Barrett

Okay.

Tori Riley

Yeah, kind of giving you a first quarter overview. We are in the midst of video production, we're highlighting regional attributes for attraction targeted industries that complement our existing base. Health care, education, existing industries, quality of life. And we are also going to put together a site's video that will encompass all of the industrial commercial lands that are available throughout Saratoga County. So we're very excited about finishing those. We're just waiting for the weather to become a little better for the B roll so we can finish those up and really showcase but we have. Continual hits and outreach from SEDC SEE Saratoga shovel ready site. In the first quarter alone I've had 20 plus leads, and that number is reflected above. They're coming directly in, they're being referred from site selectors, from other businesses we've worked with, from existing businesses that we've helped expansion projects throughout 2020. They have some suppliers, they have different businesses, they'll call them to say I got to call SEDC, they'll tell you where you can land here. So that's been wonderful. We continually outreach to site selectors and development investors that are managing specific industry expansions. And we're really not wiping a wide brush, we've really finite this down to some target industries that again, complement what we have. And then we're refreshing the website with updated attraction, expansion resources, and connections and programs and some of those programs are what the utility companies might be offering for equipment acquisition for better productivity, less usage, just an example of what some of those programs would be. And our FDI efforts. We have been attending multiple virtual events and they're arranged introductions to a variety of selected industry leaders that are seeking to expand in the US. The outreach to pre-screened and qualified companies launching the expansions are between 12 and 18 months out, and the ongoing efforts with international partner organizations that are managing these market launches. And that includes Enterprise Ireland, Select USA Globaify, Trade Bright, they have a portfolio of companies that hire them to help them launch in the US. Those organizations are working with us, we've been able to refer professional

services from our area to handle these launches, we really have an impeccable group of professionals that are right here in Saratoga that can handle these things. So it's been wonderful to help out and to also refer business to those. We've expanded our program initiatives that are keeping the interest fluid in Saratoga County, prior to we're able to have a delegation travel internationally here. And we're producing additional marketing materials with updated attraction resources.

Dennis Brobston

Select USA, and our hope trip to New York.

Tori Riley

Yes, we've had great success partnering with the Irish Business Organization out of New York City, there have been kind enough to connect us with the Consulate. Select USA, we have a program in DC that they'll be doing, we're kind of looking into seeing what industries signed up, hope to be there. There'll be many international businesses actually here for that. And we'll determine at that point, if we'll go down, or if we go down how long of a stay it'll be, how many meetings we can get above and beyond that.

Phil Barrett

It will be interesting to see how the tax increases on corporations proceed, and if they do significantly raise taxes, as they're talking about, that would erase our Country's advantages with regard to corporate taxes, and most likely from the numbers being discussed, will make us less competitive along those lines. But yeah, we should continue those efforts.

Dennis Brobston

It is a concern. One thing about Ireland, just as we learned, their tax rate is very high. And our ability to stay under that, even at this point, has been is still positive. So we're better. And we're hoping that stays like that. But we're getting close. And these are the things, if you've got have stuff here, it's got to be affordable, and it is becoming an issue.

Tori Riley

So in 2020, we really propelled our efforts with the FDI. We're just a little Saratoga Springs, Saratoga County going up against Statewide organizations that have really been plummeting Ireland for the last three years. Well, COVID hit, most of those are directly, State agencies, they kind of dropped the ball because they had to kind of shift and work on COVID and unexpected. We propel their efforts. And it really has paid dividends because there's driving forces now, even we can get there. They've shown us what they have, they've delivered, they followed up, they've got resources, they've got partners. So we're actually hoping that we can secure almost a POD office of an Ireland based service. What we found is if you virtually have an office, it's more apt to then have brick and mortar, it's more apt to grow it out in the manufacturing. So we're really trying to get in the tail end, and we've made great strides last year and using that time wisely.

Phil Barrett

Good. Alright, any other questions for Dennis and Tori from the Committee? All right, Steve, did you have something?

Steve Bulger

Yeah, Mr. Chairman, I'd just like to take this opportunity to thank Dennis and SEDC. Back in February, when we were looking to partner with a call center. Dennis's first recommendation, I asked him, is there anybody in Saratoga County that you're aware of? And he says, Yes, we have an SEDC member DiRAD Technologies. And they have become a tremendous partner with us with our Public Health Service, setting up both incoming and outgoing call centers. A great public private partnership. They're tremendous to work with. I just want to thank you for putting them on our radar. I know Matt Rose has dealt directly with them for a couple of months now. It was great. So thank you.

Dennis Brobston

You're welcome. Thanks for the question.

Phil Barrett

All right. Well, thanks for the lead. You're talking about leads. Thanks for the lead. Thanks for mentioning that Steve. So I guess under other business, I'll ask for other businesses. But first, Jason, if you could update us on the stocking efforts? Obviously, outdoor activities such as fishing are big attractions for tourism here in Saratoga County. So take it away.

Jason Kemper

Absolutely. So every year, the Board of Supervisors places between \$20,000 and \$25,000 in a budget for stocking efforts across Saratoga County. So this supplements what New York State DEC does. I will tell you that last year during the pandemic, we had just started to shut down this time of year obviously. So the majority of the calls coming my office were strictly related to this. Because we go out to bid and purchase our fish and then they're delivered and stocked throughout the County. Whereas DEC raises them at their own hatcheries, still had to staff to go out and do it. So we did not move forward any contracts last year because of COVID. So it put us, there are a lot of people reaching out on a regular basis. Happy to say we're back this year, we're out to bid, the bids are back, we've awarded PO's so we hope to get back to the 2019 levels. And those are various stocking locations throughout the County. We coordinate with DEC, we're not doubling up on their fish, we move into other areas or if there's high pressure areas and we stock in those locations. So mainly we are stocking 10 to 12 inch brook trout in the trout streams, 12 to 14 inch rainbow trout go in Stewards Pond just below Sacandaga Lake, and then 13 to 20 inch large rainbow trout, we coordinate with the Great Sacandaga Lake Fishery Federation and stock those in Sacandaga Lake. We also have a brochure, Board of Supervisors prepared, that we hand out. And probably one of the most enjoyable parts of the program is we usually try to get school kids involved several hundred kids per year participate in our stocking program. So we're currently working on Public Health, whether or not we could do that, I think we could do it, it's just getting the kids to the locations to actually do that stocking. If not, we're still moving forward with our stocking efforts. And like I said, it's really something, a lot of people show up for it and the interest is, especially as the Chairman expressed, the interest in outdoor activity since the pandemic broke, and fishing licenses are through the roof. There's a lot of people enjoying outdoor activity. So we work regularly with DEC on it, and I'll just say it's a great program. And usually I'll provide an update back to the Board. We'll get cranking here in the next couple of weeks. And then, periodically, I touch base with the Board. Try to do all the trout in the Springtime. If we do have money left over, sometimes we'll do a

supplemental Fall, but most of it will happen within the next 30 days or so. We wait for the stream levels to get down a little bit and then once the DEC does, some of their stocking, we will come in afterwards.

Phil Barrett

Good. What's the general, I know it's the same time each year, but what's the timing for the stocking?

Jason Kemper

So the purchase order was just issued today or yesterday. Will be probably next two or three weeks we'll start that effort. And I will say we also have a stocking permit for all of our streams but we work closely with the Town of Wilton and the Town of Milton. They purchase fish off of our bids. So both of those Scout Pond in the Town of Wilton, great little spot for kids only fishing, they purchased trout off our bid, I coordinate their stocking and their permit. And the same thing with the Town of Milton. They also purchase fish for the Kayaderosseras that come off of our stocking bid. So aside from the County stuff, we're also assisting the Town of Milton and the Town of Wilton. And other towns, Clifton Park and others have asked for assistance along the way with the stocking permits and stuff, and we do that service as well out of out of my Department.

Phil Barrett

Yeah, our parks have been just very busy the last year, busier than they've ever been. But there's also been a renewed interest in fishing as well. So we are looking to expand upon what we offer currently. Every year we do a learn to fish day with DEC. DEC does a great job with the program and attracts more and more people each yea. I'm sure this year this Spring, it'll be a very large growth. Now what about the new regulations that I saw? I didn't really dig into them too far. You're the expert.

Jason Kemper

The headline scared a lot of people. I saw regs. Everybody thought it was associated with stream management. Nothing to do with it.

Phil Barrett

Yeah, that's what I thought. That's what I was afraid of.

Jason Kemper

Exactly. So some of the calls that came into our Department were related to that. So in essence, across New York State, specifically inland streams, not so much in Saratoga County, but Central New York, some along the Vermont border. There was about 25 or 30 different special regs out there related to trout fishing in streams, depending on whether they are wild population, wild population with some stocked. or all stock, So what DEC did is rather than by a geographic area, they consolidated those 26 to 30 different regs down to four different classifications, and those basically reflect how many fish you can catch in that stream. And we got 6 and Saratoga County that were impacted. We got to the Dwaas Kill, the Geysers, Glowegee, the Kayaderosseras, Sand Creek, and the Snook Kill. The major change here is, travel season usually closes on October 15, there's been a large push for an extended trout season, catch and release only. So in these six waters in Saratoga County, there will now be a October 16 to March 16. Pretty much all year round, catch and release only, artificial only option for trout fishing. So it's been something the DEC's been working on a very long time. But in general, basically those

regulations just, rather than you'd have to first look by County, first by Region, then by County, then by Town and try to find your stream in there. So now there's just basically four main categories of streams, inland streams, we're only talking about inland streams, not major tributaries and/or ponds. So I could send it out to the Board, if you'd like, with just a quick summary from DEC. But in general, nothing to do with buffers or work in streams or anything like that, all has to do with providing fish for the general public. And some of it has come out because of the increased demand on the streams, cutting down to limit some and increasing the size. So a better opportunity for more people to participate and have a chance at catching these fish, especially in the stock sections of the streams. I've got a summary, like I said, there's six here in Saratoga County that were impacted by it. But the big thing is it offers a catch and release, artificial only season throughout the Fall and through the winter months, which was typically closed.

Phil Barrett

Very good. Any questions for Jason on that from the committee? All right, good. Yeah, we could send that out I'd appreciate it. And I for one was very concerned, we have a very difficult time working with DEC trying to get permits to do very limited work, and what they would call disturbance in culverts where there needs to be sediment removal, or other work to ensure that the water is flowing freely. If it's a certified trout stream, designation assigned to that body of water. I'm sure Joe knows this very well. It's very difficult to get permits to do the work you need to get done.

Jason Kemper

We face those same issues here at the County, obviously.

Phil Barrett

All right. Very good. Any other business to come before the committee? Okay, hearing none I'll entertain.

Jennifer McCloskey

Mr. Chairman?

Phil Barrett

Yes.

Jennifer McCloskey

I'm sorry it's Jen McCloskey. I just wanted to see if I could take a moment to promote our 33rd annual job discovery job fair?

Phil Barrett

Sure.

Jennifer McCloskey

We are doing it for virtually this year, and I was able to procure, through our relationship with other Counties, a virtual platform for the job fair. So we're able to offer it free to businesses, they don't have to pay to register. We already have about 70 businesses signed up between Saratoga and Warren

County. And I would love to share our flyer with Pam and Therese to share with the Board so that businesses can sign up and jobseekers can sign up. Very easy, there's a QR code.

Phil Barrett

Yeah, that'd be fine.

Jenniffer McCloskey

April.

Phil Barrett

Yep. April, what?

Jenniffer McCloskey

April 22.

Phil Barrett

Okay. Yeah, if you could share that flyer with Pam and Therese will and they'll get it out to the group.

Jenniffer McCloskey

Sounds great. Thank you so much.

Phil Barrett

Thank you. Anyone else? Okay. At this point, I'll entertain a motion to adjourn.

Joe Grasso

So moved.

Sandra Winney

I'll make that motion.

Phil Barrett

Moved by Mr. Grasso, second by Supervisor Winney.

Phil Barrett

All in favor?

Several Supervisors

Aye.

Phil Barrett

Opposed? Motion carries. Thank you very much.