

ECONOMIC DEVELOPMENT COMMITTEE

June 2, 2021 3:00 p.m.

AGENDA

Chair: Philip Barrett

Members:

Tara Gaston
Joe Grasso
Jon Schopf - VC
Kevin Tollisen
Sandra Winney
Tom Wood

- I. Welcome and Attendance
- II. Approval of the minutes of the May 5, 2021 meeting
- III. I Love New York Tourism Grant – Annamaria Bellantoni, Saratoga County Chamber of Commerce
- IV. Approval of Economic Development Fund Application – Shelby Schneider, Saratoga County Prosperity Partnership
- V. Other Business
- VI. Adjournment

Due to public health and safety concerns related to COVID-19, there is limited capacity in the Boardrooms. The public will have an opportunity to hear the meeting live via an audio signal using this call-in number and access code:

Dial: 1-978-990-5145
Access Code: 1840389

May 23, 2021

Ms. Annamaria Bellantoni
Vice President - Tourism
Saratoga County Chamber of Commerce
28 Clinton Street
Saratoga Springs, NY 12866

Dear Annamaria:

We are pleased to provide you with your 2021 Tourism Matching Funds grant **estimate** of \$28,862. Please remember that this specific amount is an **estimate** and is not guaranteed by the New York State Department of Economic Development's Division of Tourism ("the Division") at this time.

As you know, the total Tourism Matching Funds appropriated for all counties for the 2021 (6-month) program year for Q3 & Q4 is \$1,900,000. If this level of funding were to change, the Division would notify you immediately and take the necessary action to adjust the amount of your grant in accordance with the new level of funding and pursuant to Article 5-A of Economic Development Law.

Your official grant award will be issued upon the Division's approval of your marketing plan. As indicated in the 2021 Matching Funds Application, each TPA must submit Part II of the application for Matching Funds, and the following documentation must be received digitally by the Division by 4pm June 18, 2021:

- Your TPA designation updated for 2021;
- Demonstration of your county match;
- An executed 2021 Claim for Payment; and
- A completed 2021 Matching Funds Commitment Letter as supplied by the Division.

If there is an issue in providing any of this information by the June 18 deadline, or if you have any other questions, please contact me immediately at matchingfunds@esd.ny.gov or 518.292.5163.

Best,



Kelly Rabideau-Baquerizo
Director of Tourism Grant Programs



Saratoga County Economic Development Committee
Saratoga County Economic Development Fund Grant Submissions
June 2, 2021

Enclosed you will find a spreadsheet of all 2021 Saratoga County Economic Development fund submissions. Attached are the following 2021 applications for consideration and one amended 2020 application.

2021 Submissions

Town of Ballston	\$ 7,100
Town of Corinth	\$ 7,100
Town of Greenfield	\$ 7,100
Town of Malta	\$ 7,100
Town of Moreau	\$ 7,100
Town of Providence	\$ 7,100
Intermunicipal Request*	\$28,400

TOTAL **\$71,000**

*City of Mechanicville, Town of Northumberland, Town of Stillwater and Town of Saratoga have submitted an intermunicipal application

REQUEST FOR REVISION OF 2020 APPLICATION

Northumberland \$ 7,100

Reallocate funds from Plan to expand broadband in town to intermunicipal application. No change in amount funded, just revision of use of funds.

Saratoga County Economic Development Committee
2021 Economic Development Grant Program
 Submitted to Saratoga County ED Committee
 Prepared by: Saratoga County Prosperity Partnership

GRANT INFORMATION							
Community	Project Name	Purpose of Grant	Estimated Project Start Date	Estimated Project Completion	Amount Requested	Application Submitted	Drawn Down
Ballston	Assist in funding for professional planning services for Town's Comprehensive Plan	This Phase continues the work begun in 2020 (Phase I) to update the Town's comprehensive plan and zoning laws which will enable the town to make informed and sound decisions regarding land-use plans and direct commercial and residential development to areas that can sustain traffic impacts and public utility needs, while maintaining co-existence with agricultural operations and open space.	5.1.2021	12.31.21	\$7,100	5.12.21	
Charlton							
Clifton Park	Update to Solar Zoning Ordinance and Land Use Regulations	1) Community solar allows property owners to benefit from solar energy, even if they can't put panels on a rooftop and save money on their monthly energy bills. This is consistent with the Town's Comprehensive Plan to reduce service costs for utilities. 2) Community Solar provides an income stream to large landowners and farmers to reduce the likelihood of having to sell off large tracts of land to stay afloat. 3) Farming income can be supplemented with community solar on less desirable agricultural soils present on a parcel. This is consistent with the local comprehensive plan goal to promote the agricultural industry in Clifton Park and keep the farming community a viable option.	5.1.21	8.31.21	\$7,100	4.1.21 APPROVED AT 5.5.21 Meeting	
Corinth	To initiate overall planning and establish feasibility of a transformative economic development project of local and regional significance.	The Town and Village of Corinth have conducted extensive community outreach in the preparation of their respective municipal comprehensive plans. In each instance, the resident's number one priority has been economic revitalization through redevelopment of the former International Paper (IP) Mill site and the vacant lots at 201-209 Main St. which experienced a tragic fire in 2009. The intent of the project for which County funding is sought is to establish a new manufacturing and fabrication center on the IP site for developing businesses from across the Adirondack Park. In addition to being marketed nationally, products and goods from the center would then be sold through a new market center complex and mixed-use building at 201-209 Main Street. The former IP site would be transformed into a state-of-the-art business park including the generation and utilization of on-site renewable hydro-electric power; an on-site job training and vocational center; and a childcare facility. When completed the project will provide: A means for the production of Adirondack-based products from across the Adirondack Park; training and educational enrichment of the local workforce; a center for permanent, enriching employment; and a destination-style outlet for unique products	Immediate	Jul-21	\$7,100	5.27.21	
Day							
Edinburgh							
Galway							
Greenfield	Greenfield Business Boost Part 2	PROJECT 1: We will expand on the map that we did in 2020 with the funds that were awarded to us through your grant (see attached) and break the map down into the four distinct hamlets of our town - Middle Grove, Porter Corners, Maple Avenue and Greenfield Center-enabling us to provide greater detail to each area and add more businesses. We will advertise using Saratoga Today newspaper and hire a graphic designer. PROJECT 2: We will pay for local businesses to participate in the Saratoga County Chamber Trade Show and have a Greenfield booth area (Greenfield Avenue) showing our town and what it has to offer.	ASAP	12.21.21	\$7,100	5.11.21	
Hadley							
Halfmoon							
Malta	Route 9 Mid-Block Crossing Design Services	Pay for professional engineering services of a mid-block crossing north of the Town Hall along Route 9. The Town recently completed a Route 9 Complete Streets Project along Route 9 south of the Route 9 roundabout which included a mid-block crossing to facilitate pedestrian traffic within the downtown corridor. The proposed project would provide the engineering design services in order to establish an additional crossing north of the Town Hall to further promote pedestrian traffic along Route 9 to existing businesses and destination points. The proposed project furthers the goals and concepts identified in the Town's comprehensive master plan and form based code.	1-Jul-21	1-Oct-21	\$7,100	5.25.21	

Saratoga County Economic Development Committee
2021 Economic Development Grant Program
 Submitted to Saratoga County ED Committee
 Prepared by: Saratoga County Prosperity Partnership

GRANT INFORMATION							
Community	Project Name	Purpose of Grant	Estimated Project Start Date	Estimated Project Completion	Amount Requested	Application Submitted	Drawn Down
Mechanicville	Restrooms for Champlain Canal Region Gateway Visitors Center	Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together.	6.1.21	12.31.21	\$7,100	5.27.21	
Milton							
Moreau	Fund CDBG Grant Application for Route 9 Sewer Project	The Town of Moreau is undertaking a major sewer project along the commercial corridor of Route 9 near the I-87 Exit 17 Interchange. The project will improve basic infrastructure that will all for the expansion of development and transform the Route 9 corridor into an economic engine that will provide a long-term economic impact for the Town of Moreau and surrounding areas. The funding will assist in grant writing opportunities to reduce the overall cost of the sewer project.	12-Jan-21	ongoing	\$7,100	5.26.21	
Northumberland	Restrooms for Champlain Canal Region Gateway Visitors Center	Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together.	6.1.21	12.31.21	\$7,100	5.27.21	
Providence	Landfill/Transfer Station Upgrade	The Landfill/Transfer station upgrade will add new growth to the station while providing services to residents at a lower cost.	06.01.21	09.01.21	\$7,100	5.25.21	
Saratoga	Restrooms for Champlain Canal Region Gateway Visitors Center	Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together.			\$7,100		
Saratoga Springs							
Stillwater	Restrooms for Champlain Canal Region Gateway Visitors Center	Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together.	06.01.21	12.31.21	\$7,100		
Waterford							
Wilton							
					\$78,100		

June 3 total (Subtracted \$7100 May 5 approved application)

\$71,000

Saratoga County Economic Development Committee
2021 Economic Development Grant Program
 Submitted to Saratoga County ED Committee
 Prepared by: Saratoga County Prosperity Partnership

GRANT INFORMATION							
Community	Project Name	Purpose of Grant	Estimated Project Start Date	Estimated Project Completion	Amount Requested	Application Submitted	Drawn Down
Northumberland	Amend 2020 Application – Plan to expand broadband. Re-allocate funds to Restrooms for Champlain Canal Region Gateway Visitors Center	Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region’s cultural, natural, historical and recreational destinations and define the narrative that links these destinations together.	6.1.21	12.31.21	\$7,100		



**Saratoga County Economic Development Committee
Economic Development Fund Application**

Date May 11, 2021

Applicant Information

Town/City Town of Ballston

Address 323 Charlton Road, Ballston Spa, NY 12020

Contact person (if other than Supervisor) _____

Grant Information

Project Name Targeted Comprehensive Plan Update Phase 2

Amount of grant request (max request \$7,100K) \$7,100

How will funds be used Assist in funding for professional planning services

Estimated project start date May 2021 Estimated project completion Dec 2021

How does project align with the economic development objectives in your community?

This Phase continues the work begun in 2020 (Phase I) to update the Town's comprehensive plan and zoning laws which will enable the Town to make informed and sound decisions regarding land-use plans and, direct commercial and residential development to areas that can sustain traffic impacts and public utility needs, while maintaining co-existence with agricultural operations and open space.

What are the project deliverables?

Please see attached Proposal and Scope of Services.

How will you measure results (ex: new jobs or investment) _____

Adoption of the Final Comprehensive Plan Update

Signature of Town/City Supervisor

Eric Connolly



May 7, 2021

Mr. Eric Connolly
Town of Ballston Supervisor
Ballston Town Hall
323 Charlton Road
Ballston Spa, NY 12020

Via email only: econnolly@townofballstonny.org

Re: **Comprehensive Plan Update (Phase 2) and Zoning Update Services (Phase 3)**
Town of Ballston, Saratoga County, New York
MJ Proposal No. 2021203

Dear Supervisor Connolly:

MJ Engineering and Land Surveying (MJ) is pleased to submit this proposal for professional services to provide comprehensive plan and zoning update services to the Town of Ballston. Our proposed scope of services below is based on the following understanding:

- The current Town of Ballston Comprehensive Plan was adopted in December 2005.
- The Town of Ballston has grown significantly since 2005 and seeks to update the Comprehensive Plan to reflect the current needs, opportunities and vision for the community.
- The Town is currently considering a moratorium to allow time for an update to the 2005 Comprehensive Plan and revise the Town's zoning and subdivision regulations to be consistent with the revised comprehensive plan.
- As a result, the Town is seeking to update the Comprehensive Plan in a targeted and efficient manner and also seeks to gather public input during the update process.
- Phase 1 Comprehensive Plan Update Services, authorized under previous task order, have been completed by MJ.

SCOPE OF SERVICES

PHASE 2 – TARGETED COMPREHENSIVE PLAN UPDATE

Task 1: Project Coordination

This task will include coordination with the Town Board. Coordination will include up to five (5) meetings. Coordination may also include conference calls and/or email exchanges as required to advance the effort. It is assumed all meetings will be open to the public in accordance with the NYS Open Meetings Law (Public Officers Law, Article 7).

Deliverable(s):

- *Preparation for and attendance at up to 5 meetings*
- *Meeting summaries documenting discussion items and decisions. The meeting summaries are not verbatim minutes.*



Task 2: Public Engagement

Participation of citizens, developers, landowners, business owners, appointed and elected officials, and other stakeholders throughout the community is paramount to success of this Plan Update project. The MJ Team has strong facilitation skills and is adept at preparing engagement strategies that will maximize stakeholder engagement. The Town website and project website will be used for disseminating information related to the Plan Update. The MJ Team will also collaborate with Town staff to utilize existing social media accounts to keep the public informed on the Plan Update process.

The public engagement plan is proposed to include the following:

- Key Stakeholder Meetings – The MJ team will conduct up to two days of meetings with key community stakeholders. These meetings will be topic based and are anticipated to be held virtually. It is anticipated the Town would assist with identifying key stakeholders.
- Public Meeting – The purpose of this meeting is to introduce the draft plan recommendations and/or future land use scenarios and gather public input. This is anticipated to be virtual.
- Website/Social Media – MJ will continue maintain and update the project website as well as provide materials to the Town for posting on the Town website and social media. The website will continue to be a platform for the public to provide input and comments.

Deliverable(s):

- *Schedule and facilitate stakeholder meetings.*
- *Prepare for and facilitate the public meeting.*
- *Public meeting summary.*
- *Prepare meeting and survey publicity and draft press releases for the Town to publicize the engagement efforts.*
- *Prepare materials for Town to share through social media venues.*

Task 3: Targeted Comprehensive Plan Update

Based on the outcome of the Comprehensive Plan report card (Phase 1, Task 3) and the feedback received through public engagement (Phase 1, Task 2), a list of targeted Comprehensive Plan updates will be identified. Once this list is agreed upon by the Town Board, MJ will draft the targeted updates for review by the Town Board. Up to one (1) revision of the draft updates will occur.

A formal public hearing would occur during this task in accordance with Town Law §272-a. Following the public hearing, MJ would prepare the final Comprehensive Plan for adoption consideration by the Town Board.

Deliverable(s):

- *Draft Comprehensive Plan updates for review by Town Board*
- *One (1) revision of draft amendments*
- *Preparation for and attendance at one (1) public hearing*
- *Final Comprehensive Plan update*



Task 4: Adoption Assistance

This task would preparation of materials consistent with the State Environmental Quality Review (SEQR) regulations. It is assumed the Town Board would serve as Lead Agency for the purposes of SEQR and that the adoption of the Comprehensive Plan update would be a Type 1 Action. MJ will prepare a draft SEQR full environmental assessment form for consideration by the Town Board, prepared an involved/interested agencies list and assist in SEQR compliance.

MJ will also provide adoption assistance in accordance with per Town Law §272-a as needed. MJ can assist in preparing draft adoption resolutions should that support be needed.

Deliverable(s):

- *Draft SEQR Full EAF; draft resolutions as needed*

PHASE 3 – TARGETED ZONING UPDATE

Task 1: Targeted Zoning Update

Based on the direction of the adopted Comprehensive Plan, the MJ team will prepare a checklist of changes necessary for the zoning to be consistent with the Comprehensive Plan. Draft zoning language would be prepared based on the outcomes of the checklist.

It is assumed that a small technical committee would be convened and serve as a working group to review initial draft zoning amendments. The technical committee is recommended to include key individual familiar with the existing zoning and involved in the implementation of the zoning such as the Building Inspector, Planning or Zoning Board member, land use attorney and/or the town-designated engineer.

Town Board updates would occur at key milestones in the preparation of the draft amendments.

A formal public hearing would occur during this task in accordance with Town Law §272-a. Following the public hearing, MJ would prepare the final zoning updates for adoption consideration by the Town Board.

Deliverable(s):

- *Coordination meetings with technical review committee (up to 3)*
- *Town Board Updates (up to 2)*
- *Draft zoning amendments for review by technical committee*
- *Up to two (2) revisions of draft amendments*
- *Preparation for and attendance at one (1) public hearing*
- *Final zoning amendment*

Task 2: Adoption Assistance

This task would preparation of materials consistent with the State Environmental Quality Review (SEQR) regulations. It is assumed the Town Board would serve as Lead Agency for the purposes of SEQR and that the adoption of the Comprehensive Plan update would be a Type 1 Action. MJ will prepare a draft SEQR



full environmental assessment form for consideration by the Town Board, prepared an involved/interested agencies list and assist in SEQR compliance.

MJ will also provide adoption assistance in accordance with per Town Law §272-a as needed. MJ can assist in preparing draft adoption resolutions should that support be needed.

Deliverable(s):

- *Draft SEQR Full EAF; draft resolutions as needed*

SERVICES NOT INCLUDED

The following services are excluded from this scope of work:

- Public noticing of meetings and public hearings an issuance of press releases to local media.
- Securing of venues and appropriate space for meetings.
- Hiring of a stenographer for formal public hearing(s).

FEE

MJ will complete the above stated services on an hourly basis in accordance with our current term contract rates by professional title.

TASK	FEE
PHASE 2: Targeted Comprehensive Plan Update	
Task 1 – Project Coordination	\$1,000
Task 2 – Public Engagement	\$9,000
Task 3 – Comprehensive Plan Update	\$19,000
Task 4 – Adoption Assistance	\$1,180
PHASE 3: Targeted Zoning Update	
Task 1 – Targeted Zoning Update	\$17,100
Task 2 – Adoption Assistance	\$1,180
TOTAL FEE:	\$48,460

MJ will not exceed the total fee established without prior notification or authorization from the Town. MJ will issue invoices on a monthly basis with detailed backup for work performed.

SCHEDULE

MJ is prepared commence with the above stated services upon receipt of the Town’s written notice to proceed. It is anticipated this work would be completed prior to December 17, 2021. The schedule may be adjusted by mutual agreement should items arise outside of MJ’s control.



AUTHORIZATION

The above work would be covered by the consultant contract executed between MJ and the Town. Receipt of the Town's signature under the Authorization to Proceed will permit us to commence with the work outlined above. We look forward to the opportunity to work with the Town on this project. Should you have any questions or concerns, please do not hesitate to contact Jackie Hakes at (518) 371-0799 or at jhakes@mjels.com.

Very Truly Yours,

Michael D. Panichelli, P.E.
President

cc. File
Jaclyn Hakes, MJ
Jenny Lippmann, MJ

AUTHORIZATION TO PROCEED

I hereby authorize M.J. Engineering and Land Surveying, P.C. to proceed with the scope of services as described above, and in accordance with the Consultant Agreement between MJELS and the Town of Ballston.

Printed Name

Title

Signature

Date



Saratoga County Economic Development Committee
Economic Development Fund Application

Date May 27, 2021

Applicant Information

Town/City Town of Corinth
Address 600 Palmer Avenue, Corinth, NY 12822
Contact person (if other than Supervisor) _____

Grant Information

Project Name: Town and Village of Corinth Joint Revitalization Project

Amount of grant request (max request \$7,100K): \$7,100

How will funds be used: To initiate overall planning and establish feasibility of a transformative economic development project of local and regional significance.

Estimated project start date: Immediate.

Estimated project completion July 2021 – Complete feasibility phase.

How does project align with the economic development objectives in your community?
The Town and Village of Corinth have conducted extensive community outreach in the preparation of their respective municipal comprehensive plans. In each instance, the resident's the number one priority has been economic revitalization through redevelopment of the former International Paper (IP) Mill site and the vacant lots at 201-209 Main St. which experienced a tragic fire in 2009. The intent of the project for which County funding is sought is to establish a new manufacturing and fabrication center on the IP site for developing businesses from across the Adirondack Park. In addition to being marketed nationally, products and goods from the center would then be sold through a new market center complex and mixed-use building at 201-209 Main Street. The former IP site would be transformed into a state-of-the-art business park including the generation and utilization of on-site renewable hydro-electric power; an on-site job training and vocational center; and a childcare facility. When completed the project will provide: A means for the production of Adirondack-based products from across the Adirondack Park; training and educational enrichment of the local workforce; a center for permanent, enriching employment; and a destination-style outlet for unique products produced at business park. The project will have dramatic economic benefits at both the local and regional scale.

What are the project deliverables?

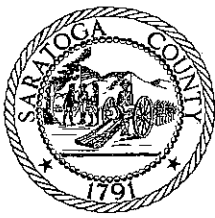
The establishment of project feasibility and assignment of implementation roles; determination of facility sizing; an estimate of project budget; and a projection of anticipated employment and economic impact.

How will you measure results (ex: new jobs or investment)?

Measurable results of project impact will be according to the following metrics: the amount of private investment leveraged; the number of permanent jobs created; the total annual payroll generated; and the property valuation of each project site post completion compared to current value.

Signature of Town/City Supervisor: _____

Beirak D Lucia



Saratoga County Economic Development Committee
Economic Development Fund Application

Date May 11, 2021

Applicant Information

Town/City Town of Greenfield

Address 7 Wilton Road, Greenfield Center, NY 12833

Contact person (if other than Supervisor) Rebecca Sewell, Recreation Director

Grant Information

Project Name Greenfield Business Boost Part 2

Amount of grant request (max request \$7,100K) \$7100

How will funds be used PROJECT 1: We will expand on the map that we did in 2020 with the funds that were awarded to us through your grant (see attached) and break the map down into the four distinct hamlets of our town – Middle Grove, Porter Corners, Maple Avenue and Greenfield Center – enabling us to provide greater detail to each area and add more businesses. We will advertise using Saratoga Today newspaper and hire a graphic designer. PROJECT 2: We will pay for local businesses to participate in the Saratoga County Chamber Trade Show and have a Greenfield booth area (Greenfield Avenue) showing our town and what it has to offer.

Estimated project start date ASAP Estimated project completion 12/2021

How does project align with the economic development objectives in your community?
PROJECT 1: The Greenfield Discovery Map brought awareness to what Greenfield has to offer in 2020. It was a huge success. By continuing to promote the map and creatively marketing it in different ways will allow us to continue to increase economic development in our town. Several new businesses have asked to be included in the second version of our map. The additional space will allow that to happen.

PROJECT 2: Trade Show – a portion of these funds will be used to increase awareness of local businesses within our town and improve personal contact by making it possible for 12 – 15 companies to participate in the annual Chamber of Commerce local business convention in the Fall 2021.

What are the project deliverables? Number of participants, advertising in Saratoga Today weekly paper, increase number of participants, community awareness, press clippings, social media posts.

How will you measure results (ex: new jobs or investment) Feedback from participants, increase in business contacts, customers, money generated, completed project, social media feedback.

Signature of Town/City Supervisor

Janiel Pinsky, Supervisor



Saratoga County Economic Development Committee
Economic Development Fund Application

Date May 25, 2021

Applicant Information

Town/City Town of Malta

Address 2540 Route 9 Malta, New York 12020

Contact person (if other than Supervisor) _____

Grant Information

Project Name Route 9 Mid-Block Crossing Design Services

Amount of grant request (max request \$7,100K) \$7,100

How will funds be used Pay for professional engineering services for the design of a mid-block crossing north of the Town Hall along Route 9

Estimated project start date July 2021 Estimated project completion October 2021

How does project align with the economic development objectives in your community?

The Town has recently completed a Route 9 Complete Street Project along Route 9 south of the Route 9 roundabout which included a mid-block crossing to facilitate pedestrian traffic within the downtown corridor. The proposed project would provide the engineering design services necessary in order to establish an additional crossing north of the Town Hall to further promote pedestrian traffic along Route 9 to existing businesses and destination points. The proposed project furthers the goals and concepts identified in the Town's comprehensive master plan and form based code.

What are the project deliverables?

Detailed engineering drawing and specifications

How will you measure results (ex: new jobs or investment) _____

Potential enhanced walkability once project funding for construction achieved. Investment

Signature of Town/City Supervisor

A handwritten signature in black ink, appearing to be "J. J. [unclear]", written over a horizontal line.



**Saratoga County Economic Development Committee
Economic Development Fund Application**

Date 5.26.21

Applicant Information

Town/City City of Mechanicville, Towns of Northumberland, Saratoga, Stillwater
Address 36 N Main St, Mechanicville, NY 12118, 17 Catherine St, Gansevoort, NY 12831,
12 Spring St, Schuylerville, NY 12871, PO Box 700 Stillwater, NY 12170
Contact person (if other than Supervisor): Ed Kinowski

Grant Information

Project Name Restrooms for Champlain Canal Region Gateway Visitors Center

Amount of grant request (max request \$7,100K) \$7,100 X 4 from each town = \$28,400 Plus
\$7,100 from Town of Northumberland's allocated funds from 2020 = \$35,500

How will funds be used Invest in restrooms for the Gateway Hudson Visitors Center in
Schuylerville

Estimated project start date 6.1.2021 Estimated project completion 12.31.2021

How does project align with the economic development objectives in your community?

The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together.

What are the project deliverables?

Working restrooms for the facility

How will you measure results (ex: new jobs or investment) New visitors to the community, sales tax dollars and bed tax.

Signature of Town/City Supervisor

Edmund D. Kinowski

Thomas J. Wood

Wendell H. Peck

Thomas J. Wood



Saratoga County Economic Development Committee
Economic Development Fund Application

Date May 26, 2021

Applicant Information

Town/City Town of Moreau

Address 351 Reynolds Road Moreau, NY 12828

Contact person (if other than Supervisor) Jeffrey Cruz, Principal Account Clerk

Grant Information

Project Name Community Development Block Grant (CDBG) funding for Route 9 Sewer Project

Amount of grant request (max request \$7,100) \$7,100.00

How will funds be used For the costs associated with contracting grant writers for CDBG applications.

Estimated project start date 1/12/2021 Estimated project completion ongoing

How does project align with the economic development objectives in your community?

The Town of Moreau is undertaking a major sewer project along the commercial corridor of Route 9 near the I-87 Exit 17 interchange. This project will improve basic infrastructure that will allow for the expansion of development and transform the Route 9 corridor into an economic engine that will provide a long-term economic impact for the Town of Moreau and surrounding areas. This funding will assist in grant writing opportunities to reduce the overall cost of the sewer project.

What are the project deliverables?

If funding is secured through a Community Development Block Grant, it will have a major impact on recovering the overall cost of the Sewer project.

How will you measure results (ex: new jobs or investment)?

Successful award of CDBG funding will result in a reduction in overall costs of wastewater services for district users.

Signature of Town/City Supervisor

Theodore T. Kusnierz, Jr.
Supervisor Theodore T. Kusnierz, Jr.



Saratoga County Economic Development Committee
Economic Development Fund Application

Date 5/26/21

Applicant Information

Town/City Town of Providence
Address 7157 Barkersville Rd Middle Grove, NY 12850
Contact person (if other than Supervisor) _____

Grant Information

Project Name Landfill Transfer Station Upgrade
Amount of grant request (max request \$7,100K) \$ 7,100.00

How will funds be used Develop up grade to our transfer station

Estimated project start date 6/12/21 Estimated project completion 12/31/21

How does project align with the economic development objectives in your community?

up grade transfer station

What are the project deliverables?

Our goal is to provide services to our taxpayers at a lower cost

How will you measure results (ex: new jobs or investment) Measure our cost

savings to our taxpayers for services

Signature of Town/City Supervisor

Sandra Winney
518-882-6541 Ext 106



Saratoga County Economic Development Committee
Economic Development Fund Application

Date 5.27.2021

Applicant Information

Town/City Town of Northumberland

Address 17 Catherine Street, Gansevoort, NY 12831

Contact person (if other than Supervisor) _____

Grant Information

Project Name **Amend 2020 Application – Plan to expand broadband. Re-allocate funds to Restrooms for Champlain Canal Region Gateway Visitors Center**

Amount of grant request (max request \$7,100K) \$7,100

How will funds be used Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville

Estimated project start date 6.1.2021 Estimated project completion 12.31.21

How does project align with the economic development objectives in your community?
The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together.

What are the project deliverables? Working restrooms for the facility

How will you measure results (ex: new jobs or investment) New visitors to the community, sales tax dollars and bed tax.

Signature of Town/City Supervisor

Wesley H. Peck