

ECONOMIC DEVELOPMENT COMMITTEE
July 7, 2021 3:00 p.m.

AGENDA

Chair: Philip Barrett

Members:

Tara Gaston
Joe Grasso
Jon Schopf - VC
Kevin Tollisen
Sandra Winney
Tom Wood

- I. Welcome and Attendance
- II. Approval of the minutes of the June 2, 2021 meeting
- III. Employment & Training – Jenniffer McCloskey
 1. Acceptance of PY21 WIOA funding for Saratoga, Warren & Washington Counties.
 2. Approval of the PY21 Workforce Development Board Budget.
 3. Authorizing an agreement with J. J. Young – administrative services for the Workforce Development Board.
 4. Authorizing acceptance of \$236,857 from NYS OTDA for the administration of the 2021 Summer Youth Employment Program
- IV. Saratoga Economic Development Corporation Update – Dennis Brobston
- V. Approval of Economic Development Fund Application – Shelby Schneider, Saratoga County Prosperity Partnership
- VI. Other Business
- VII. Adjournment

The public will have an opportunity to hear the meeting live via an audio signal using this call-in number and access code: Dial: 1-978-990-5145 Access Code: 1840389



SARATOGA COUNTY

AGENDA ITEM REQUEST FORM

TO: Steve Bulger, County Administrator
Ridge Harris, Deputy County Administrator
Michael Hartnett, County Attorney
Therese Connolly, Clerk of the Board

CC: Jason Kemper, Planning Director
Bridget Rider, Deputy Clerk of the Board
Matt Rose, Management Analyst
Clare Giammusso, County Attorney's Office

FROM: Jenniffer McCloskey

DATE: 6/22/2021

RE: Acceptance of PY21 WIOA funding

COMMITTEE: Economic Development

1. Is a Resolution Required: YES or NO
(If YES, please complete #2- #10) (If NO, skip to #10 and provide reason for bringing the item)

2. Is a Budget Amendment needed: YES or NO
(If yes, budget lines and impact must be provided)

Revenue: Increase CD68-4790 Job Traing Fed Aid \$41,897
Expense: Increase CD68-681-8321 Institutional Tuition \$41,897

3. Are there Amendments to the Compensation Schedule: YES or NO
(If yes, provide details)

4. Specific details on what the resolution will authorize:
Authorize the acceptance of PY21 WIOA funding for Saratoga, Warren, And Washington Counties. This funding will allow us to continue offering workforce and business services to our county residents.

5. Does this item require hiring a Vendors/Contractors: YES or NO

- a. Were bids/proposals solicited:
- b. Is the vendor/contractor a sole source:
- c. Commencement date of contract term:
- d. Termination of contract date:
- e. Contract renewal and term:
- f. Contact information:
- g. Is the vendor/contractor an LLS, PLLC or partnership:
- h. State of vendor/contractor organization:
- i. Is this a renewal agreement: YES or NO
- j. Vendor/Contractor comment/remarks:



SARATOGA COUNTY

AGENDA ITEM REQUEST FORM

6. Is this an annual housekeeping resolution: YES or NO
(If yes, attach the last approved resolution)
- What were the terms of the prior resolution (see attached resolution 135-2020)
 - Are the terms changing: yes, funding for PY21 has increased 14.53% from last year.
 - What is the reason for the change in terms:
More federal funds available to address workforce needs.
7. Is a new position being created: YES or NO
- Effective date
 - Salary and grade
8. Is a new employee being hired: YES or NO
- Effective date of employment
 - Salary and grade
 - Appointed position:
 - Term:
9. Is a grant being accepted: YES or NO
- Source of grant funding: US DOL passed through to NYS DOL.
 - Amount of grant: \$1,874,612.00
 - Purpose grant will be used for: Operation of the Workforce Innovation and Opportunity Act
 - Equipment and/or services being purchased with the grant: NA
 - Time period grant covers:
July 1, 2021-June 30, 2022
10. Remarks/Reasoning (Supporting documentation must be attached to this form):
- As the grant recipient for Saratoga, Warren, and Washington Counties, we will be accepting \$1,874,612 in WIOA funding for PY21. Saratoga County's portion of that funding is \$765,508.87, an increase of \$41,897 over PY20. The remainder will be passed through to Warren and Washington Counties.

WIOA Adult Program
Program Year 2021 WIOA Title 1 Allocations
 NYS Local Workforce Development Areas

| Local Workforce Development Area | Adult Program | | | |
|----------------------------------|---------------------|---------------------|---------------------|--------------------|
| | PY 2021 actual | PY 2020 actual | \$ Change 2021-2020 | % Change 2021-2020 |
| Capital Region | \$1,116,223 | \$1,173,452 | -\$57,229 | -4.88% |
| Broome/Tioga | \$571,162 | \$593,988 | -\$22,826 | -3.84% |
| Allegany/Cattaraugus | \$377,075 | \$389,192 | -\$12,117 | -3.11% |
| Cayuga/Cortland | \$290,119 | \$302,094 | -\$11,975 | -3.96% |
| Chautauqua | \$349,658 | \$366,301 | -\$16,644 | -4.54% |
| Chemung/Shuyler/Steuben | \$516,750 | \$537,866 | -\$21,115 | -3.93% |
| Chenango/Delaware/Otsego | \$344,249 | \$352,388 | -\$8,139 | -2.31% |
| North Country | \$476,682 | \$499,322 | -\$22,641 | -4.53% |
| Columbia/Greene | \$196,815 | \$201,835 | -\$5,020 | -2.49% |
| Dutchess | \$510,872 | \$473,893 | \$36,978 | 7.80% |
| Erie County | \$2,296,594 | \$2,333,790 | -\$37,196 | -1.59% |
| Fulton/Mont/Schoharie | \$360,568 | \$370,203 | -\$9,635 | -2.60% |
| GLOW | \$487,592 | \$498,382 | -\$10,790 | -2.16% |
| Hempstead/Long Beach | \$1,507,172 | \$1,295,427 | \$211,745 | 16.35% |
| Jefferson/Lewis | \$414,698 | \$430,227 | -\$15,529 | -3.61% |
| Monroe County | \$1,767,334 | \$1,949,205 | -\$181,870 | -9.33% |
| New York City | \$23,489,133 | \$24,557,467 | -\$1,068,334 | -4.35% |
| Niagara County | \$637,708 | \$688,466 | -\$50,758 | -7.37% |
| Herkimer/Madison/Oneida | \$886,113 | \$927,528 | -\$41,415 | -4.47% |
| Onondaga County | \$954,868 | \$942,522 | \$12,346 | 1.31% |
| Finger Lakes | \$485,147 | \$499,040 | -\$13,893 | -2.78% |
| Orange County | \$757,348 | \$603,436 | \$153,912 | 25.51% |
| Oswego County | \$382,672 | \$400,003 | -\$17,332 | -4.33% |
| Oyster Bay | \$805,882 | \$442,401 | \$363,481 | 82.16% |
| Rockland County | \$557,665 | \$500,262 | \$57,403 | 11.47% |
| Saratoga/Warren/Wash | \$583,201 | \$544,822 | \$38,379 | 7.04% |
| St. Lawrence County | \$348,576 | \$366,113 | -\$17,537 | -4.79% |
| Suffolk County | \$2,895,926 | \$2,247,538 | \$648,388 | 28.85% |
| Sullivan County | \$174,617 | \$174,713 | -\$96 | -0.06% |
| Tompkins | \$155,147 | \$164,373 | -\$9,225 | -5.61% |
| Ulster County | \$369,268 | \$350,273 | \$18,995 | 5.42% |
| Westchester/Putnam | \$1,359,126 | \$1,208,658 | \$150,468 | 12.45% |
| Yonkers, City of | \$602,624 | \$618,712 | -\$16,088 | -2.60% |
| TOTAL | \$47,028,586 | \$47,003,895 | \$24,691 | 0.05% |

Sources:

PY 2020 TEGL 16-19 ETA and NYS allocation of PY 2020 WIOA funds, dated April 23, 2020

PY 2020 TEGL 15-20 Additional DW due to 80% recapture, dated March 31, 2021

PY 2021 NYS Department of Labor, Division of Research & Statistics, Relative Share Calculation, January 28, 2021

PY 2021 TEGL 19-20 ETA and NYS allocation of PY 2021 WIOA funds, dated April 27, 2021

WIOA Dislocated Worker Program
Program Year 2021 WIOA Title 1 Allocations
 NYS Local Workforce Development Areas

| Local Workforce Development Area | Dislocated Worker Program | | | |
|----------------------------------|---------------------------|---------------------|---------------------|--------------------|
| | PY 2021 actual | PY 2020 actual | \$ Change 2021-2020 | % Change 2021-2020 |
| Capital Region | \$1,131,292 | \$883,906 | \$247,386 | 27.99% |
| Broome/Tioga | \$514,345 | \$396,644 | \$117,701 | 29.67% |
| Allegany/Cattaraugus | \$337,306 | \$254,475 | \$82,831 | 32.55% |
| Cayuga/Cortland | \$324,539 | \$256,436 | \$68,104 | 26.56% |
| Chautauqua | \$305,724 | \$246,964 | \$58,760 | 23.79% |
| Chemung/Shuy/Steuben | \$452,910 | \$371,607 | \$81,302 | 21.88% |
| Chenango/Del/Otsego | \$374,191 | \$297,581 | \$76,609 | 25.74% |
| North Country | \$420,228 | \$299,301 | \$120,927 | 40.40% |
| Columbia/Greene | \$211,214 | \$159,997 | \$51,217 | 32.01% |
| Dutchess | \$454,324 | \$348,862 | \$105,461 | 30.23% |
| Erie County | \$2,000,462 | \$1,560,636 | \$439,827 | 28.18% |
| Fulton/Mont/Schoharie | \$377,137 | \$285,364 | \$91,772 | 32.16% |
| GLOW | \$557,751 | \$418,303 | \$139,447 | 33.34% |
| Hempstead/Long Beach | \$1,390,232 | \$1,111,292 | \$278,940 | 25.10% |
| Jefferson/Lewis | \$398,231 | \$281,111 | \$117,119 | 41.66% |
| Monroe County | \$1,489,888 | \$1,161,186 | \$328,702 | 28.31% |
| New York City | \$16,840,735 | \$13,074,515 | \$3,766,220 | 28.81% |
| Niagara County | \$633,602 | \$486,024 | \$147,578 | 30.36% |
| Herk/Madison/Oneida | \$816,101 | \$637,304 | \$178,798 | 28.06% |
| Onondaga County | \$859,978 | \$645,780 | \$214,198 | 33.17% |
| Finger Lakes | \$627,553 | \$480,082 | \$147,471 | 30.72% |
| Orange County | \$672,137 | \$499,056 | \$173,081 | 34.68% |
| Oswego County | \$354,707 | \$258,306 | \$96,401 | 37.32% |
| Oyster Bay | \$770,378 | \$606,656 | \$163,723 | 26.99% |
| Rockland County | \$401,844 | \$319,572 | \$82,272 | 25.74% |
| Saratoga/Warren/Wash | \$698,023 | \$537,668 | \$160,355 | 29.82% |
| St. Lawrence County | \$257,919 | \$191,882 | \$66,037 | 34.42% |
| Suffolk County | \$2,928,750 | \$2,317,877 | \$610,873 | 26.35% |
| Sullivan County | \$169,851 | \$125,790 | \$44,061 | 35.03% |
| Tompkins | \$121,614 | \$94,237 | \$27,377 | 29.05% |
| Ulster County | \$339,152 | \$264,580 | \$74,571 | 28.18% |
| Westchester/Putnam | \$1,642,416 | \$982,003 | \$660,413 | 67.25% |
| Yonkers, City of | \$406,440 | \$310,371 | \$96,069 | 30.95% |
| TOTAL | \$39,280,973 | \$30,165,368 | \$9,115,604 | 30.22% |

WIOA Youth Program
Program Year 2021 WIOA Title 1 Allocations
 NYS Local Workforce Development Areas

| Local Workforce Development Area | Youth Program | | | |
|----------------------------------|---------------------|---------------------|------------------------|-----------------------|
| | PY 2021 actual | PY 2020 actual | \$ Change 2021-2020 | % Change 2021-2020 |
| Capital Region | \$1,298,137 | \$1,384,824 | -\$86,688 | -6.26% |
| Broome/Tioga | \$648,229 | \$680,754 | -\$32,525 | -4.78% |
| Allegany/Cattaraugus | \$456,474 | \$476,301 | -\$19,827 | -4.16% |
| Cayuga/Cortland | \$325,505 | \$341,654 | -\$16,149 | -4.73% |
| Chautauqua | \$382,936 | \$404,040 | -\$21,104 | -5.22% |
| Chemung/Shuy/Steuben | \$514,959 | \$539,217 | -\$24,258 | -4.50% |
| Chenango/Del/Otsego | \$426,368 | \$442,049 | -\$15,681 | -3.55% |
| North Country | \$466,206 | \$491,235 | -\$25,030 | -5.10% |
| Columbia/Greene | \$203,501 | \$211,293 | -\$7,793 | -3.69% |
| Dutchess | \$621,096 | \$573,373 | \$47,723 | 8.32% |
| Erie County | \$2,458,161 | \$2,503,340 | -\$45,178 | -1.80% |
| Fulton/Mont/Schoharie | \$364,479 | \$376,532 | -\$12,053 | -3.20% |
| GLOW | \$500,530 | \$514,985 | -\$14,456 | -2.81% |
| Hempstead/Long Beach | \$1,543,775 | \$1,326,581 | \$217,194 | 16.37% |
| Jefferson/Lewis | \$410,788 | \$428,657 | -\$17,869 | -4.17% |
| Monroe County | \$1,999,770 | \$2,224,265 | -\$224,495 | -10.09% |
| New York City | \$22,673,408 | \$23,895,855 | -\$1,222,447 | -5.12% |
| Niagara County | \$658,488 | \$716,066 | -\$57,578 | -8.04% |
| Herk/Madison/Oneida | \$919,036 | \$971,150 | -\$52,114 | -5.37% |
| Onondaga County | \$1,079,871 | \$1,068,800 | \$11,071 | 1.04% |
| Finger Lakes | \$538,833 | \$548,852 | -\$10,019 | -1.83% |
| Orange County | \$788,690 | \$629,689 | \$159,001 | 25.25% |
| Oswego County | \$428,430 | \$451,251 | -\$22,821 | -5.06% |
| Oyster Bay | \$823,925 | \$447,252 | \$376,673 | 84.22% |
| Rockland County | \$618,891 | \$555,308 | \$63,583 | 11.45% |
| Saratoga/Warren/Wash | \$593,387 | \$554,296 | \$39,091 | 7.05% |
| St. Lawrence County | \$396,263 | \$419,263 | -\$23,000 | -5.49% |
| Suffolk County | \$2,883,859 | \$2,227,734 | \$656,125 | 29.45% |
| Sullivan County | \$161,554 | \$162,782 | -\$1,228 | -0.75% |
| Tompkins | \$352,351 | \$362,947 | -\$10,596 | -2.92% |
| Ulster County | \$382,936 | \$364,777 | \$18,158 | 4.98% |
| Westchester/Putnam | \$1,431,455 | \$1,273,156 | \$158,299 | 12.43% |
| Yonkers, City of | \$586,580 | \$606,228 | -\$19,648 | -3.24% |
| TOTAL | \$47,938,870 | \$48,174,504 | -\$235,634 | -0.49% |

WIOA Adult, DW and Youth Programs
Program Year 2021 WIOA Title 1 Allocations
 NYS Local Workforce Development Areas

| Local Workforce Development Area | Combined: Adult, DW, Youth | | | |
|----------------------------------|----------------------------|----------------------|---------------------|--------------------|
| | PY 2021 actual | PY 2020 actual | \$ Change 2021-2020 | % Change 2021-2020 |
| Capital Region | \$3,545,652 | \$3,442,182 | \$103,470 | 3.01% |
| Broome/Tioga | \$1,733,737 | \$1,671,387 | \$62,350 | 3.73% |
| Allegany/Cattaraugus | \$1,170,855 | \$1,119,969 | \$50,886 | 4.54% |
| Cayuga/Cortland | \$940,164 | \$900,183 | \$39,980 | 4.44% |
| Chautauqua | \$1,038,317 | \$1,017,305 | \$21,012 | 2.07% |
| Chemung/Shuy/Steuben | \$1,484,619 | \$1,448,690 | \$35,929 | 2.48% |
| Chenango/Del/Otsego | \$1,144,808 | \$1,092,019 | \$52,789 | 4.83% |
| North Country | \$1,363,115 | \$1,289,859 | \$73,257 | 5.68% |
| Columbia/Greene | \$611,529 | \$573,125 | \$38,404 | 6.70% |
| Dutchess | \$1,586,291 | \$1,396,129 | \$190,163 | 13.62% |
| Erie County | \$6,755,218 | \$6,397,766 | \$357,452 | 5.59% |
| Fulton/Mont/Schoharie | \$1,102,184 | \$1,032,099 | \$70,085 | 6.79% |
| GLOW | \$1,545,873 | \$1,431,671 | \$114,202 | 7.98% |
| Hempstead/Long Beach | \$4,441,180 | \$3,733,301 | \$707,879 | 18.96% |
| Jefferson/Lewis | \$1,223,717 | \$1,139,994 | \$83,722 | 7.34% |
| Monroe County | \$5,256,992 | \$5,334,655 | -\$77,663 | -1.46% |
| New York City | \$63,003,275 | \$61,527,837 | \$1,475,438 | 2.40% |
| Niagara County | \$1,929,798 | \$1,890,556 | \$39,242 | 2.08% |
| Herk/Madison/Oneida | \$2,621,250 | \$2,535,981 | \$85,269 | 3.36% |
| Onondaga County | \$2,894,718 | \$2,657,102 | \$237,616 | 8.94% |
| Finger Lakes | \$1,651,533 | \$1,527,974 | \$123,558 | 8.09% |
| Orange County | \$2,218,175 | \$1,732,181 | \$485,995 | 28.06% |
| Oswego County | \$1,165,808 | \$1,109,560 | \$56,249 | 5.07% |
| Oyster Bay | \$2,400,186 | \$1,496,308 | \$903,877 | 60.41% |
| Rockland County | \$1,578,400 | \$1,375,142 | \$203,258 | 14.78% |
| Saratoga/Warren/Wash | \$1,874,612 | \$1,636,786 | \$237,826 | 14.53% |
| St. Lawrence County | \$1,002,757 | \$977,258 | \$25,499 | 2.61% |
| Suffolk County | \$8,708,535 | \$6,793,149 | \$1,915,386 | 28.20% |
| Sullivan County | \$506,022 | \$463,285 | \$42,737 | 9.22% |
| Tompkins | \$629,112 | \$621,556 | \$7,556 | 1.22% |
| Ulster County | \$1,091,356 | \$979,631 | \$111,725 | 11.40% |
| Westchester/Putnam | \$4,432,997 | \$3,463,817 | \$969,179 | 27.98% |
| Yonkers, City of | \$1,595,645 | \$1,535,312 | \$60,333 | 3.93% |
| TOTAL | \$134,248,429 | \$125,343,767 | \$8,904,662 | 7.10% |

PY 21 County Allocations

| | | Total | Saratoga | Warren | Washington |
|---------------------------|------------------|---------------------------|--------------------------|--------------------------|--------------------------|
| <u>Adult</u> | Adult formula | \$524,880.90 A 100.00% | \$179,824.20 A 34.26% | \$219,242.75 A 41.77% | \$125,813.95 A 23.97% |
| <u>Youth</u> | Youth formula | \$534,048.30 A 100.00% | \$181,042.37 A 33.90% | \$225,528.60 A 42.23% | \$127,477.34 A 23.87% |
| <u>DLW</u> | DLW formula | \$628,220.70 A 100.00% | \$328,308.14 A 52.26% | \$161,327.08 A 25.68% | \$138,585.49 A 22.06% |
| <u>Admin.</u> | Admin formula | \$187,461.10 A 100.00% | \$76,334.16 A 40.72% | \$67,467.25 A 35.99% | \$43,659.68 A 23.29% |
| <u>Grand Total</u> | | \$1,874,611.00 | \$765,508.87 | \$673,565.67 | \$435,536.46 |

A: Based on PY21 TEGL 19-20 ETA and NYS allocation of PY21 WIOA funds, dated April 27, 2021.



SARATOGA COUNTY BOARD OF SUPERVISORS

RESOLUTION 135 - 2020

Introduced by Supervisors Lawler, Kinowski, Pemrick, Raymond, Richardson, Schopf and Tollisen

AUTHORIZING APPLICATION FOR AND ACCEPTANCE OF FEDERAL FUNDS FOR THE WORKFORCE INNOVATION AND OPPORTUNITY ACT PROGRAM FOR THE 2021-2022 PROGRAM YEAR, AND AMENDING THE BUDGET IN RELATION THERETO

WHEREAS, Saratoga County is the designated grant recipient for ~~\$1,633,899~~ ^{1,874,612} in grant funds provided through the Workforce Innovation and Opportunity Act of 2014 (WIOA) to be awarded to Saratoga, Warren and Washington Counties for the program year ~~2020-2021~~ ²⁰²¹⁻²⁰²²; and

WHEREAS, Saratoga County's available share of said federal funds for its Workforce Development Area Program is ~~\$655,316.20~~, a decrease of ~~\$158,378~~ from the County's share in the ~~2019-2020~~ ²⁰²⁰⁻²¹ program year; and ~~765,508.87~~ ^{increase 41,897}

WHEREAS, this funding will allow Saratoga County to providing employment and training services for Adults, Youth and Dislocated Workers throughout the region and our county; and

WHEREAS, the authorization of this Board to execute documents for the application for and acceptance of these funds is needed, as well as an amendment to the ~~2020~~ ²⁰²¹ County Budget; now, therefore, be it

RESOLVED, that the Chair of the Board is authorized to execute all documents necessary to apply for and accept Workforce Innovation and Opportunity Act funds for the program year ~~2020-2021~~ ²⁰²¹⁻²⁰²², with the form and substance of such documents being subject to the approval of the County Attorney; and, be it further

RESOLVED, that the ~~2020~~ ²⁰²¹ Saratoga County Budget is amended as follows:

EMPLOYMENT AND TRAINING

Revenue

~~Decrease~~ ^{increase} Acct. #: CD.68-4790 Job Training Fed Aid ~~\$200,000~~ ^{41,897}

Expense

~~Decrease~~ Acct. #: CD.68.681-8170 Coordination/Mgt. Services ~~\$120,000~~
~~Decrease~~ Acct. #: CD.68.000-6000 Regular Wages ~~\$ 80,000~~
^{increase} Acct # ~~CD.68.681-8321~~ ^{41,897} ~~\$200,000~~

BUDGET IMPACT STATEMENT: None. 100% Federal Aid.



SARATOGA COUNTY

AGENDA ITEM REQUEST FORM

TO: Steve Bulger, County Administrator
Ridge Harris, Deputy County Administrator
Michael Hartnett, County Attorney
Therese Connolly, Clerk of the Board

CC: Jason Kemper, Planning Director
Bridget Rider, Deputy Clerk of the Board
Matt Rose, Management Analyst
Clare Giammusso, County Attorney's Office

FROM: Jenniffer McCloskey

DATE: 6/22/2021

RE: Approving the Workforce Development Board budget for PY21

COMMITTEE: Economic Development

1. Is a Resolution Required: YES or NO
(If YES, please complete #2- #10) (If NO, skip to #10 and provide reason for bringing the item)

2. Is a Budget Amendment needed: YES or NO
(If yes, budget lines and impact must be provided)

3. Are there Amendments to the Compensation Schedule: YES or NO
(If yes, provide details)

4. Specific details on what the resolution will authorize:
This will authorize the approval of the PY21 Workforce Development Board budget

5. Does this item require hiring a Vendors/Contractors: YES or NO

- a. Were bids/proposals solicited:
- b. Is the vendor/contractor a sole source:
- c. Commencement date of contract term:
- d. Termination of contract date:
- e. Contract renewal and term:
- f. Contact information:
- g. Is the vendor/contractor an LLS, PLLC or partnership:
- h. State of vendor/contractor organization:
- i. Is this a renewal agreement: YES or NO
- j. Vendor/Contractor comment/remarks:



SARATOGA COUNTY

AGENDA ITEM REQUEST FORM

6. Is this an annual housekeeping resolution: YES or NO
(If yes, attach the last approved resolution)
- a. What were the terms of the prior resolution (See attached)
 - b. Are the terms changing: Yes
 - c. What is the reason for the change in terms:
The WDB is in the process of restructuring to fit the needs of our counties.
7. Is a new position being created: YES or NO
- a. Effective date
 - b. Salary and grade
8. Is a new employee being hired: YES or NO
- a. Effective date of employment
 - b. Salary and grade
 - c. Appointed position:
 - d. Term:
9. Is a grant being accepted: YES or NO
- a. Source of grant funding:
 - b. Amount of grant:
 - c. Purpose grant will be used for:
 - d. Equipment and/or services being purchased with the grant:
 - e. Time period grant covers:

10. Remarks/Reasoning (Supporting documentation must be attached to this form):

The Saratoga, Warren, Washington Workforce Development Board has been focused on restructuring, reorganizing, modernizing, and on succession planning. The current structure of the board is not in line with the other 32 WDBs in NYS and in order to remain competitive and effective, investments need to be made. Budget increases for PY21 are reflected in salaries and benefits for the Executive Director and the addition of an administrative staff support. This more accurately represents similar compensation for our regional boards Executive Directors. The meetings and marketing lines have increased in order for the board to obtain additional virtual resources and to update and modernize the boards website. The last increase is in the One Stop Operator line. This is a duty required by the Federal WIOA legislation and years of procurement at the previous rate has yielded no candidates. This rate again, is on target with the allocations of other boards around New York State. The entire Workforce Development Board budget is shared by Saratoga, Warren, and Washington Counties as a portion of our Federal Workforce Innovation and Opportunity Act funding.

SWW Workforce Development Board PY20 Budget

| PY '20 (7/1/20-6/30/21) | PY '20 |
|--------------------------------|---------------|
| WDB Budget | |
| Salaries* | 60,000 |
| Executive Director | |
| Associate Executive Director | |
| Benefits | 4,590 |
| WDB Staff memberships/Educ. | 2,000 |
| Mileage | 4,500 |
| Phone/PC Broadband | 600 |
| Office Exp, Postage, Supplies | 3,000 |
| Equipment | 500 |
| Meetings | 2,500 |
| Marketing | 3,800 |
| Misc. | 1,265 |
| Admin Fee | 7,745 |
| Rent/Insurance | 3,500 |
| One Stop Operator | 2,400 |
| Maintenance | 0 |
| Total Expenses | 96,400 |

* \$30.364/hr @ 988 hrs/year each (19 hrs/week)

Saratoga, Warren and Washington Counties
Workforce Development Board

333 Glen Street - Suite 200 B, Glens Falls, New York 12801

Contact: 518-824-8883 / gsteffan.sww.wdb@gmail.com

Grethen Steffan, Executive Director

Joseph Serafini, Chairman

SWW WDB
Resolution Request
6.9.2021

A. Approval of final PY21 WDB Budget – (attached)

Whereas, the WIOA legislation requires the Workforce Development Board to develop a budget subject to the approval of the chief elected officials, be it

Resolved that the local Workforce Development Board budget for PY20 (7/1/20-6/30/21) is hereby approved per the attached spreadsheet for a total of **\$191,600** contingent upon the approval of all three-county chief elected officials.

Please note: this budget just reflects the board operational budget and does not include the Career Center operations (staff, training, etc.) which will be reviewed separately at a later date.

This is needed to allow the board to operate, proceed with recruiting new staff and conducting any required functions and state requests after July 1st.

This budget will be finally approved when a notice of approval is received by all three-county chief elected officials.

This final budget contains changes from the previous year's budget of \$96,400, which is a \$94,700 increase for PY21.

Motion by: Michael Bittel

Second by: Maureen Grabowski

Unanimously approved by 24 WDB members 6/9/2021

SWW Workforce Development Board PY21 Budget

| SWW WDB Budget for Consideration | | | | | |
|--|--------|--------|--------|--------|---------------------------------------|
| PY21 = July 1, 2021 to June 30, 2022 | | | | | |
| <u>Expense Categories</u> | PY17 | PY18 | PY19 | PY20 | PY21 |
| Salaries* | 60,000 | 60,000 | 60,000 | | |
| *P-T Executive Director (Exempt) | | | | | |
| *P-T Associate Executive Director (Exempt) | | | | | |
| Full-time Executive Director (Exempt) | | | | 60,000 | 90,000 |
| NEW Part-time Admin. Asst. (non-Exempt) | | | | | 20,000 |
| Benefits <small>(Statutory - 6 mo. full Saratoga Cty. for ED)</small> | 4,590 | 4,590 | 4,590 | 4,590 | 28,195 |
| Staff memberships/Continuing Prof. Edu | 2,000 | 2,000 | 2,000 | 2,000 | 3,000 |
| Mileage | 5,000 | 5,000 | 5,000 | 5,000 | 560 |
| Phone/PC Broadband | 600 | 600 | 600 | 600 | 600 |
| Office Expenses, Postage, Supplies | 3,600 | 3,000 | 3,000 | 3,000 | 3,000 |
| Equipment | 500 | 500 | 500 | 500 | 500 |
| Meetings | 2,500 | 2,500 | 2,500 | 2,500 | 5,000 |
| Marketing | 3,800 | 3,800 | 3,800 | 3,800 | 18,000 |
| Miscellaneous | 1,265 | 1,265 | 1,265 | 1,265 | 1,500 |
| Admin Fee | 7,745 | 7,745 | 7,745 | 7,745 | 7,745 |
| Rent/insurance | 3,500 | 3,500 | 3,500 | 3,500 | 3,500 |
| One Stop Operator <small>(MOU facilitation)</small> | 2,400 | 2,400 | 2,400 | 2,400 | 10,000 |
| Maintenance | - | - | - | - | - |
| Total Expenses | 97,500 | 96,900 | 96,900 | 96,900 | 191,600 |
| | | | | | 94,700 |
| | | | | | difference |
| | | | | | 51% Increase |
| | | | | | Budget is 100% WIOA Funded |
| Salaries* Historical | | | | | |
| * \$30.364/hr @ 988 hrs./yr each (19 hrs./wk) in PY17, PY18, PY19 | | | | | |
| * \$30.364/hr @ 1976 hrs./yr (19 hrs./wk) in PY20 | | | | | |
| | | | | | Revised 6/5/21 |



SARATOGA COUNTY BOARD OF SUPERVISORS

RESOLUTION 101 - 2020

Introduced by Supervisors Lawler, Kinowski, Pemrick, Raymond, Richardson, Schopf and Tollisen

APPROVING THE WORKFORCE DEVELOPMENT BOARD BUDGET FOR PROGRAM YEAR 2020-2021 FOR ~~\$96,400~~ AND AUTHORIZING AGREEMENTS WITH WARREN AND WASHINGTON COUNTIES TO FUND WDB SERVICES 191,600

WHEREAS, Saratoga County, Warren County and Washington County are the component counties in the local Workforce Development Area; and

WHEREAS, Saratoga County acts as Grant Recipient for Workforce Innovation and Opportunity Act of 2014 (WIOA) funding for the local Workforce Development Area; and

WHEREAS, as one of the component counties of the Workforce Development Area, Saratoga County must approve the budget for the Workforce Development Board (WDB) and authorize expenditures thereunder for WDB services; now, therefore be it

RESOLVED, that the Saratoga County Board of Supervisors approves the attached Workforce Development Board Budget totaling ~~\$96,400~~ for WDB's fiscal year July 1, 2020 through June 30, 2021; and be it further 191,600 2

RESOLVED, that the Chair of the Board is authorized to execute any necessary agreements with the Counties of Warren and Washington and other entities to fund the Workforce Development Board and its services, with the form and content of such agreements being subject to the approval of the County Attorney.

BUDGET IMPACT STATEMENT: No budget impact.



SARATOGA COUNTY

AGENDA ITEM REQUEST FORM

TO: Steve Bulger, County Administrator
Ridge Harris, Deputy County Administrator
Michael Hartnett, County Attorney
Therese Connolly, Clerk of the Board

CC: Jason Kemper, Planning Director
Bridget Rider, Deputy Clerk of the Board
Matt Rose, Management Analyst
Clare Giammusso, County Attorney's Office

FROM: Jenniffer McCloskey

DATE: 6/22/21

RE: JJ Young contract for WDB admin

COMMITTEE: Economic Development

1. Is a Resolution Required: YES or NO
(If YES, please complete #2- #10) (If NO, skip to #10 and provide reason for bringing the item)
2. Is a Budget Amendment needed: YES or NO
(If yes, budget lines and impact must be provided)
3. Are there Amendments to the Compensation Schedule: YES or NO
(If yes, provide details)
4. Specific details on what the resolution will authorize:
This will authorize JJ Young to process payroll and other expenses incurred according to the WDB budget.
5. Does this item require hiring a Vendors/Contractors: YES or NO
 - a. Were bids/proposals solicited: NA
 - b. Is the vendor/contractor a sole source:
 - c. Commencement date of contract term: 7/1/21
 - d. Termination of contract date: 6/30/22
 - e. Contract renewal and term: NA
 - f. Contact information: dminnich@jjyoung.com
 - g. Is the vendor/contractor an LLS, PLLC or partnership:
 - h. State of vendor/contractor organization: New York
 - i. Is this a renewal agreement: YES or NO
 - j. Vendor/Contractor comment/remarks:
This has been our contractor for these services since 2011.



SARATOGA COUNTY

AGENDA ITEM REQUEST FORM

6. Is this an annual housekeeping resolution: YES or NO
(If yes, attach the last approved resolution)
- a. What were the terms of the prior resolution Same
 - b. Are the terms changing: No
 - c. What is the reason for the change in terms:
NA
7. Is a new position being created: YES or NO
- a. Effective date
 - b. Salary and grade
8. Is a new employee being hired: YES or NO
- a. Effective date of employment
 - b. Salary and grade
 - c. Appointed position:
 - d. Term:
9. Is a grant being accepted: YES or NO
- a. Source of grant funding:
 - b. Amount of grant:
 - c. Purpose grant will be used for:
 - d. Equipment and/or services being purchased with the grant:
 - e. Time period grant covers:
10. Remarks/Reasoning (Supporting documentation must be attached to this form):
- This contract will enable us to continue payroll and administrative activities of the Workforce Development board.



SARATOGA COUNTY BOARD OF SUPERVISORS

RESOLUTION 136 - 2020

Introduced by Supervisors Lawler, Kinowski, Pemrick, Raymond, Richardson, Schopf and Tollisen

AUTHORIZING A CONTRACT WITH J. J. YOUNG, LLC TO PROVIDE ADMINISTRATIVE SERVICES FOR THE WORKFORCE DEVELOPMENT BOARD

WHEREAS, the Workforce Innovation and Opportunity Act of 2014 (WIOA), as administered by the New York State Labor Department, prohibits the local Workforce Development Area, comprised of Saratoga, Warren and Washington Counties, and its staff from providing core, intensive or training services to customers and administrative services to the local Workforce Development Board; and

WHEREAS, the Workforce Development Board (WDB) therefore needs to obtain administrative services to assist in coordinating activities of the WDB for the Workforce Development Area; and

WHEREAS, pursuant to Resolution ~~123-2019~~ ¹³⁶⁻²⁰²⁰, this Board authorized an agreement with J.J. Young, LLC for the administration of the Workforce Development Board's fiscal year budget from July 1, 201~~8~~ ²⁰²⁰ through June 30, 201~~9~~ ²⁰²¹ at a cost of \$7,745; and

WHEREAS, Saratoga County is the Grant Recipient for WDB funding, and WDB expenditures are paid through County employment and training funds, with adjustments made in the allocation of WDB funding among Saratoga, Warren and Washington Counties; and

~~WHEREAS, additional revenue to fund this contract will be received from system partners that may include the NYS Department of Labor, ACCES-VR, Adirondack Community College, and WSWHE BOCES; and~~

WHEREAS, the Workforce Development Board's Executive Committee and our Economic Development Committee have recommended that the current contract with J.J. Young, LLC for the administration of the Workforce Development Board's fiscal year budget be renewed for an additional term of one year; now, therefore, be it

RESOLVED, that the Chair of the Board is authorized to execute a contract with J.J. Young, LLC, of Albany, New York for the administration of the Workforce Development Board's fiscal year budget from July 1, 202~~0~~ ¹ through June 30, 202~~1~~ ² at a cost not to exceed \$7,750; and, be it further

RESOLVED, that the form and content of such agreement shall be subject to the approval of the County Attorney.

BUDGET IMPACT STATEMENT: No budget impact.



SARATOGA COUNTY

AGENDA ITEM REQUEST FORM

TO: Steve Bulger, County Administrator
Ridge Harris, Deputy County Administrator
Michael Hartnett, County Attorney
Therese Connolly, Clerk of the Board

CC: Jason Kemper, Planning Director
Bridget Rider, Deputy Clerk of the Board
Matt Rose, Management Analyst
Clare Giammusso, County Attorney's Office

FROM: Jenniffer McCloskey

DATE: 6/17/21

RE: Acceptance of 2021 SYEP funds

COMMITTEE: Economic Development

1. Is a Resolution Required: YES or NO
(If YES, please complete #2- #10) (If NO, skip to #10 and provide reason for bringing the item)

2. Is a Budget Amendment needed: YES or NO
(If yes, budget lines and impact must be provided)

3. Are there Amendments to the Compensation Schedule: YES or NO
(If yes, provide details)

4. Specific details on what the resolution will authorize:
This resolution will authorize the acceptance of \$236,857 from NYS OTDA for the administration of the 2021 Summer Youth Employment Program.

5. Does this item require hiring a Vendors/Contractors: YES or NO

- a. Were bids/proposals solicited:
- b. Is the vendor/contractor a sole source:
- c. Commencement date of contract term:
- d. Termination of contract date:
- e. Contract renewal and term:
- f. Contact information:
- g. Is the vendor/contractor an LLS, PLLC or partnership:
- h. State of vendor/contractor organization:
- i. Is this a renewal agreement: YES or NO
- j. Vendor/Contractor comment/remarks:



SARATOGA COUNTY

AGENDA ITEM REQUEST FORM

6. Is this an annual housekeeping resolution: YES or NO
(If yes, attach the last approved resolution)
- a. What were the terms of the prior resolution Accepting \$239,346 for 2020 SYEP
 - b. Are the terms changing: Decrease of \$2,490 for 2021
 - c. What is the reason for the change in terms:
Funding is determined at the State level
7. Is a new position being created: YES or NO
- a. Effective date
 - b. Salary and grade
8. Is a new employee being hired: YES or NO
- a. Effective date of employment
 - b. Salary and grade
 - c. Appointed position:
 - d. Term:
9. Is a grant being accepted: YES or NO
- a. Source of grant funding: NYS Office of Temporary Disability Assistance
 - b. Amount of grant: \$236,856
 - c. Purpose grant will be used for: Employing eligible Saratoga County youth for summer months
 - d. Equipment and/or services being purchased with the grant:
 - e. Time period grant covers:
5/1/21-9/30/21

10. Remarks/Reasoning (Supporting documentation must be attached to this form):

This funding will allow us to place eligible Saratoga County youth in subsidized employment at worksites around the county for the summer months.



Office of Temporary and Disability Assistance

ANDREW M. CUOMO
Governor

MICHAEL P. HEIN
Commissioner

BARBARA C. GUINN
Executive Deputy Commissioner

June 11, 2021

Gretchen Steffan
Director
Saratoga-Warren-Washington WDB
333 Glen Street, Room 200D
Glens Falls, New York 12801

Dear Local Workforce Development Board Director:

The purpose of this letter is to inform you that \$470,396 will be made available to you to support the 2021 New York State Summer Youth Employment Program (SYEP), and to provide programmatic and financial instructions.

The social services districts (districts) listed below have requested that the Office of Temporary and Disability Assistance (OTDA) redirect their 2021 SYEP allocation to your Board to operate this summer's program.

| <u>Districts</u> | <u>SYEP Allocation</u> |
|------------------|------------------------|
| Saratoga | \$236,857 |
| Warren | \$110,310 |
| Washington | \$123,229 |

Your office must work closely with each district in your service area to incorporate their needs and priorities into the design of the local SYEP. As with last year's program, you will need to ensure that the funds allocated by each county are dedicated to serving youth from that county. Enclosed is the 2021 SYEP Guidelines package, which outlines program and financial requirements. OTDA expects you to maximize the number of youth participants and to limit administrative expenditures to those essential to program delivery.

We look forward to another successful summer program and will remain available to provide any technical assistance that would be helpful to your efforts. If you have any program related questions, please contact Iwona Ostrowska-Sheedy at lwona.ostrowska-sheedy@otda.ny.gov. Fiscal related questions should be directed to Lauren Horn at otda.sm.field_Ops.IV@otda.ny.gov.

Sincerely,

/s/DS/ 6/11/2021

David Staszak
Contract Management and Quality Assurance
Employment and Income Support Programs

Enclosures

cc: Commissioner Potter
Commissioner Hanchett
Commissioner DeLorme
Deborah McMahon
Iwona Ostrowska-Sheedy
Lauren Horn
Sean Yeackel
Jordan Lam
Katherine Raymond
Nancy Warnock
Liza Ochsendorf



SARATOGA COUNTY BOARD OF SUPERVISORS

RESOLUTION 154 - 2020

Introduced by Supervisors Lawler, Kinowski, Pemrick, Raymond, Richardson, Schopf and Tollisen

ACCEPTING ~~\$239,346~~^{236,856} FOR THE TANF SUMMER
YOUTH EMPLOYMENT PROGRAM

WHEREAS, our Department of Employment and Training administers the TANF Summer Youth Employment Program in Saratoga County to provide employment opportunities for eligible youth ages 14-20; and

WHEREAS, funds in the amount of ~~\$239,346~~^{236,856} are available from the New York State Office of Temporary Disability Assistance to assist the Department of Employment and Training in delivering this service; and

WHEREAS, the acceptance of these funds requires this Board's approval; now, therefore, be it

RESOLVED, that the County of Saratoga hereby accepts funding from the New York State Office of Temporary Disability Assistance in the amount of ~~\$239,346~~ to assist in the administration of the TANF Summer Youth Employment Program. ^{236,856}

BUDGET IMPACT STATEMENT: None. 100% Federal Aid.



Saratoga County Economic Development Committee
Saratoga County Economic Development Fund Grant Submissions
July 7, 2021

Enclosed you will find a spreadsheet of all 2021 Saratoga County Economic Development fund submissions. Attached are the following three 2021 applications for consideration.

2021 Submissions

| | |
|---------------------------------|-----------------|
| Town of Halfmoon | \$ 7,100 |
| Town of Wilton | \$ 7,100 |
| <u>City of Saratoga Springs</u> | <u>\$ 7,100</u> |
| | |
| Total Submissions 7.7.21 | \$21,300 |
| | |
| TOTAL FOR 2021 | \$99,400 |

Saratoga County Economic Development Committee

2021 Economic Development Grant Program

Submitted to Saratoga County ED Committee

Prepared by: Saratoga County Prosperity Partnership

| GRANT INFORMATION | | | | | | | |
|--------------------------|---|--|------------------------------|------------------------------|------------------|--|------------|
| Community | Project Name | Purpose of Grant | Estimated Project Start Date | Estimated Project Completion | Amount Requested | Application Submitted | Drawn Down |
| Ballston | Assist in funding for professional planning services for Town's Comprehensive Plan | This Phase continues the work begun in 2020 (Phase I) to update the Town's comprehensive plan and zoning laws which will enable the town to make informed and sound decisions regarding land-use plans and direct commercial and residential development to areas that can sustain traffic impacts and public utility needs, while maintaining co-existence with agricultural operations and open space. | 5.1.2021 | 12.31.21 | \$7,100 | 5.12.21 | |
| Charlton Clifton Park | Update to Solar Zoning Ordinance and Land Use Regulations | 1) Community solar allows property owners to benefit from solar energy, even if they can't put panels on a rooftop and save money on their monthly energy bills. This is consistent with the Town's Comprehensive Plan to reduce service costs for utilities. 2) Community Solar provides an income stream to large landowners and farmers to reduce the likelihood of having to sell off large tracts of land to stay afloat. 3) Farming income can be supplemented with community solar on less desirable agricultural soils present on a parcel. This is consistent with the local comprehensive plan goal to promote the agricultural industry in Clifton Park and keep the farming community a viable option. | 5.1.21 | 8.31.21 | \$7,100 | 4.1.21 APPROVED AT 5.5.21 Meeting | |
| Corinth | To initiate overall planning and establish feasibility of a transformative economic development project of local and regional significance. | The Town and Village of Corinth have conducted extensive community outreach in the preparation of their respective municipal comprehensive plans. In each instance, the resident's the number one priority has been economic revitalization through redevelopment of the former International Paper (IP) Mill site and the vacant lots at 201-209 Main St. which experienced a tragic fire in 2009. The intent of the project for which County funding is sought is to establish a new manufacturing and fabrication center on the IP site for developing businesses from across the Adirondack Park. In addition to being marketed nationally, products and goods from the center would then be sold through a new market center complex and mixed-use building at 201-209 Main Street. The former IP site would be transformed into a state-of-the-art business park including the generation and utilization of on-site renewable hydro-electric power; an on-site job training and vocational center; and a childcare facility. When completed the project will provide: A means for the production of Adirondack-based products from across the Adirondack Park; training and educational enrichment of the local workforce; a center for permanent, enriching employment; and a destination-style outlet for unique products | Immediate | Jul-21 | \$7,100 | 5.27.21 | |
| Day | | | | | | | |
| Edinburgh | | | | | | | |
| Galway | | | | | | | |
| Greenfield | Greenfield Business Boost Part 2 | PROJECT 1: We will expand on the map that we did in 2020 with the funds that were awarded to us through your grant (see attached) and break the map down into the four distinct hamlets of our town - Middle Grove, Porter Corners, Maple Avenue and Greenfield Center-enabling us to provide greater detail to each area and add more businesses. We will advertise using Saratoga Today newspaper and hire a graphic designer. PROJECT 2: We will pay for local businesses to participate in the Saratoga County Chamber Trade Show and have a Greenfield booth area (Greenfield Avenue) showing our town and what it has to offer. | ASAP | 12.21.21 | \$7,100 | 5.11.21 | |
| Hadley | | | | | | | |
| Halfmoon | Halfmoon Town Complex Lighting Project | Purchase lighting fixtures for enhancement of the town complex. The town complex is being upgraded as part of an overall plan to boost economic development in the Town of Halfmoon. The Town Complex serves as a way to enhance + promote economic development initiatives in the Town. The project will complete an overall plan to make Halfmoon the most attractive it can be for future businesses + further enhance economic development. | 7.01.21 | 8.31.21 | \$7,100 | 6.3.21 | |
| Malta | Route 9 Mid-Block Crossing Design Services | Pay for professional engineering services of a mid-block crossing north of the Town Hall along Route 9. The Town recently completed a Route 9 Complete Streets Project along Route 9 south of the Route 9 roundabout which included a mid-block crossing to facilitate pedestrian traffic within the downtown corridor. The proposed project would provide the engineering design services in order to establish an additional crossing north of the Town Hall to further promote pedestrian traffic along Route 9 to existing businesses and destination points. The proposed project furthers the goals and concepts identified in the Town's comprehensive master plan and form based code. | 1-Jul-21 | 1-Oct-21 | \$7,100 | 5.25.21 | |

Saratoga County Economic Development Committee
2021 Economic Development Grant Program
 Submitted to Saratoga County ED Committee
 Prepared by: Saratoga County Prosperity Partnership

| GRANT INFORMATION | | | | | | | |
|-----------------------------|--|--|------------------------------|------------------------------|------------------|-----------------------|------------|
| Community | Project Name | Purpose of Grant | Estimated Project Start Date | Estimated Project Completion | Amount Requested | Application Submitted | Drawn Down |
| Mechanicville | Restrooms for Champlain Canal Region Gateway Visitors Center | Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together. | 6.1.21 | 12.31.21 | \$7,100 | 5.27.21 | |
| Milton Moreau | Fund CDBG Grant Application for Route 9 Sewer Project | The Town of Moreau is undertaking a major sewer project along the commercial corridor of Route 9 near the I-87 Exit 17 Interchange. The project will improve basic infrastructure that will all for the expansion of development and transform the Route 9 corridor into an economic engine that will provide a long-term economic impact for the Town of Moreau and surrounding areas. The funding will assist in grant writing opportunities to reduce the overall cost of the sewer project. | 12-Jan-21 | ongoing | \$7,100 | 5.26.21 | |
| Northumberland | Restrooms for Champlain Canal Region Gateway Visitors Center | Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together. | 6.1.21 | 12.31.21 | \$7,100 | 5.27.21 | |
| Providence | Landfill/Transfer Station Upgrade | The Landfill/Transfer station upgrade will add new growth to the station while providing services to residents at a lower cost. | 06.01.21 | 09.01.21 | \$7,100 | 5.25.21 | |
| Saratoga | Restrooms for Champlain Canal Region Gateway Visitors Center | Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together. | | | \$7,100 | | |
| Saratoga Springs | Re-imagining the Saratoga Springs Visitor's Center | These funds will be used toward developing and/or enacting a plan to re-imagin the Saratoga Springs Visitor's Center, including but not limited to necessary planning, restoration, repairs, and renovation | 7.8.21 | TBD | \$7,100 | 6.24.21 | |
| Stillwater | Restrooms for Champlain Canal Region Gateway Visitors Center | Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together. | 06.01.21 | 12.31.21 | \$7,100 | 5.25.21 | |
| Waterford | | | | | | | |
| Wilton | Wilton Floors | New signage at Ballard Road, mreoval of overgrown brush in front. The town of Wilton seeks to attract commerce to the Ballard Road corridor. This existing business does not attract much attention from the road as it is hidden behind overgrown bursh and signate is poor. In addition, the blacktop is in a state of disrepair which makes using the forklift to unload trucks very difficult. | Upon approval | Aug-21 | \$7,100 | 6.23.21 | |
| TOTAL ALLOCATED | | | | | \$99,400 | | |
| July 7 total request | | | | | \$21,300 | | |

Saratoga County Economic Development Committee

2021 Economic Development Grant Program

Submitted to Saratoga County ED Committee

Prepared by: Saratoga County Prosperity Partnership

| GRANT INFORMATION | | | | | | | |
|-----------------------|--|--|------------------------------|------------------------------|------------------|-----------------------|------------|
| Community | Project Name | Purpose of Grant | Estimated Project Start Date | Estimated Project Completion | Amount Requested | Application Submitted | Drawn Down |
| 2020 Revisions | | | | | | | |
| Northumberland | Amend 2020 Application – Plan to expand broadband. Re-allocate funds to Restrooms for Champlain Canal Region Gateway Visitors Center | Invest in restrooms for the Gateway Hudson Visitors Center in Schuylerville. The Champlain Canal Region Gateway Visitors Center (GVC) is the product of a collaborative effort of non-profit and federal, state and local governments to introduce locals and travelers alike to the historically significant and culturally unique Champlain Canal Region of Lakes to Locks Passage. The GVC is centrally located along the 60-mile path of the Champlain Canal on Route 29/Ferry Street in Schuylerville, NY where it will serve as an orientation point for visitors to explore communities in Rensselaer, Saratoga and Washington Counties. By boat, by car, by bicycle or even by foot, the GVC will direct visitors to the region's cultural, natural, historical and recreational destinations and define the narrative that links these destinations together. | 6.1.21 | 12.31.21 | \$7,100 | 6.24.21 | |



Saratoga County Economic Development Committee
Economic Development Fund Application

Date 6/3/2021

Applicant Information

Town/City Town of Halfmoon
Address 2 Halfmoon Town Hall Plaza, Halfmoon NY 12065
Contact person (if other than Supervisor) _____

Grant Information

Project Name Halfmoon Town Complex Lighting Project
Amount of grant request (max request \$7,100K) \$17,100
How will funds be used Purchase Lighting Fixtures for enhancement of Town complex.
Estimated project start date 7/1/2021 Estimated project completion 8/31/2021

How does project align with the economic development objectives in your community?
Over the past 5+ years, the Town of Halfmoon has been upgrading the Town Complex as part of an overall larger plan to boost economic development in Halfmoon. The Town Complex is in the center of Town & serves as a way to enhance + promote economic development initiatives for our community. This project will complete an overall plan to make Halfmoon the most attractive it can be for future businesses + furtherance of economic development.

What are the project deliverables?
The lighting project will have lighting along the Pk 236 complex + will also serve for future signage + promotion of Town of Halfmoon.

How will you measure results (ex: new jobs or investment) Our goal is investment into our infrastructure which will then bring more business + jobs to our communities.

Signature of Town/City Supervisor

[Signature]
Town of Halfmoon



Saratoga County Economic Development Committee
Economic Development Fund Application

Date June 23, 2021

Applicant Information

Town/City Town of Wilton

Address 22 Traver Road, Wilton NY 12831

Contact person (if other than Supervisor) _____

Grant Information

Project Name Wilton Floors

Amount of grant request (max request \$7,100K) \$7,100.00

How will funds be used New signage at Ballard Road, removal of overgrown brush in front of store, and blacktop repair.

Estimated project start date Work would begin immediately upon learning of grant approval.

Estimated project completion August 2021.

How does project align with the economic development objectives in your community?
The Town of Wilton seeks to attract commerce at the Ballard Road corridor. Currently, this existing business does not attract much attention from the road as it is hidden behind overgrown brush and signage is poor. In addition, the blacktop is in a state of disrepair which makes using the forklift to unload trucks very difficult.

What are the project deliverables?

The project deliverables are increased visibility and better access to the business.

How will you measure results (ex: new jobs or investment) Growth in sales is expected to result from increased visibility and accessibility.

Signature of Town/City Supervisor

A handwritten signature in black ink, appearing to be "J. M. S.", written over a horizontal line.



Saratoga County Economic Development Committee
Economic Development Fund Application

Date 24 June 2021

Applicant Information

Town/City City of Saratoga Springs

Address 474 Broadway, Saratoga Springs NY 12866

Contact Person Lindsey Connors

518-587-3550 ext. 2575

lindsey.connors@saratoga-springs.org

Grant Information

Project Name Re-Imagining The Saratoga Springs Visitors' Center

Amount of grant request (max request \$7,100K) \$7,100

How will funds be used These funds will be used towards developing and/or enacting a plan to reimagine the Saratoga Springs Visitors' Center, including but not limited to necessary planning, restoration, repairs, and renovation.

Estimated project start date 8 July 2021

Estimated project completion TBD

How does project align with the economic development objectives in your community?

The Visitors' Center is the gateway to the City of Saratoga Springs, where tens of thousands of visitors learn more about the City, and the County. These funds will be applied to re-imagine and potentially expand the uses of the Visitors' Center as a part of the community. The project will support the promotion of local businesses and organizations, as well as consider opening the Center to uses such as events, concerts, etc.

What are the project deliverables?

The result of the final project, to which these funds will be applied is a restored and rejuvenated Visitors' Center and City gateway.

How will you measure results (ex: new jobs or investment) Results will be measured through visitor through-put, center efficiency and increased number of variety of uses at the end of the project.

Signature of City Supervisors

Handwritten signature of Fara N. Gaston.

Supervisor Fara N. Gaston

Handwritten signature of Matthew Veitch.

Supervisor Matthew Veitch