



# Public Safety Committee

**Wednesday, December 7, 2022 3PM**

40 McMaster Street, Ballston Spa, NY

Chair: John Lant

Members:

Phil Barrett  
Mark Hammond-VC  
Jack Lawler  
Scott Ostrander  
Kevin Veitch  
Mo Wright

- I. Welcome and Attendance
- II. Approval of the minutes of the November 2, 2022 meeting.
- III. Susan Hayes Masa, County Coroner
  - a. Authorizing an amended agreement with Forensic Medical Services, P.C.
  - b. Authorizing a renewal agreement with National Medical Services, Inc. for post-mortem toxicological services.
  - c. Authorizing an amended agreement with Saratoga Hospital for use of laboratory and morgue facilities.
- IV. Michael Stanley, Emergency Services
  - a. Authorizing an agreement with Motorola Solutions, Inc. for expansion of the North Cell Simulcast System of the County Public Safety radio network.
  - b. Authorizing a renewal agreement with Onsolve, LLC to provide enhanced reverse 911 emergency notification services.
- V. Michael Zurlo, Sheriff
  - a. Authorizing the acceptance of a 2022 Domestic Terrorism Prevention Grant in the amount of \$172,413 and amending the budget in relation thereto.
  - b. Amending the agreement with Axon Enterprise Inc. for the purchase, training and maintenance of body-worn and in-car camera equipment and taser equipment for the Sheriff's Department.
  - c. Authorizing a renewal agreement with Black Creek Integrated Systems Corp for annual service and support of the Black Creek security System at the Saratoga County Correctional Facility.
  - d. Authorizing a renewal agreement with Black Creek Integrated Systems Corp for licensing and support of the Black Creek Sally-Port Jail Management system at the Saratoga County Correctional Facility.
- VI. Penny Heritage, Animal Shelter
  - a. Authorizing disbursements from the Animal Shelter Trust and Agency Fund in 2023 of up to 80% of the donations received by the Fund in 2021 and 2022, to allow for larger, committee-approved projects to be completed at the Animal Shelter in 2023.
- VII. Other Business
- VIII. Adjournment



# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** County Coroner

**DATE:** 11/11/22

**COMMITTEE:** Public Safety

**RE:** Forensic Medical Services Fee Increase

1. Is a Resolution Required:

Yes, Contract Amendment

2. Proposed Resolution Title:

63-2022 Contract Amendment

3. Specific Details on what the resolution will authorize:

Authorize fee increase from \$1300 to \$1400 per autopsy case.

This column must be completed prior to submission of the request.



County Attorney's Office  
Consulted

4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office Consulted <input checked="" type="checkbox"/>
--

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other

5. Identify Budget Impact:

**No Budget Impact. Funds are included in the Department Budget**

- a. G/L line impacted A-27-000-8120
- b. Budget year impacted 2023
- c. Details

6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

Human Resources Consulted

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term: 1-1-2023

f. Termination of contract date: 12-31-2023

g. Contract renewal and term: On going unless fee increase

h. Contact information: Forensic Medical Services, PC, 50 Broad Street, Waterford, NY  
12188, 518-237-3211

i. Is the vendor/contractor an LLC, PLLC or partnership:

j. State of vendor/contractor organization:

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

Purchasing Office Consulted

County Administrator's Office  
Consulted

8. Is a grant being accepted:  YES or  NO

a. Source of grant funding:

b. Agency granting funds:

c. Amount of grant:

d. Purpose grant will be used for:

e. Equipment and/or services being purchased with the grant:

f. Time period grant covers:

g. Amount of county matching funds:

h. Administrative fee to County:

9. Supporting Documentation:

Marked-up previous resolution

No Markup, per consultation with County Attorney

Program information summary

Copy of proposal or estimate

Copy of grant award notification and information

Other \_\_\_\_\_

10. Remarks:

*Michael Sikirica, M.D.*  
*Forensic Medical Services*  
*A Professional Corporation*

50 Broad Street  
Waterford, New York 12188  
(518) 237-3211  
Fax: (518) 237-7423

*Susan LaCombe*  
*Forensic Administrator*  
*admin@FMSNY.com*

November 7, 2022

Saratoga County Coroners  
Mr. David DeCelle & Mrs. Susan Hayes-Masa  
6012 County Farm Road, Room 1192  
Ballston Spa, NY 12020

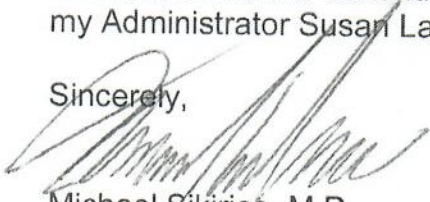
RE: Autopsy Services 2023

Dear Coroners:

We have reviewed the need to adjust our fee schedule pertaining to our autopsy service currently provided to your County. Effective January 1, 2023, we will be increasing our professional fee to \$1,400.00 per autopsy with death certificate. The fees for external examinations and death certificate only cases will remain unchanged.

We look forward to continuing our service to your County. Please feel free to contact my Administrator Susan LaCombe, should you have any questions or concerns.

Sincerely,



Michael Sikirica, M.D.  
Forensic and Neuropathologist

MS/sl



2/15/22

## SARATOGA COUNTY BOARD OF SUPERVISORS

### RESOLUTION 63 - 2022

Introduced by Supervisors Lant, Barrett, Hammond, Lawler, Ostrander, K. Veitch and Wright

#### AUTHORIZING AN AMENDED AGREEMENT WITH FORENSIC MEDICAL SERVICES, P.C.

WHEREAS, Resolution 221-08, as amended by Resolutions 157-11, 114-12, 52-2014, 58-2017, and 213-2020 authorized an agreement with Forensic Medical Services, P.C. to perform forensic autopsies and provide related services at the direction of the County Coroners and District Attorney; and

2023  
1400  
WHEREAS, Forensic Medical Services, P.C. is increasing its professional fees, effective January 1, 2022, for services including; performing an autopsy and issuing a death certificate, \$1,300; for issuing a death certificate in absentia (without autopsy), \$100; for performing external examination with death certification, \$450; with all other fees remaining unchanged; and

WHEREAS, it is necessary to amend the County's agreement with Forensic Medical Services, P.C. to reflect these fee changes for professional services; now, therefore, be it

2023  
1400  
RESOLVED, that the Chair of the Board is authorized to execute an amendment to the County's agreement with Forensic Medical Services, P.C., of Waterford, New York, effective January 1, 2022, providing for the following fee increases: For performing an autopsy and issuing a death certificate, \$1,300; for issuing a death certificate in absentia (without autopsy), \$100; for performing external examination with death certification, \$450; with all other fees to remain unchanged; and it is further

RESOLVED, that the form and content of such amended agreement shall be subject to the approval of the County Attorney; and it is further

RESOLVED, that this Resolution shall take effect immediately.

BUDGET IMPACT STATEMENT: None. Funds for this agreement are included in the 2022 budget.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/9/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Pietrosanto Insurance Agency  18 Bradford Drive Saratoga Springs NY 12866		<b>CONTACT NAME:</b> Heidi Marsh <b>PHONE (A/C, No, Ext):</b> (518) 581-3282 <b>E-MAIL ADDRESS:</b> heidi@pietrosanto.com		<b>FAX (A/C, No):</b>
<b>INSURED</b> FORENSIC MEDICAL SERVICES PC, 50 BROAD ST  WATERFORD NY 12188-2414		<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
		<b>INSURER A:</b> SELECTIVE INS CO OF NY		13730
		<b>INSURER B:</b> EVANSTON INS CO		35378
		<b>INSURER C:</b> SELECTIVE INSURANCE CO OF AMERICA		11169
		<b>INSURER D:</b>		
		<b>INSURER E:</b>		
		<b>INSURER F:</b>		

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			S 1825201	09/01/2022	09/01/2023	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$
							MED EXP (Any one person)	\$ 10,000
							PERSONAL & ADV INJURY	\$
							GENERAL AGGREGATE	\$ 3,000,000
							PRODUCTS - COMP/OP AGG	\$ 3,000,000
								\$
A	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			S 1825201	09/01/2022	09/01/2022	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
A	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			S 1825201	09/01/2022	09/01/2023	EACH OCCURRENCE	\$ 1,000,000
							AGGREGATE	\$ 1,000,000
								\$
C	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	WC7251598	09/01/2022	09/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
							E.L. EACH ACCIDENT	\$ 100,000
							E.L. DISEASE - EA EMPLOYEE	\$ 100,000
							E.L. DISEASE - POLICY LIMIT	\$ 500,000
B	Professional Liability			MKLVIPEO002471	10/23/2022	10/23/2023	Each Occurrence	1,000,000
							General Aggregate	2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**CERTIFICATE HOLDER****CANCELLATION**

County of Saratoga  40 McMaster Street  Ballston Spa, NY, 12020	<b>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.</b>  <b>AUTHORIZED REPRESENTATIVE</b> <i>Jeff Pietrosanto</i>
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# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** County Coroner

**DATE:** 11/7/22

**COMMITTEE:** Public Safety

**RE:** New fee schedule and contract renewal for NMS

1. Is a Resolution Required:

Yes, Contract Renewal

2. Proposed Resolution Title:

326-2023

3. Specific Details on what the resolution will authorize:

Will authorize the neww fee schedule presented with increases to common testing codes and increase the maximum amount not to exceed \$100,000.00.

This column must be completed prior to submission of the request.



County Attorney's Office  
Consulted

4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
 Consulted

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other

5. Identify Budget Impact:

No Budget Impact. Funds are included in the Department Budget

- a. G/L line impacted A-27-000-8125
- b. Budget year impacted 2023
- c. Details

Budgeted in 2023, however; an increase in the number of cases this year would increase the need for an increased maximum.

6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

Human Resources Consulted

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term: 1-1-2023

f. Termination of contract date: 12-31-2023

g. Contract renewal and term: 1 year

h. Contact information:

i. Is the vendor/contractor an LLC, PLLC or partnership:

j. State of vendor/contractor organization:

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

NMS Laboratory  
200 Welsh Road  
Horsham, PA 19044

Purchasing Office Consulted

8. Is a grant being accepted:  YES or  NO

County Administrator's Office  
Consulted

a. Source of grant funding:

b. Agency granting funds:

c. Amount of grant:

d. Purpose grant will be used for:

e. Equipment and/or services being purchased with the grant:

f. Time period grant covers:

g. Amount of county matching funds:

h. Administrative fee to County:

9. Supporting Documentation:

Marked-up previous resolution

No Markup, per consultation with County Attorney

Program information summary

Copy of proposal or estimate

Copy of grant award notification and information

Other \_\_\_\_\_

10. Remarks:

Copy of old fee schedule and new attached along with the marked up Resolution 326-2021



12/15/21

## SARATOGA COUNTY BOARD OF SUPERVISORS

### RESOLUTION 326 - 2021

Introduced by Supervisors Lant, Allen, Connolly, Lucia, Raymond, Schopf and Smith

#### AUTHORIZING A RENEWAL AGREEMENT WITH NATIONAL MEDICAL SERVICES, INC. D/B/A NMS LABS FOR POST-MORTEM TOXICOLOGICAL SERVICES

WHEREAS, in connection with their duties in determining causes of death of persons dying within the County of Saratoga, our County Coroners require the toxicological services of qualified medical laboratories; and

WHEREAS, pursuant to Resolution 26-2021, this Board of Supervisors authorized the renewal of an agreement with National Medical Services, Inc. d/b/a NMS Labs, to provide post-mortem toxicological services to the County Coroners, which agreement will expire on December 31, ~~2021~~; and

WHEREAS, NMS Labs has offered to renew its agreement for an additional term of one year commencing on January 1, ~~2022~~ and terminating on December 31, ~~2022~~ at its prevailing 2022 Fee Schedule rates charged for routine Postmortem Toxicology panels, as same may be amended from time to time, and at its prevailing ~~2022~~ rates for special pricing panels as listed in its Pricing Summary for Toxicology Laboratory Services, provided each such test has been ordered by the Coroner's Physician or his assistant; and

WHEREAS, our Public Safety Committee and the County Coroners have recommended that the contract for post-mortem toxicology services with NMS Labs be renewed for an additional term of one (1) year term commencing on January 1, ~~2022~~ and terminating on December 31, ~~2022~~, at the foregoing rates proposed by NMS Labs, with total contract costs not to exceed \$75,000; now, therefore, be it

RESOLVED, that the Chair of the Board is authorized to execute a renewal agreement with National Medical Services, Inc. d/b/a NMS Labs of Willow Grove, Pennsylvania, to provide post-mortem toxicological services for the Saratoga County Coroners' Office for a term of one year commencing on January 1, ~~2022~~ and continuing through December 31, ~~2022~~ at NMS Labs' prevailing 2022 Fee Schedule rates charged for routine Postmortem Toxicology panels, as same may be amended from time to time, and at its prevailing 2022 rates for special pricing panels as listed in its Pricing Summary for Toxicology Laboratory Services, provided each such test has been ordered by the Coroner's Physician or his assistant, with total contract costs not to exceed \$75,000; and, be it further

\$100,000.00

**RESOLVED**, that the form and content of such renewal agreement shall be subject to the approval of the County Attorney; and, be it further

**RESOLVED**, that this Resolution shall take effect immediately.

BUDGET IMPACT STATEMENT: None. Funds are included in the 2022 budget.

2023



Dear Valued Client,

Thank you for your continued support of NMS Labs for your testing needs. Based upon the projected volumes, NMS is able to offer your facility discounted pricing on our services. The following tests will be discounted from NMS Labs Current List Price Fee Schedule. The discounts offered are based upon testing volume listed below.

Client ID(s): 20080  
 Price Code Number: SCOC

Pricing Effective Date: 1/1/2023  
 Pricing Expiration Date: 12/31/2023

Test	Test Name	Projected Volume	Current List Price	Discount Price
8061B	Postmortem, Basic w/o Alcohol, Blood (Forensic)	0	\$207.00	\$287.00
8061U	Postmortem, Basic w/o Alcohol, Urine (Forensic)	0	\$207.00	\$287.00
8051B	Postmortem, Basic, Blood (Forensic)	29	\$251.00	\$185.00
8051FL	Postmortem, Basic, Fluid (Forensic)	0	\$383.00	\$357.00
8051SP	Postmortem, Basic, Serum/Plasma (Forensic)	0	\$251.00	\$185.00
8051TI	Postmortem, Basic, Tissue (Forensic)	0	\$449.00	\$387.00
8051U	Postmortem, Basic, Urine (Forensic)	0	\$251.00	\$185.00
8062B	Postmortem, Expanded w/o Alcohol, Blood (Forensic)	0	\$327.00	\$287.00
8062U	Postmortem, Expanded w/o Alcohol, Urine (Forensic)	0	\$327.00	\$287.00
8054B	Postmortem, Expanded with NPS, Blood (Forensic)	97	\$545.00	\$625.00
8052B	Postmortem, Expanded, Blood (Forensic)	1	\$371.00	\$268.00
8052FL	Postmortem, Expanded, Fluid (Forensic)	1	\$609.00	\$597.00
8052SP	Postmortem, Expanded, Serum/Plasma (Forensic)	1	\$371.00	\$268.00
8052TI	Postmortem, Expanded, Tissue (Forensic)	0	\$674.00	\$655.00
8052U	Postmortem, Expanded, Urine (Forensic)	0	\$371.00	\$268.00
8050U	Postmortem, Urine Screen Add-on (6-MAM Quantification only) (Forensic)	86	\$33.00	\$31.00
RETURN	Specimen Return/Handling	0	\$57.00	\$0.00

All other testing ordered during this effective period will be billed at the fees referenced in the NMS Labs 2022 Fee Schedule. Prepaid Federal Express air bills will be provided for shipping samples to NMS Labs for testing via Standard Overnight delivery service. All samples will then be retained for a period of six months from the date of the final report. Samples will then be discarded after the retention period unless notified by your office in writing with alternate instructions regarding the disposition of the specimens.

Your account will be invoiced monthly for all services completed during the preceding month e.g. – the invoice for testing completed in July would be received in early August. NMS payment terms are net 30 days upon receipt of each invoice.

Sincerely,



October 27, 2021

Saratoga County Coroner  
 Matthew Rose  
 Management Analyst

Dear Mr. Rose:

First and foremost, thank you for choosing NMS Labs for your postmortem toxicology testing needs. We are pleased to provide pricing for another one-year period on the panels that would be most beneficial for your agency's postmortem casework. This includes, but is not limited to, prepaid shipping via Federal Express Standard Overnight delivery and specimen storage of six (6) months or all submitted samples. These services are designed to help you effectively manage your postmortem toxicology testing needs.

Account numbers: 20080  
 Price Code: SCOC  
 Pricing Effective Date: 01/01/2022  
 Pricing Expiration Date: 12/31/2022

Test Number	Test Description	Price per Sample
8050U	Urine Drug Screen Includes screening analysis of urine for illicit drugs of abuse with confirmation testing for Opiates and 6-MAM (Can be ordered in addition to Basic or Expanded drug screens)	<del>\$ 25.00</del> 31.00
8051B/U/SP	Basic Postmortem Toxicology Panel - Blood, Urine, Serum/Plasma Includes screening and quantitative confirmatory analysis for illicit drugs of abuse, alcohol and some therapeutic compounds	<del>\$169.00</del> 185.00
8051FL	Basic Postmortem Toxicology Panel - Non-Routine Fluids	<del>\$337.00</del> 357.00
8051TI	Basic Postmortem Toxicology Panel - Tissue Use for routine postmortem toxicology testing of tissue samples and non-routine biological fluids (gastric contents, bile, purge fluid, etc.)	<del>\$365.00</del> 387.00
8061B/U	Postmortem Toxicology - Basic w/o Alcohol, Blood and Urine (Forensic) Includes screening and quantitative confirmatory analysis for illicit drugs of Abuse and some therapeutic compounds	<del>\$196.00</del> 287.00
8052B/U/SP	Expanded Postmortem Toxicology Panel - Blood, Urine, Serum/Plasma Includes screening and quantitative confirmatory analysis for 350+ therapeutic medications, illicit drugs of abuse and alcohol	<del>\$253.00</del> 268.00
8052FL	Expanded Postmortem Toxicology Panel - Non-Routine Fluids	<del>\$663.00</del> 597.00
8052TI	Expanded Postmortem Toxicology Panel - Tissue Use for routine postmortem toxicology testing of tissue samples and non-routine biological fluids (gastric contents, bile, purge fluid, etc.)	<del>\$618.00</del> 655.00
8062B/U	Postmortem Toxicology - Expanded w/o Alcohol, Blood (Forensic) Includes screening and quantitative confirmatory analysis for 350+ therapeutic medications and illicit drugs of abuse	<del>\$271.00</del> 287.00
8054B	Postmortem, Expanded with NPS, Blood (Forensic) Includes screening and quantitative confirmatory analysis for 350+ therapeutic medications, illicit drugs of abuse and alcohol and some Novel Psychoactive Substances	<del>\$590.00</del> ✓
RETURN	Return	\$ 0.00 ✓

Fees will be invoiced for each sample type analyzed based on the submitted analysis request. All other testing requested will be billed in accordance with the NMS Labs Prevailing Fee Schedule.





# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** County Coroner



**DATE:** 11-21-22

**COMMITTEE:** Public Safety



**RE:** Contract renewal and fee schedule update 2023-2025

This column must be completed prior to submission of the request.

1. Is a Resolution Required:

Yes, Contract Renewal

County Attorney's Office  
Consulted

2. Proposed Resolution Title:

Contract renewal for Saratoga Hospital for use of the morgue and laboratory 30-2022

3. Specific Details on what the resolution will authorize:

The County of Saratoga Coroners Office to utilize the morgue facility, laboratory and x-ray as needed for deaths under the jurisdiction of the coroner requiring post mortem examination.

4. Is a Budget Amendment needed:  YES or  NO  
If yes, budget lines and impact must be provided.  
Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
Consulted

Please see attachments for impacted budget lines.  
(Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount
A-27-000-8125	Lab and Hospital Fees	65,000.00

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other

5. Identify Budget Impact:

--

- a. G/L line impacted
- b. Budget year impacted
- c. Details

6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

Human Resources Consulted

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation **Professional Service**

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term: 1-1-2023

f. Termination of contract date: 12-31-2025

g. Contract renewal and term: 2 years

h. Contact information: Taylor Herrick, Public Safety Director, Saratoga Hospital, 211 Church Street, Saratoga Springs, NY 12866

i. Is the vendor/contractor an LLC, PLLC or partnership:

j. State of vendor/contractor organization:

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

Purchasing Office Consulted

County Administrator's Office  
Consulted

8. Is a grant being accepted:  YES or  NO

- a. Source of grant funding:
- b. Agency granting funds:
- c. Amount of grant:
- d. Purpose grant will be used for:
- e. Equipment and/or services being purchased with the grant:
- f. Time period grant covers:
- g. Amount of county matching funds:
- h. Administrative fee to County:

9. Supporting Documentation:

- Marked-up previous resolution
- No Markup, per consultation with County Attorney
- Program information summary
- Copy of proposal or estimate
- Copy of grant award notification and information
- Other \_\_\_\_\_

10. Remarks:

As 2022 comes to an end we have experienced an unprecedented number of cases requiring post mortem examination. As this maximum amount is based on an estimated number of cases, there is no telling if 2023 will require less or more cases.



# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** Office of Emergency Management

**DATE:** 11/8/22

**COMMITTEE:** Public Safety

**RE:** Contract approval with Motorola Solutions for the north simulcast cell expansion.

1. Is a Resolution Required:

Yes, Contract Approval

2. Proposed Resolution Title:

Authorizing an agreement with Motorola Solutions for expansion of the North simulcast system of the County Public Safety Radio Network

3. Specific Details on what the resolution will authorize:

Authorizing the Chairman of the Board to execute all documents and agreements to award a contract to Motorola Solutions for the addition of 2 channels to the existing 4 channel north cell simulcast system of the County Public Safety Radio Network in the amount of \$555,077.00 with the form and content of such documents and agreements to be subject to the approval of the County Attorney.

This column must be completed prior to submission of the request.

County Attorney's Office  
Consulted

4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
 Consulted

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other

5. Identify Budget Impact:

**No Budget Impact. Funds are included in the Department Budget**

- a. G/L line impacted A.36.366.7051, A.36.366.8160, A.36.366.8520
- b. Budget year impacted 2022
- c. Details

6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation RFP

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term:

f. Termination of contract date:

g. Contract renewal and term: N/A

h. Contact information: Roy Kirchner  
Motorola Solutions, Inc  
123 Tice Blvd.  
Woodcliff Lake, NJ 07677

i. Is the vendor/contractor an LLC, PLLC or partnership: Inc

j. State of vendor/contractor organization: NJ

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

Equipment and services based off NYS-OGS contracts PT68722.

Human Resources Consulted

Purchasing Office Consulted

8. Is a grant being accepted:  YES or  NO

County Administrator's Office  
Consulted

a. Source of grant funding:

b. Agency granting funds:

c. Amount of grant:

d. Purpose grant will be used for:

e. Equipment and/or services being purchased with the grant:

f. Time period grant covers:

g. Amount of county matching funds:

h. Administrative fee to County:

9. Supporting Documentation:

Marked-up previous resolution

No Markup, per consultation with County Attorney

Program information summary

Copy of proposal or estimate

Copy of grant award notification and information

Other \_\_\_\_\_

10. Remarks:

Authorize a contract with Motorola Solutions to add 2 channels to the existing 4 channel north site simulcast system in the amount of \$555,077.00. Expense will be placed on the SI21 grant with 100% reimbursement. SI21 grant accepted per resolution 271-2022.



# SARATOGA COUNTY, NY

**NORTH SIMULCAST CELL EXPANSION rev.3**

**November 4, 2022**

The design, technical, pricing, and other information ("Information") furnished with this submission is proprietary and/or trade secret information of Motorola Solutions, Inc. ("Motorola Solutions") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the Information without the express written permission of Motorola Solutions.

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Motorola Solutions, Inc.  
123 Tice Blvd, Suite 202  
Woodcliff Lake, NJ 07677

Telephone: +1 201.949.5500  
Fax: +1 201.949.5799

November 4, 2022

Carl Zeilman  
Director of Emergency Management  
Saratoga County Sheriff's Office  
6012 County Farm Rd  
Ballston Spa, NY 12020

Subject: 2 Channel Expansion of Northern Trunking Sites

Dear Director Zeilman:

Motorola Solutions, Inc. ("Motorola Solutions") is pleased to have the opportunity to provide Saratoga County with quality communications equipment and services. The Motorola Solutions project team has taken great care to propose a solution that will address your needs and provide exceptional value.

To best address the functional and operational specifications of this solicitation, our solution includes a combination of hardware, software, and services. Specifically, this solution is for the implementation of 2 additional trunking channels to expand your system capacity in the northern portion of Saratoga County.

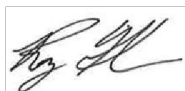
This proposal consists of this cover letter and the Communications System and Services Agreement (CSSA), together with its Exhibits. All pricing is based on NYS-OGS Contracts PT68722. This proposal shall remain valid for a period of 90 days from the date of this cover letter. Saratoga County may accept the proposal by delivering to Motorola the signed CSSA.

Motorola Solutions would be pleased to address any concerns the County of Saratoga may have regarding the proposal. For any questions or concerns please contact your Motorola Solutions Account Manager, Ralph Mariani, at 518-538-0196.

We thank you for the opportunity to furnish Saratoga County with "best in class" solutions and we hope to strengthen our relationship by implementing this project. Our goal is to provide you with the best products and services available in the communications industry.

Sincerely,

Motorola Solutions, Inc.



Roy Kirchner

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Saratoga County, NY  
North Simulcast Cell  
Expansion



October 20, 2022  
Use or disclosure of this proposal is subject  
to the restrictions on the cover page.

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# SYSTEM DESCRIPTION

## 1.1 OVERVIEW

Motorola Solutions, Inc. (Motorola) has prepared this proposal for Saratoga County Emergency Management & Communications (Saratoga County EM&C) for adding 2-channels to their existing 4-channel north cell simulcast system.

The current configuration of the Saratoga County north simulcast cell has three (3) sites with four (4) channels. All the three sites have GTR8000 Expandable Site Subsystems with four GTR base stations each and as part of this proposal; two additional GTR stations per site will be added.

Two GCM8000 comparators will be included at the McGregor Prime site for the new channels being proposed.

The proposal also includes an option for new combiners for each of the three RF sites to replace the existing combiner and assumes that the new channels can be added without requiring any modification or filtering to the existing multi-coupler and antenna systems. Additionally, proposal also assumes that the existing DC power systems at each of the proposed sites have sufficient capacity and can support the proposed equipment without any modification.

### 1.1.1 Summary of Proposed Equipment by Site

SITE NAME	PROPOSED CHANGES
<b>Master Site</b>	<ul style="list-style-type: none"> <li>System configuration changes to include the new channels</li> </ul>
<b>McGregor Prime Site</b>	<ul style="list-style-type: none"> <li>Two (2) new GCM 8000 Comparators</li> <li>Two (2) channel license addition for the existing GCP 8000 Site Controllers</li> <li>One (1) DDM card for the existing TRAK Unit</li> </ul>
<b>Lake Luzerne Remote RF site</b>	<ul style="list-style-type: none"> <li>Two (2) new GTR 8000s to be added to the existing ESS</li> <li>Retune existing combiner to add channels</li> <li>One (1) DDM card for the existing TRAK Unit</li> </ul>

North Simulcast Cell Expansion

<b>Fraker Remote RF Site</b>	<ul style="list-style-type: none"> <li>• Two (2) new GTR 8000s to be added to the existing ESS</li> <li>• Retune existing combiner to add channels</li> </ul>
------------------------------	---

Saratoga County, NY

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System Description 1-1

SITE NAME	PROPOSED CHANGES
	<ul style="list-style-type: none"> <li>• One (1) DDM card for the existing TRAK Unit</li> </ul>
<b>Lakeview Remote RF Site</b>	<ul style="list-style-type: none"> <li>• Two (2) new GTR 8000s to be added to the existing ESS</li> <li>• Retune existing existing combiner to add channels</li> <li>• One (1) DDM card for the existing TRAK Unit</li> </ul>
<b>OPTION:</b>  <b>3 Remote RF Sites</b>	<ul style="list-style-type: none"> <li>• Install new combiners to replace the existing combiners at each of the 3 RF sites listed above</li> </ul>

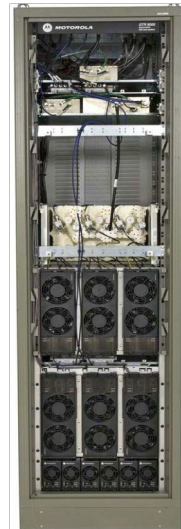
**NOTE: Proposal assumes that the system upgrade is completed and the channel expansion is implemented at the 2020.1 release prior to this implementation**

### 1.1.2 Expandable Site Subsystem

Saratoga County's north cell simulcast system is comprised of a Simulcast prime site (McGregor Site), and three Simulcast remote sites. The Simulcast prime site located at the McGregor Site will be supplied with two additional comparators. Each of the three sub-sites (Fraker, Lake Luzer and Lakeview) will be supplied with two GTRs and optionally one combiner each. Existing GPS, Networking Equipment, Antenna systems, other RFDs such as filtering and RMC and DC power systems at all the proposed sites will be re-used and are assumed to be in good working condition. 1 DDM card per site for the existing TRAK unit are included in order to support the proposed two channel expansion.

Features

- Supports Motorola's Integrated Voice and Data systems.
- Compact and integrated design for versatile and efficient use of site space.
- Radio Frequency Distribution System (RFDS) can be integrated into the pre-packaged system.
- Supports both AC and DC power.
- Functionally separate modules: Field.
- Replacement Unit (FRU).
- Hot Swappable FRUs.
- Designed for simple installation and serviceability.
- Front accessibility for easy servicing.



### 1.1.3 GCM 8000 Comparator

The GCM 8000 Comparator features a state-of-the-art digital voting methodology: Frame Diversity Reception. The GCM 8000 Comparator votes on segments of each signal based upon certain digital signal parameters. As the comparator receives the various signals, it looks at each of the data frames and compares the BER. The comparator then selects the data frame or signals with the lowest BER and forwards it. By using the best

October 2022

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North Simulcast Cell Expansion

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#### 1-2 System Description

Saratoga County, NY

pieces (code words) of each input signal, the result is often a better output signal than any one signal being received at the comparator. The GCM 8000 Comparator is designed to accommodate two comparator modules per chassis with each module handling one 12.5 kHz channel.

This proposal adds two comparator modules (one chassis with two comparator modules) at the Prime Site (McGregor), for a total of two comparators being added to the Saratoga County's north cell simulcast system.

### 1.1.4 Frequencies

Frequency co-ordination for the two new additional channels has been included as part of this proposal.

- Frequency coordination will be required for this project. The following three (3) sites are licensed with the North Cell frequencies (listed below) on WQMA469:
  - Edinburg
  - Lake Luzerne
  - Lakeview
- Identify two new 800 MHz Public Safety channels with a minimum frequency separation of 150 kHz from the channels currently operation in the North Cell.
- Base Frequency (MHz) Mobile Frequency (MHz)
  - 851.2250                      806.2250
  - 851.4125                      806.4125
  - 852.6000                      807.6000

North Simulcast Cell Expansion

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- 852.8500      807.8500

Saratoga County, NY



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*System Description* 1-3

North Simulcast Cell Expansion

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# SECTION **STATEMENT OF WORK**

This Statement of Work (SOW) provides the most current understanding of the work required by both parties to ensure a successful project implementation. In particular, Motorola has made assumptions of the sites to be used for the new system. Should any of the sites change, a revision to the SOW and associated pricing will be required. It is understood that this SOW is a working document, and that it will be revised as needed to incorporate any changes associated with contract negotiations, Contract Design Review (CDR), and any other change orders that may occur during the execution of the project.

## 2.1 ASSUMPTIONS

Motorola has based the system design on information provided by the County and an analysis of their system requirements. All assumptions have been listed below for review. Should Motorola's assumptions be deemed incorrect or not agreeable to the County, a revised proposal with the necessary changes and adjusted costs may be required. Changes to the equipment or scope of the project after contract may require a change order

- Backup power source such as an UPS and/or DC plant is not included in this proposal.
- Any required system interconnections such as but not limited to dedicated fiber, microwave links, or other types of connectivity are county responsibility.
- Any site/location upgrades or modifications are the responsibility of the County.
- Post warranty services and/or Lifecycle services have not been included with the proposal.
- Installation is assumed to be based on 2020.1 system release and any system upgrades is not quoted with this proposal.
- Should any of the sites or design change, a revision to the SOW and associated pricing will be required.
- Proposed design assumes new frequencies will have a minimum frequency separation of 150 kHz.
- The channel additions in this project are to be installed on the existing Saratoga County sites utilizing their existing antennas. As such, no site development or civil work is necessary or included with this project.
- Proposal does not include any coverage testing and/or guarantees.
- Additionally, the project schedule will be adjusted based on the current market supply chain challenges.



November 4, 2022

Tasks	Motorola Solutions	Saratoga County
<b>PROJECT INITIATION</b>		
<b>Contract Finalization and Team Creation</b>		
Execute contract and distribute contract documents.	X	X
Assign a Project Manager as a single point of contact.	X	X
Assign resources.	X	X
Schedule project kickoff meeting.	X	
Deliverable: Signed contract, defined project team, and scheduled project kickoff meeting.		
<b>Project Administration</b>		
Ensure that project team members attend all meetings relevant to their role on the project.	X	X
Set up the project in the Motorola Solutions information system.	X	
Record and distribute project status meeting minutes.	X	
Maintain responsibility for third-party services contracted by Motorola Solutions.	X	
Complete assigned project tasks according to the project schedule.	X	X
Submit project milestone completion documents.	X	
Upon completion of tasks, approve project milestone completion documents.		X
Conduct all project work Monday thru Friday, 7:30 a.m. to 5:00 p.m.).	X	
Deliverable: Completed and approved project milestones throughout the project.		
<b>Design Review</b>		
Review the Customer's operational requirements.	X	X
Present the system design and operational requirements for the solution.	X	
Present installation plan.	X	
Present preliminary cutover plan and methods to document final cutover process (as required).	X	
Present configuration and details of sites required by system design.	X	
Validate that sites can accommodate proposed equipment.	X	X
Provide approvals required to add equipment to proposed and existing sites.		X
Review safety, security, and site access procedures.	X	
Present equipment layout plans and system design drawings.	X	

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Provide heat load and power requirements for new equipment.	X	
Provide information on existing system interfaces.		X
Complete the required forms required for frequency coordination and licensing.	X	X
Pay for all required frequency coordination and licensing costs. Note: Only APCO fees per channel is included with this proposal.	X	
Assume liability and responsibility for providing all necessary Motorola Solutions' requested information for complete installation.		X

Tasks	Motorola Solutions	Saratoga County
Assume responsibility for issues outside of Motorola Solutions' control such as but not limited to Frequency coordination, site development, existing consoles, backhaul.		X
Ensure that frequency availability and licensing meet project requirements	X	X
Review and update design documents, including System Description, Statement of Work, and Acceptance Test Plan, based on Design Review agreements.	X	
Execute Change Order in accordance with all material changes to the Contract resulting from the Design Review.	X	
Deliverable: Finalized design documentation based upon "frozen" design, along with any relevant Change Order documentation.		
<b>SYSTEM INSTALLATION</b>		
<b>Equipment Order and Manufacturing</b>		
Create equipment order and reconcile to contract.	X	
Manufacture Motorola Solutions-provided equipment necessary for system based on equipment order.	X	
Procure non-Motorola Solutions equipment necessary for the system.	X	
Deliverable: Equipment procured and ready for shipment.		
<b>Equipment Shipment and Storage</b>		
Provide secure location for solution equipment (up to 3 months).	X	
Pack and ship solution equipment to the identified, or site location(s).	X	
Receive solution equipment.	X	
Inventory solution equipment.	X	
Deliverable: Solution equipment received and ready for installation		
<b>General Installation</b>		



Deliver solution equipment to installation location.	X	
Coordinate receipt of and inventory solution equipment with designated contact.	X	
Install all proposed fixed equipment as outlined in the System Description based upon the agreed-upon floor plans, connecting audio, control, and radio transmission cables to connect equipment to the power panels or receptacles, and audio/control line connection points. Installation performed in accordance with R56 standards and state/local codes.	X	
Ensure that required rack space is available for installation of the new equipment at all the sites.		X
Provide electrical circuits as defined in the system description. Note: Assumes there are adequate existing AC outlets for this proposed expansion at all equipment locations and all of the electrical circuits are ready for connection and use. This proposal assumes that the existing DC power systems at each of the proposed sites have sufficient capacity and can support the proposed equipment without any modifications. This proposal does not include any upgrade or expansion of the existing electrical systems at the sites.		X

October 20, 2022

Tasks	Motorola Solutions	Saratoga County
Provide system interconnections that are not specifically outlined in the system design, including dedicated phone circuits, microwave links, fiber or other types of connectivity.		X
Connect installed equipment to the provided ground system.	X	
Label equipment, racks, and cables.	X	
Perform existing three sites Antenna Sweeps and provide report. Note: Replacement of any antennas or lines are not included.	X	
Perform Combiner verification and provide results. Note: Replacement of combiners are quoted optionally and assumed will be purchased during the project.	X	
Note any required changes to the installation for inclusion in the "as-built" system documentation.	X	
Dispose of old equipment. This includes any applicable equipment that will not be used after the addition of the new equipment or system (combiner, racks, etc).		X
Deliverable: Equipment installed.		
<b>Prime Site and Remote Site Installation and Configuration</b>		
Install fixed equipment contained in the equipment list and system description.	X	
Configure existing ASTRO 25 system to support the new channel expansion.	X	
Integrate the channel expansion into the system to ensure proper operation.	X	
Deliverable: Prime site equipment installation completed.		

Use or disclosure of this proposal is subject to the restrictions on the cover page. North Simulcast Cell Expansion



<b>SYSTEM OPTIMIZATION AND TESTING</b>		
<b>R56 Site Audit</b>		
Perform R56 site-installation quality-audits, verifying proper physical installation and operational configurations.	X	
Create site evaluation report to verify site meets or exceeds requirements, as defined in Motorola Solutions' R56 Standards and Guidelines for Communication Sites.	X	
Deliverable: R56 Standards and Guidelines for Communication Sites audits completed successfully.		
<b>Interference</b>		
Perform EMI analysis for the Motorola Solutions-supplied equipment. Note: Motorola Solutions is only responsible for interference caused by Motorola Solutions-provided transmitters to the Motorola Solutions-provided receivers. Should the proposed equipment experience interference, Motorola Solutions can be contracted to investigate the source and recommend solutions to mitigate the issue.		X
Resolve any interference caused by equipment not supplied by Motorola Solutions.		X
<b>Solution Optimization</b>		
Verify that all equipment is operating properly and that all electrical and signal levels are set accurately.	X	
Verify that all audio and data levels are at optimized settings.	X	

<b>Tasks</b>	<b>Motorola Solutions</b>	<b>Saratoga County</b>
Verify communication interfaces between devices for proper operation.	X	
Ensure that functionality meets manufacturers' specifications and complies with the final configuration established during design review or system staging.	X	
Deliverable: Completion of System Optimization.		
<b>Functional Acceptance Testing</b>		
Verify the operational functionality and features of the solution supplied by Motorola Solutions, as contracted.	X	
Witness the functional testing (if desired).		X
Document all issues that arise during the acceptance tests.	X	
If any major task for the system as contractually described fails during the Customer acceptance testing or beneficial use, repeat that particular task after Motorola Solutions determines that corrective action has been taken.	X	
Resolve any minor task failures before Final System Acceptance.	X	



Document the results of the acceptance tests and present for review.	X	
Review and approve final acceptance test results.		X
Deliverable: Completion of functional testing and approval by Customer.		
<b>Cutover</b>		
Prepare and finalize a Cutover Plan.	X	X
Input user radio information into the system database and activation, as required. Add new frequencies to the subscribers in the system		X
Provide programming of user radios and related services (i.e. testing and installations), as needed, during cutover period.		X
Conduct cutover meeting with relevant personnel to address both how to mitigate technical and communication problem impacts to the users during cutover and during the general operation of the system.	X	
Notify the personnel affected by the cutover of the date and time planned for cutover.		X
Provide ongoing communication with users regarding the project and schedule.	X	X
Cut over users and ensure that RF site is operating on ASTRO 25 system.		X
Resolve punchlist items, documented during the Acceptance Testing phase, in order to meet all the criteria for final system acceptance.	X	
Assist Motorola Solutions with resolution of identified punchlist items by providing support, such as access to the sites, equipment and system, and approval of the resolved punchlist items.		X
Deliverable: Migration to new system completed, and punchlist items resolved.		
<b>Transition to Warranty</b>		
Review the items necessary for transitioning the project to warranty support and service.	X	
Motorola Solutions to provide standard commercial services during year 1 warranty	X	

October 18, 2022

Tasks	Motorola Solutions	Saratoga County
Participate in the Transition Service/Project Transition Certificate (PTC) process.		X
Deliverable: Service information delivered and approved by Customer		
<b>Finalize Documentation and System Acceptance</b>		
Provide manufacturer's installation material, part list and other related material to Customer upon project completion.	X	
Provide an electronic as-built system documentation will include the following:	X	
- Site Block Diagrams.		
- Site Equipment Rack Configurations.		



- Equipment Inventory List.		
Drawings will be delivered in Adobe PDF format.		
Execute Final Project Acceptance.	X	X
Deliverable: All required documents are provided and approved. Final Project Acceptance.		



## 2.2 CUTOVER PLAN OUTLINE

- The channel additions in this project are to be installed on a site by site basis one site at a time
- The upgrade at each site will include:
  - Transmission line/antenna sweeps
  - Retuning or replacing the combiner
  - Adding two channels to the existing GTR 8000 ESS
- NOTE:
  - Performing this work will require site downtime
  - This will be coordinated with Saratoga in order to minimize disruption
  - A detailed cutover plan will be developed with Saratoga during the Customer Design Review (CDR) before the project is implemented







SECTION 3 —

# PRELIMINARY PROJECT SCHEDULE

A detailed schedule will be developed based on final scope and submitted to the County during the CDR phase of the Project.

ITEM	PROJECT TASKS	MONTH
1	Contract Signed	0
2	Contract Design Review/Database frozen	1
3	Frequency coordination	5
4	Order Entry Completed	5
5	Equipment Ships	6
6	FNE Installed	6-7
7	Acceptance Testing/Conditional Acceptance	8
8	Final System Acceptance	8

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3-8 Preliminary Project Schedule

North Simulcast Cell Expansion

SECTION 4



# PRICING

## 4.1 PRICING

Pricing is based on the Motorola Solutions NYS OGS Contract # PT67405.

NYS OGS CONTRACT PRICING	TOTAL
EQUIPMENT LIST PRICE	\$193,325.00
OGS Equip Discount	\$44,242.75
<b>OGS EQUIPMENT TOTAL</b>	\$149,082.25
SYSTEMS INTEGRATION AND SERVICES	\$429,686.00
<b>TOTAL SYSTEM</b>	\$578,768.25
ADDITIONAL DISCOUNT	(\$23,691.25)
<b>System after Discount</b>	<b>\$555,077.00</b>

## 4.2 .....PAYMENT TERMS

PAYMENT SCHEDULE	Percentage
Upon Contract Design Review Completion	20%
Upon Equipment Shipment	50%
Upon FNE Field Installation	25%
Upon Final System Acceptance/Warranty Starts	5%

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Pricing 4-9

October 20, 2022



### 4.3 .....EQUIPMENT LIST

QTY	ITEM	NOMENCLATURE	LIST	LIST EXT	OGS	OGS EXT
1	CA00855AA	ADD: 700/800 MHZ	\$6,300.00	\$6,300.00	\$5,040.00	\$5,040.00
1	CA00855AA	ADD: 700/800 MHZ	\$6,300.00	\$6,300.00	\$5,040.00	\$5,040.00
1	CA00855AA	ADD: 700/800 MHZ	\$6,300.00	\$6,300.00	\$5,040.00	\$5,040.00
2	CA01183AA	GCM 8000 COMPARATOR	\$2,500.00	\$5,000.00	\$2,000.00	\$4,000.00
2	CA01183AA	GCM 8000 COMPARATOR	\$2,500.00	\$5,000.00	\$2,000.00	\$4,000.00
2	CA01185AA	ADD: IP BASED MULTISITE OPERATION	\$11,500.00	\$23,000.00	\$8,625.00	\$17,250.00
1	CA01193AA	ADD: IP BASED MULTISITE BASE RADIO SOFTWARE	\$29,500.00	\$29,500.00	\$22,125.00	\$22,125.00
1	CA01193AA	ADD: IP BASED MULTISITE BASE RADIO SOFTWARE	\$29,500.00	\$29,500.00	\$22,125.00	\$22,125.00
1	CA01193AA	ADD: IP BASED MULTISITE BASE RADIO SOFTWARE	\$29,500.00	\$29,500.00	\$22,125.00	\$22,125.00
2	CA01316AA	ADD: UNC ADDTL DEVICE LIC (QTY 10)	\$1,500.00	\$3,000.00	\$1,200.00	\$2,400.00
1	DLN6455R	CONFIGURATION/SERVICE SOFTWARE	\$25.00	\$25.00	\$17.25	\$17.25
2	DLN6781A	FRU: POWER SUPPLY	\$2,200.00	\$4,400.00	\$1,760.00	\$3,520.00
1	DLN6885A	FRU: XCVR 7/800 MHZ V2	\$3,500.00	\$3,500.00	\$2,800.00	\$2,800.00
1	DLN6895A	FRU: PA 7/800 MHz	\$3,200.00	\$3,200.00	\$2,560.00	\$2,560.00
2	DLN6898A	FRU: FAN MODULE	\$300.00	\$600.00	\$240.00	\$480.00
1	DLN6966A	FRU: GCP 8000/GCM 8000/GPB 8000	\$2,750.00	\$2,750.00	\$2,200.00	\$2,200.00
1	X153AW	ADD: RACK MOUNT HARDWARE	\$50.00	\$50.00	\$40.00	\$40.00
1	X302AE	ADD: QTY (2) GTR 8000 BASE RADIOS	\$11,800.00	\$11,800.00	\$9,440.00	\$9,440.00
1	X302AE	ADD: QTY (2) GTR 8000 BASE RADIOS	\$11,800.00	\$11,800.00	\$9,440.00	\$9,440.00
1	X302AE	ADD: QTY (2) GTR 8000 BASE RADIOS	\$11,800.00	\$11,800.00	\$9,440.00	\$9,440.00
			<b>List Total</b>	<b>\$193,325.00</b>	<b>OGS Total</b>	<b>\$149,082.25</b>





6/21/22

## **SARATOGA COUNTY BOARD OF SUPERVISORS**

### **RESOLUTION 187 - 2022**

**Introduced by Public Safety: Supervisors Lant, Barrett, Hammond, Lawler, Ostrander, K. Veitch and Wright**

#### **AUTHORIZING AN AGREEMENT WITH MOTOROLA SOLUTIONS, INC. FOR UPGRADES TO THE COUNTY'S 800MHZ EMERGENCY RADIO SYSTEM INFRASTRUCTURE**

**WHEREAS**, pursuant Resolution 184-2009, Motorola Solutions, Inc. was awarded the contract for microwave communications upgrades including radios, radio equipment and installation of equipment at various sites to enable the County to convert to an Emergency 800MHz radio infrastructure; and

**WHEREAS**, in 2018, the County's Office of Emergency Services installed various upgrades to the County's 800 MHz Radio System, including its system Core; and

**WHEREAS**, pursuant to Resolution 122-2020, the County extended the maintenance agreement with Motorola Solutions, Inc., through June 30, 2023; and

**WHEREAS**, Motorola support has provided a proposal to further upgrade the County's 800 MHz Emergency Radio System from V.7.17 to V.22, with said upgrades to include hardware, software and implementation services, and to move the system to core to a hardened site area complete with redundant power and security; at a cost not to exceed \$1,518,869.52; and

**WHEREAS**, recognizing the need for continued Motorola support, and the need to strengthen our system's infrastructure from Cyber intrusion, our Public Safety Committee and the Director of the Office of Emergency Management have recommended that the County enter into a one-year agreement with Motorola Solutions, Inc., commencing July 1, 2022 and terminating on June 30, 2023, to further upgrade the County's 800 MHz Emergency Radio System from V.7.17 to V.22, with said upgrades to include hardware, software and implementation services, and to move the system from core to a hardened site area complete with redundant power and security; at a cost not to exceed \$1,518,869.52; now, therefore, be it

**RESOLVED**, that the Chair of the Board is authorized to execute an agreement with Motorola Solutions, Inc. of Montvale, New Jersey, for a term of one year commencing on July 1, 2022 and continuing through June 30, 2023, to upgrade the County's 800 MHz Emergency Radio System from V.7.17 to V.22, with said upgrades to include hardware, software and implementation services, and to move the system from core to a hardened site area complete with redundant power and security; at a cost not to exceed \$1,518,869.52; and it is further

**RESOLVED**, that the form and content of said agreement shall be subject to the approval of the County Attorney; and it is further

**RESOLVED**, that this Resolution shall take effect immediately.

**BUDGET IMPACT STATEMENT**: No Budget Impact. Funds are included in the Department Budget.

June 21, 2022 Regular Meeting

Motion to Adopt by Supervisor Hammond, Seconded by Supervisor Lant

AYES (230267): Eric Connolly (11831), Joseph Grasso (4328), Philip C. Barrett (19014.5), Jonathon Schopf (19014.5), Eric Butler (6500), Diana Edwards (819) Jean Raymond (1333), Michael Smith (3525), Kevin Veitch (8004), Arthur M. Wright (1976), Kevin Tollisen (25662), Mark Hammond (17130), Scott Ostrander (18800), Thomas Richardson (5163), Theodore Kusnierz (16202), Sandra Winney (2075), Thomas N. Wood, III (5808), Tara N. Gaston (14245.5), Matthew E. Veitch (14245.5), Edward D. Kinowski (9022), John Lawler (8208), John Lant (17361)

NOES (0):

ABSENT (5242): Willard H. Peck (5242)



# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** Office of Emergency Management



**DATE:** 11/28/22

**COMMITTEE:** Public Safety



**RE:** Contract approval with Onsolve to provide mass notification platform.

1. Is a Resolution Required:

Yes, Contract Approval

2. Proposed Resolution Title:

Authorizing contract approval with Onsolve, LLC

3. Specific Details on what the resolution will authorize:

Authorizing the Chairman of the Board to execute all documents and agreements to award a 3 year contract to Onsolve, LLC for a mass notification platform in the amount of \$45,000 per year with the form and content of such documents and agreements to be subject to the approval of the County Attorney.

This column must be completed prior to submission of the request.

County Attorney's Office  
Consulted

4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
 Consulted

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other

5. Identify Budget Impact:

**No Budget Impact. Funds are included in the Department Budget**

- a. G/L line impacted **A.36.000-8520**
- b. Budget year impacted **2022**
- c. Details



6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

Human Resources Consulted

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation **State/National Contract**

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term: **12/01/2022**

f. Termination of contract date: **12/31/2025**

g. Contract renewal and term: **Annual Renewal**

h. Contact information: **Michelle Gogarty  
780 W Granada Blvd.  
Ormond Beach, FL 32174**

i. Is the vendor/contractor an LLC, PLLC or partnership: **LLC**

j. State of vendor/contractor organization: **Florida**

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

**General Services Administration (GSA) Contract #GS-35F-0253W**

Purchasing Office Consulted

8. Is a grant being accepted:  YES or  NO

County Administrator's Office Consulted <input type="checkbox"/>
---

a. Source of grant funding:

b. Agency granting funds:

c. Amount of grant:

d. Purpose grant will be used for:

e. Equipment and/or services being purchased with the grant:

f. Time period grant covers:

g. Amount of county matching funds:

h. Administrative fee to County:

9. Supporting Documentation:

Marked-up previous resolution

No Markup, per consultation with County Attorney

Program information summary

Copy of proposal or estimate

Copy of grant award notification and information

Other \_\_\_\_\_

10. Remarks:



## ORDER FORM

This Order Form documents the purchase of Subscription Services and other Services being purchased by the customer listed below ("Customer") from OnSolve, LLC ("OnSolve"), and is entered into as of the date the Customer signs (the "Effective Date").

**Initial Term:** 3.00 year(s) commencing on the Service Start Date

**Renewal Term:** 1.00 year(s)

**Service Start Date:** December 01, 2022

<b>Customer Information</b>	Company Name:	County of Saratoga, NY
	Street Address:	6012 County Farm Road
	City, State, Zip, Country:	Ballston Spa, NY, 12020, US
<b>Billing Contact</b>  Purchase Order Number	Company Name:	County of Saratoga, NY
	Name:	Kelly Cook
	Street Address:	6012 County Farm Road
	City, State, Zip, Country:	Ballston Spa, NY, 12020, US
	Phone:	518-885-2232
	Email:	kcook@saratogacountyny.gov
<b>Primary Contact</b> <i>Note: this contact will be setup in the Services as an Administrator.</i>	Name:	Michael Stanley
	Title:	911 Specialist
	Phone:	518-885-2232
	Email:	mstanley@saratogacountyny.gov

### Subscription Service Fees

#### Critical Communications

Item/Description	Order Term	Qty	Annual Price**	Term Total
CodeRED Standard Plus Package	12/01/2022 - 11/30/2025	1	\$45,000.00	\$135,000.00
CodeRED Plus Package includes: 142,500 non-Emergency voice minutes per year. Overage will be billed at USD 0.10 per voice minute in blocks of 14,250.	12/01/2022 - 11/30/2025	1	\$0.00	\$0.00
CodeRED IPAWS Integration	12/01/2022 - 11/30/2025	1	\$0.00	\$0.00
CodeRED Premium Data	12/01/2022 - 11/30/2025	1	\$0.00	\$0.00
CodeRED Custom Mapping	12/01/2022 - 11/30/2025	1	\$0.00	\$0.00
CodeRED Text To Keyword	12/01/2022 - 11/30/2025	1	\$0.00	\$0.00

Item/Description	Order Term	Qty	Annual Price**	Term Total
CodeRED Foreign Language Message Translation	12/01/2022 - 11/30/2025	3	\$0.00	\$0.00
<b>Critical Communications Subscription Fees</b>				\$135,000.00

**ORDER TOTAL****\$135,000.00****Annual Fees**

<b>Year 1 Subscription Fees + Non-Recurring Service Fees</b>	<b>\$45,000.00</b>
<b>Year 2 Subscription Fees</b>	<b>\$45,000.00</b>
<b>Year 3 Subscription Fees</b>	<b>\$45,000.00</b>

\*\*The fees shown above may have been rounded to two decimal places for display purposes. As many as ten decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the fees displayed above, and are the true and binding totals for this order.

All pricing is in US Dollars unless otherwise specified

**Please Note**

- GSA Contract number GS-35F-0253W

**Service Description – Critical Communications****CODE-Plus Pkg**

- CodeRED Subscription Service
- Unlimited **Emergency** voice minutes and TTY
- **Non-Emergency** voice minutes and TTY
- Unlimited SMS Text, Email, RSS, and Social Media messages
- Unlimited CodeRED Mobile Alert application push notifications
- Unlimited initiators
- Role based initiator permissions
- Esri based mapping
- Custom geocoding
- Managed Data Services with one (1) annual Data Load
- Two-Way messaging for contacts
- Dedicated public enrollment web page with branding
- Unlimited Opt-in categories
- Contact enrollment web page
- Web widget with enrollment link
- Voice based polling
- Reporting and analytics
- Resource Library
- Solution setup
- Base System Updates and Maintenance
- One (1) annual live web-based training – client dedicated
- Unlimited access to monthly web-based live and recorded trainings
- 24/7/365 support

**Service Terms**

- Use of the Subscription Service is intended for **County of Saratoga, NY**
- Population: **237,359**. A population increase above 10% may result in increased pricing.
- "Message Unit" equals sixty (:60) seconds of connected voice or TTY call time deducted in six (:06) second increments and/or SMS Text segments of 140 characters. Unused Message Units do not carry over year-to-year.
- Emergency means threat to life and/or property.

All Services being purchased by Customer in this Order Form shall be exclusively governed under the OnSolve standard terms and conditions set forth at the following URL: <https://www.onsolve.com/legal/TC-Government/> (the "Terms"). In the event of a conflict between the Terms and this Order Form, the terms of this Order Form shall control.

The Subscription Service above includes the plan and terms set forth in the document previously signed by the Customer (the "Terms"). Except as expressly amended hereby, the Terms shall continue in full force and effect. In the event of a conflict between this document and the Terms, this document shall control. Capitalized terms not defined herein shall have the definitions ascribed to them in the Terms.

**County of Saratoga, NY**

By: \_\_\_\_\_

Name: Michael Stanley

Title:

Date:

3 years, renewed annually

12/1/22 - 11/30/23

12/1/23 - 11/30/24

12/1/24 - 11/30/25

6/16/20  
\$ 45,000/year



## SARATOGA COUNTY BOARD OF SUPERVISORS

### RESOLUTION 121 - 2020

Introduced by Supervisors Peck, Lant, Lawler, O'Connor, Raymond, Veitch and Wright

#### AUTHORIZING AN AGREEMENT WITH ONSOLVE, LLC TO PROVIDE ENHANCED REVERSE 911 EMERGENCY NOTIFICATION SERVICES

WHEREAS, pursuant to Resolution 242-2016, the Saratoga County Board of Supervisors authorized an agreement with Emergency Communications Network, LLC ("ECN") for the provision of Reverse 911 Emergency Notification services by subscription to ECN's CodeRED Emergency Notification System for a term of five (5) years commencing December 1, 2016, subject to renewal for an additional term of one year, at a cost of \$24,482.55 per year; and

WHEREAS, Emergency Communications Network, LLC is now known as ONSOLVE, LLC; and

WHEREAS, with the onset of the COVID-19 pandemic, our Office of Emergency Services undertook immediate action to upgrade and enhance the Reverse 911 Emergency Notification Services provided by ONSOLVE, LLC, which enhancements included giving the towns in the County the ability to make Reverse 911 calls to their residents; and

WHEREAS, the County has also been utilizing the enhanced CodeRED Emergency Notification System to undertake Census outreach services which had been stalled by the COVID-19 pandemic; and

WHEREAS, the enhanced services provided by ONSOLVE, LLC will continue through the remainder of its current contract term which expires on November 30, 2021, at a cost of \$50,000 per year, prorated for the term March 19, 2020 through November 30, 2020, with a credit of \$17,236.99 applied for the previous payment made by the County under the initial agreement; and

WHEREAS, our Public Safety Committee and the County's Commissioner of Emergency Services have recommended that the County enter into a service agreement with ONSOLVE, LLC for the provision of enhanced Reverse 911 Emergency Notification services by subscription to ECN's CodeRED Emergency Notification System for a term of one (1) year and 257 days commencing on March 19, 2020 and terminating on December 1, 2021, at a cost of \$67,969.44, subject to renewal for an additional term of one year, at a cost of \$50,000; now, therefore, be it

RESOLVED, that the Chair of the Board is authorized to execute an agreement with ONSOLVE, LLC of Ormond Beach, Florida, for the provision of enhanced Reverse 911 Emergency Notification services by subscription to ECN's CodeRED Emergency Notification System for a term of one (1) year and 257 days commencing on March 19, 2020 and terminating on December 1, 2021, at a cost of \$67,969.44, subject to renewal for an additional term of one

year, at a cost of \$50,000, with the form and content of such agreement to be subject to the approval of the County Attorney.

**BUDGET IMPACT STATEMENT:** None. Funds are available in Emergency Services 2020 budget.



# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** Sheriff's Office



**DATE:** 11/29/2022

**COMMITTEE:** Public Safety



**RE:** Acceptance of DHSES Grant

This column must be completed prior to submission of the request.

1. Is a Resolution Required:

Yes, Contract Approval

2. Proposed Resolution Title:

AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE DIVISION OF HOMELAND SECURITY AND EMERGENCY SERVICES TO ACCEPT A 2022 DOMESTIC TERRORISM PREVENTION GRANT AND AMEND THE 2023 BUDGET IN RELATION THERETO

3. Specific Details on what the resolution will authorize:

Authorize the Chair of the Board and/or Sheriff to execute all agreements and documents necessary to accept a 2022 Domestic Terrorism Prevention grant in the amount of \$172,413 for the term September 1, 2022 through August 31, 2024 and to file the required plan to identify and confront threats of domestic terrorism in accordance with Executive Order #18 with the form and content of such documents and agreements to be subject to the approval of the Sheriff and County Attorney.

County Attorney's Office  
Consulted



4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
 Consulted

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount
A.30.3306	Homeland Security	172,413.00

Expense

Account Number	Account Name	Amount
A.30.000.6000	Regular Wages	154,413.00
A.30.000.6810	Overtime	10,000.00
A.30.000.8512	Conference Fees	3,000.00
See Remarks for addition		

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other
	172,413		

5. Identify Budget Impact:

The budget will be amended to accept these funds and authorize the related expenses

- a. G/L line impacted A.30.3306
- b. Budget year impacted 2023
- c. Details

6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade Deputy Sheriff-Patrol per the PBA contract

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

Human Resources Consulted

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term:

f. Termination of contract date:

g. Contract renewal and term:

h. Contact information:

i. Is the vendor/contractor an LLC, PLLC or partnership:

j. State of vendor/contractor organization:

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

Purchasing Office Consulted

8. Is a grant being accepted:  YES or  NO

County Administrator's Office  
Consulted

a. Source of grant funding:

State

b. Agency granting funds:

Homeland Security and Emergency Services

c. Amount of grant:

172,413

d. Purpose grant will be used for:

Domestic Terrorism Prevention programs

e. Equipment and/or services being purchased with the grant:

salaries, overtime, training expenses and supplies

f. Time period grant covers:

09/01/2022 through 08/31/2024

g. Amount of county matching funds:

none

h. Administrative fee to County:

none

9. Supporting Documentation:

Marked-up previous resolution

No Markup, per consultation with County Attorney

Program information summary

Copy of proposal or estimate

Copy of grant award notification and information

Other \_\_\_\_\_

10. Remarks:

Governor Hochul's Executive Order #18 requires all counties to develop and maintain a plan to identify and confront threats of domestic terrorism and to submit such plan to the New York State Department of Homeland Security and Emergency Services Office of Counter Terrorism by December 31, 2022. The Sheriff's Office has been working on such plan and will have a plan ready to submit prior to the deadline. In furtherance of implementing such plans the State has awarded each county \$172,413 to offset expenses related to the implementation of the plan.

Expenses (cont.)

A.30.000.8515	Travel Expenses	\$2,000.00
A.30.000.8550	Office Supplies	\$3,000.00



# Homeland Security and Emergency Services

KATHY HOCHUL  
Governor

JACKIE BRAY  
Commissioner

August 16, 2022

The Honorable Theodore Kusnierz  
Chair, Saratoga County Board of Supervisors  
40 McMaster Street  
Ballston Spa, NY 12020

Dear Mr. Kusnierz:

I am pleased to inform you that Saratoga County is being awarded \$172,413 under the FY2022 Domestic Terrorism Prevention (DTP) Grant Program. Funding for this state grant award is directed to be utilized to support the county's capability to prevent targeted violence and domestic terrorism through the utilization of Threat Assessment and Management (TAM) teams and the development of comprehensive Domestic Terrorism Plans. The New York State Division of Homeland Security and Emergency Services (DHSES) will manage and administer these program funds and the performance period for this grant will be from September 1, 2022 through August 31, 2024.

As mentioned in prior correspondence from me, we are relying on you as the county official to designate a lead implementing agency for this Governor's initiative. The FY2022 DTP application documents and grant guidance are being sent to grant points of contact and county emergency managers from within your jurisdiction. In order for DHSES to provide these critical funds to you as quickly as possible, your application must be submitted to us no later than September 16, 2022. If you need assistance in completing your application, please contact the DHSES Grants Program Administration Office at (866) 837-9133.

Please be reminded as a condition of this program funding you must develop and submit your Domestic Terrorism Plan to DHSES by December 31, 2022 as indicated by Executive Order 18. Once your application is received and a designated lead agency determined, a representative from the Grants Program Administration will work with your staff to initiate the contracting process in order to make these funds available as soon as possible.

If you have any questions with regards to the implementation of this program, please contact me at (518) 242-5000 or my Director of Grants Program Administration, Eric Abramson, at (518) 402-2123.

Congratulations on your award! I look forward to working with you to execute this program.

Sincerely,

A handwritten signature in black ink that reads "Jacqueline Bray".

Jackie Bray  
Commissioner



# State of New York

## Executive Chamber

No. 18

### Preventing and Responding to Domestic Terrorism

**WHEREAS**, on March 14, 2022, a shooting at a Buffalo, NY, supermarket killing 10 people by an individual motivated by racist conspiracy theories discovered on internet message boards highlights the urgent and significant threat the State faces from domestic extremists;

**WHEREAS**, the number of domestic extremist attacks, arrests, and plots have more than tripled from 2011 to 2021, according to the Center for Strategic and International Studies, with more than “38 white supremacist and other like-minded terrorist attacks and plots” in 2021;

**WHEREAS**, the Office of the Director of National Intelligence continues to determine that domestic extremism poses a heightened threat to the United States;

**WHEREAS**, domestic extremists use social media and other online platforms to distribute propaganda to inspire violence, recruit, plan, and conspire with one another;

**WHEREAS**, domestic extremists continue to call for violence directed at critical infrastructure; soft targets and mass gatherings; faith-based institutions, such as churches, synagogues, and mosques; institutions of higher education; people of different races and religions; government facilities and personnel; the media; and perceived ideological opponents;

**WHEREAS**, the Department of Homeland Security (DHS) has determined that the United States remains in a heightened threat environment fueled by several factors, including an online environment filled with false or misleading narratives and conspiracy theories, and other forms of mis-, dis-, and mal-information introduced and/or amplified by foreign and domestic threat actors;

**WHEREAS**, misleading narratives and conspiracy theories, and other forms of mis- dis- and mal-information are introduced and/or amplified by foreign and domestic threat actors;

**WHEREAS**, the Federal Bureau of Investigation and DHS assess that white supremacist violent extremists remain the most persistent threat for mass casualty attacks amongst domestic extremists;

**WHEREAS**, a collaborative effort involving State and local governments and law enforcement, school officials, health care providers and private entities is required to comprehensively respond to this urgent threat;

**NOW, THEREFORE, I, KATHY HOCHUL**, Governor of the State of New York, by virtue of the authority vested in me by the Constitution and the laws of the State of New York, do hereby order as follows:

- I. Every county and the City of New York must perform a comprehensive review of current strategies, policies, procedures, practices. Every county and the City of New York must develop and maintain a plan to identify and confront threats of domestic terrorism that includes racially or ethnically motivated violent extremists. This plan must include input from law enforcement, mental health professionals, school officials, and other key stakeholders within their jurisdiction and be submitted to the Division of Homeland Security and Emergency Services’ Office of Counterterrorism on or before December 31, 2022. These plans will be used to inform funding distributions in forthcoming grant opportunities.

- II. The Division of Homeland Security and Emergency Services shall establish a unit within the Office of Counterterrorism dedicated to preventing domestic terrorism. This unit will be responsible for: (1) developing best practices for law enforcement, mental health professionals, and school officials to address the rise in targeted violence, domestic violence extremism, and homegrown violent extremism; (2) developing training for law enforcement, mental health professionals, and school officials to increase awareness of domestic violent extremism and radicalization; and (3) implementing a program to use social media and other mediums to intervene in the radicalization process. There is hereby established the Threat Assessment Management Program ("Program"), to be administered by the Office of Counterterrorism. The Program shall disburse funding to counties to assist in creating and operating threat assessment management teams. Such teams shall be comprised of law enforcement, mental health professionals, school officials, and other key stakeholders tasked with identifying, assessing, and mitigating the threat of targeted violence. Funding shall be made available in the form of grants, which shall be awarded to counties consistent with all applicable procurement laws and rules.
- III. The State Police shall establish a dedicated unit within the New York State Intelligence Center (NYSIC) to track domestic extremism and increase social media monitoring at the Intelligence Center. The unit will be responsible for developing investigative leads based on social media analyses focused on radical extremist activities motivated threats by identifying online locations and activities that facilitate radicalization and promote violent extremism.



BY THE GOVERNOR

  
Secretary to the Governor

G I V E N under my hand and the Privy Seal of the  
State in the City of Albany this  
eighteenth day of May in the year two  
thousand twenty-two





# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** Sheriff's Office



**DATE:** 11/28/2022

**COMMITTEE:** Public Safety



**RE:** Amendment to Axon Contract

This column must be completed prior to submission of the request.

1. Is a Resolution Required:

**Yes, Contract Amendment**

County Attorney's Office  
Consulted

2. Proposed Resolution Title:

AMENDING RESOLUTION 327-2021 AUTHORIZING AN AGREEMENT WITH AXON ENTERPRISE, INC. FOR THE PURCHASE, TRAINING AND MAINTENANCE OF BODY-WORN AND IN-CAR CAMERA EQUIPMENT, AND TASER EQUIPMENT FOR THE SHERIFF'S OFFICE AND AMENDING THE 2022 BUDGET THERETO

3. Specific Details on what the resolution will authorize:

Authorize the Chairman of the Board to execute an amendment to the contract and payment schedule with Axon Enterprise, Inc. as approved by resolution 327-2021 to read: \$830,948.81 for the term May 1, 2022 through April 30, 2022; and \$561,147.74 per year for the four (4) years beginning on May 1, 2023 and continuing through April 30, 2027. There is no change to the total cost of the agreement. Form and content of the amendment to the contract to be approved by the County Attorney.

4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
 Consulted

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount
A.30.000.7080	Other Equipment	85,360.16

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other
85,360.16			

5. Identify Budget Impact:

Other

- a. G/L line impacted **A.30.000.7080**
- b. Budget year impacted **2022**
- c. Details



6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade Deputy Sheriff-Patrol per the PBA contract

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

Human Resources Consulted

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term:

f. Termination of contract date:

g. Contract renewal and term:

h. Contact information:

i. Is the vendor/contractor an LLC, PLLC or partnership:

j. State of vendor/contractor organization:

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

Purchasing Office Consulted

8. Is a grant being accepted:  YES or  NO

County Administrator's Office  
Consulted

- a. Source of grant funding:
- b. Agency granting funds:
- c. Amount of grant:
- d. Purpose grant will be used for:
- e. Equipment and/or services being purchased with the grant:
- f. Time period grant covers:
- g. Amount of county matching funds:
- h. Administrative fee to County:

9. Supporting Documentation:

- Marked-up previous resolution
- No Markup, per consultation with County Attorney
- Program information summary
- Copy of proposal or estimate
- Copy of grant award notification and information
- Other \_\_\_\_\_

10. Remarks:

Saratoga County will be receiving a DASNY grant in the amount of \$250,000 to cover hardware costs of the Axon Body-worn and in-car camera project. A requirement of this grant is that all hardware must be purchased in year one and cannot be amortized over the term of the agreement. This resolution will authorize an amendment to the payment schedule to allow for the payment of all hardware in year one and adjust years 2-5 accordingly. There is no change to overall cost of the 5-year contract.



Axon Enterprise Inc.  
 PO BOX 29661  
 DEPARTMENT 2018  
 PHOENIX, AZ 85038-9661  
 Ph: 1-480-991-0797, option 5, option 1  
[arinquiries@axon.com](mailto:arinquiries@axon.com)  
[www.axon.com](http://www.axon.com)  
 TIN: 86-0741227  
 DUNS Number: 832176382

# Invoice

Invoice ID INUS075589  
 Date 27-May-22  
 Page 1 of 8  
 Sales Order  
 Requisition  
 Your Ref Q343587  
 Our Ref  
 Payment Net 30 days  
 Invoice Account 309704  
 Terms of Delivery FCA

**BILL TO**

Saratoga County Sheriff's Office - NY  
 6010 County Farm Rd  
 Ballston Spa, NY 12020-2251  
 USA

**SHIP TO**

Saratoga County Sheriff's Office - NY  
 6010 County Farm Rd  
 Ballston Spa, NY 12020-2251  
 USA

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
	A La Carte	0.00		17,000.00

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
1	1	85055	AXON FULL SERVICE Tax Date 27-May-22	1.00	17,000.00	

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
Fleet3A	Fleet 3 Advanced	68.00		81,389.04

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
2	1	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD Tax Date 27-May-22	68.00	1,196.90	
3	1	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD Tax Date 27-May-22	68.00	1,196.90	
4	1	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD Tax Date 27-May-22	68.00	1,196.90	

**PAYMENT REMITTANCE INFORMATION**

For ACH/EFT Payment: (Preferred Method)		For Wire Transfers		For Check Payments Mail To:	For Overnight Check Payments Mail
Account Name	Axon Enterprise, Inc.	Beneficiary	Axon Enterprise, Inc.	Axon Enterprise, Inc.	Axon Enterprise, Inc.
Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075589	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
		Reference No	INUS075589	Reference No INUS075589	Phoenix AZ 85034
					Reference No INUS075589

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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
5	1	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD Tax Date 27-May-22	68.00	1,196.90	
6	1	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD Tax Date 27-May-22	68.00	1,196.90	
		<b>Bundled Item Number</b>	<b>Bundled Description</b>	<b>Bundled Quantity</b>	<b>Unit Price</b>	<b>Amount</b>
		Unlimited7+Premium	2021 Unlimited 7+ Premium Bundle	117.00		22,808.63

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
7	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	117.00	193.39	
8	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	117.00	193.39	
9	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	117.00	193.39	
10	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	117.00	193.39	
11	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	117.00	193.39	

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		Reference No	INUS075589	Reference No INUS075589	Phoenix AZ 85034
					Reference No INUS075589

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 Date 27-May-22  
 Page 3 of 8  
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 Requisition  
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 Invoice Account 309704  
 Terms of Delivery FCA

### BILL TO

Saratoga County Sheriff's Office - NY  
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 Ballston Spa, NY 12020-2251  
 USA

### SHIP TO

Saratoga County Sheriff's Office - NY  
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 USA

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
12	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	234.00	0.78	
13	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	234.00	0.78	
14	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	234.00	0.78	
15	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	234.00	0.78	
16	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	234.00	0.78	
				<b>Bundled Quantity</b>	<b>Unit Price</b>	<b>Amount</b>
		<b>Bundled Item Number</b>	<b>Bundled Description</b>			
		Unlimited7+Premium	2021 - OFFICER SAFETY PLAN 7 PLUS Premium	40.00		7,099.10

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
17	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	40.00	176.06	

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					Reference No INUS075589

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 Page 4 of 8  
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 Invoice Account 309704  
 Terms of Delivery FCA

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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
18	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	40.00	176.06	
19	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	40.00	176.06	
20	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	40.00	176.06	
21	1	75015	SIGNAL SIDEARM KIT Tax Date 27-May-22	40.00	176.06	
22	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	80.00	0.71	
23	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	80.00	0.71	
24	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	80.00	0.71	
25	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	80.00	0.71	
26	1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK Tax Date 27-May-22	80.00	0.71	

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					Reference No INUS075589

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 Page 5 of 8  
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 USA

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
AB31BD	AB3 1-Bay Dock Bundle	28.00		5,600.00

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
27	1	74211	AXON BODY 3 - 1 BAY DOCK Tax Date 19-May-22	28.00	200.00	
28	1	71104	NORTH AMER POWER CORD FOR AB3 & T7 1-BAY DOCK/DATAPORT Tax Date 02-May-22	28.00	0.00	

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
AB3MBD	AB3 Multi Bay Dock Bundle	17.00		26,161.30

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
29	1	74210	AXON BODY 3 - 8 BAY DOCK Tax Date 19-May-22	17.00	1,495.00	
30	1	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK Tax Date 02-May-22	17.00	0.00	

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		Reference No	INUS075589	Reference No INUS075589	Phoenix AZ 85034
					Reference No INUS075589

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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
31	1	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK Tax Date 02-May-22	17.00	43.90	

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
AB3C	AB3 Camera Bundle	157.00		109,743.00

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
32	1	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK Tax Date 19-May-22	157.00	699.00	
33	1	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK Tax Date 19-May-22	4.00	0.00	
34	1	74028	WING CLIP MOUNT, AXON RAPIDLOCK Tax Date 19-May-22	173.00	0.00	
35	1	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2 Tax Date 19-May-22	173.00	0.00	

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
DynamicBundle	Dynamic Bundle	1.00		0.00

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 USA

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
36	1	71210	FLEET DOOR TRIGGER HARDWARE, US Tax Date 19-May-22	68.00	0.00	

Sales Amount	269,801.07
Misc. Charges	0.00
Discount	0.00
Sales Tax	0.00
Total	269,801.07
Amount Received	0.00
<b>Payment Due</b> <b>26-Jun-22</b>	<b>BALANCE DUE    USD    269,801.07</b>

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**SHIP TO**

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**\*Tax Note**

**Ship-to-address Legend\***

- 1 Saratoga County Sheriff's Office - NY  
 6010 County Farm Rd  
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# Invoice

Invoice ID INUS075345  
 Date 26-May-22  
 Page 1 of 18  
 Sales Order  
 Requisition  
 Your Ref Q343587  
 Our Ref  
 Payment Net 30 days  
 Invoice Account 309704  
 Terms of Delivery FCA

**BILL TO**

Saratoga County Sheriff's Office - NY  
 6010 County Farm Rd  
 Ballston Spa, NY 12020-2251  
 USA

**SHIP TO**

Saratoga County Sheriff's Office - NY  
 6010 County Farm Rd  
 Ballston Spa, NY 12020-2251  
 USA

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
Fleet3A	Fleet 3 Advanced	68.00		150,482.54

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
1	1	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA Tax Date 26-May-22	136.00	699.93	
2	1	80400	FLEET, VEHICLE LICENSE Tax Date 26-May-22	68.00	951.81	
3	1	80401	FLEET 3, ALPR LICENSE, 1 CAMERA Tax Date 26-May-22	68.00	2,331.93	
4	1	80402	RESPOND DEVICE LICENSE - FLEET 3 Tax Date 26-May-22	68.00	713.86	
5	1	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE) Tax Date 26-May-22	68.00	951.81	
6	1	72040	FLEET REFRESH, 2 CAMERA KIT Tax Date 26-May-22	68.00	2,149.50	
7	1	72040	FLEET REFRESH, 2 CAMERA KIT Tax Date 26-May-22	2.00	2,149.50	

**PAYMENT REMITTANCE INFORMATION**

For ACH/EFT Payment: (Preferred Method)		For Wire Transfers		For Check Payments Mail To:	For Overnight Check Payments Mail
Account Name	Axon Enterprise, Inc.	Beneficiary	Axon Enterprise, Inc.	Axon Enterprise, Inc.	Axon Enterprise, Inc.
Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
		Reference No	INUS075345	Reference No INUS075345	Phoenix AZ 85034
					Reference No INUS075345

Please reference the invoice number on your ACH, Wire or Check payment and send to AR@axon.com

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Axon Enterprise Inc.  
 PO BOX 29661  
 DEPARTMENT 2018  
 PHOENIX, AZ 85038-9661  
 Ph: 1-480-991-0797, option 5, option 1  
[arinquies@axon.com](mailto:arinquies@axon.com)  
[www.axon.com](http://www.axon.com)  
 TIN: 86-0741227  
 DUNS Number: 832176382

# Invoice

Invoice ID INUS075345  
 Date 26-May-22  
 Page 2 of 18  
 Sales Order  
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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
61	1	72036	FLEET 3 STANDARD 2 CAMERA KIT Tax Date 26-May-22	68.00	1,907.58	
62	1	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT Tax Date 26-May-22	68.00	312.70	
63	1	72036	FLEET 3 STANDARD 2 CAMERA KIT Tax Date 26-May-22	2.00	1,907.58	
64	1	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT Tax Date 26-May-22	2.00	312.70	
65	1	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL Tax Date 26-May-22	68.00	197.50	
66	1	74110	FLEET ETHERNET CABLE, CAT6, 25 FT Tax Date 26-May-22	68.00	19.83	
				<b>Bundled Quantity</b>	<b>Unit Price</b>	<b>Amount</b>
		<b>Bundled Item Number</b>	<b>Bundled Description</b>			
		Unlimited7+Premium	2021 Unlimited 7+ Premium Bundle	117.00		275,169.51

**PAYMENT REMITTANCE INFORMATION**

For ACH/EFT Payment: (Preferred Method)		For Wire Transfers		For Check Payments Mail To:	For Overnight Check Payments Mail
Account Name	Axon Enterprise, Inc.	Beneficiary	Axon Enterprise, Inc.	Axon Enterprise, Inc.	Axon Enterprise, Inc.
Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
		Reference No	INUS075345	Reference No INUS075345	Phoenix AZ 85034
					Reference No INUS075345

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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
8	1	73746	PROFESSIONAL EVIDENCE.COM LICENSE Tax Date 26-May-22	117.00	1,817.42	
9	1	73687	EVIDENCE.COM VIEWER LICENSE Tax Date 26-May-22	1.00	233.00	
10	1	73686	UNLIMITED BWC + CAPTURE STORAGE Tax Date 26-May-22	117.00	1,118.41	
11	1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE Tax Date 26-May-22	3,510.00	18.64	
12	1	73680	RESPOND DEVICE PLUS LICENSE Tax Date 26-May-22	117.00	885.41	
13	1	73681	AXON RECORDS FULL Tax Date 26-May-22	117.00	1,351.42	
14	1	73618	CITIZEN FOR COMMUNITIES USER ACCESS LICENSE Tax Date 26-May-22	117.00	419.40	
15	1	73478	REDACTION ASSISTANT USER ACCESS LICENSE Tax Date 26-May-22	117.00	419.40	
16	1	73682	AUTO TAGGING LICENSE Tax Date 26-May-22	117.00	419.40	

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Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
17	1	73739	PERFORMANCE LICENSE Tax Date 26-May-22	117.00	419.40	
18	1	85760	AUTO-TRANSCRIBE UNLIMITED ACCESS SERVICE (LE ONLY) Tax Date 26-May-22	117.00	932.01	
19	1	11642	THIRD-PARTY VIDEO SUPPORT LICENSE Tax Date 26-May-22	117.00	419.40	
20	1	80223	INACTIVE CHANNEL ACCESS LICENSE Tax Date 26-May-22	1.00	3,883.38	
21	1	80190	Evidence.com Channel Services Tax Date 26-May-22	1.00	3,883.38	
22	1	80464	EXT WARRANTY, CAMERA (TAP) Tax Date 26-May-22	117.00	543.83	
23	1	73309	AXON CAMERA REFRESH ONE Tax Date 26-May-22	120.00	586.39	
24	1	73310	AXON CAMERA REFRESH TWO Tax Date 26-May-22	120.00	613.57	
25	1	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP) Tax Date 26-May-22	15.00	978.61	

**PAYMENT REMITTANCE INFORMATION**

For ACH/EFT Payment: (Preferred Method)		For Wire Transfers		For Check Payments Mail To:	For Overnight Check Payments Mail
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Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
		Reference No	INUS075345	Reference No INUS075345	Phoenix AZ 85034
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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
26	1	73689	MULTI-BAY BWC DOCK 1ST REFRESH Tax Date 26-May-22	15.00	1,250.45	
27	1	73688	MULTI-BAY BWC DOCK 2ND REFRESH Tax Date 26-May-22	15.00	1,308.70	
28	1	20370	FULL VR TASER 7 ADD-ON USER ACCESS Tax Date 26-May-22	117.00	582.51	
29	1	80464	EXT WARRANTY, CAMERA (TAP) Tax Date 26-May-22	3.00	543.83	
67	1	20188	VR CONTROLLER KIT PELICAN CASE Tax Date 26-May-22	2.00	155.34	
68	1	20298	VR-ENABLED GLOCK 19 CONTROLLER Tax Date 26-May-22	2.00	582.51	
69	1	20296	SAMSUNG S7+ TABLET FOR VR SIMULATOR Tax Date 26-May-22	2.00	776.68	
70	1	20297	SAMSUNG S7+ TABLET CASE FOR VR SIMULATOR Tax Date 26-May-22	2.00	46.60	

**PAYMENT REMITTANCE INFORMATION**

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Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
		Reference No	INUS075345	Reference No INUS075345	Phoenix AZ 85034
					Reference No INUS075345

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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
71	1	22196	TASER 7 VR CARTRIDGE, STANDOFF (3.5-DEGREE) Tax Date 26-May-22	4.00	69.90	
72	1	22197	TASER 7 VR CARTRIDGE, CLOSE-QUARTERS (12- DEGREE) Tax Date 26-May-22	4.00	69.90	
73	1	20378	HTC FOCUS 3 VR HEADSET Tax Date 05-Apr-22	5.00	1,398.02	
97	1	20188	VR CONTROLLER KIT PELICAN CASE Tax Date 26-May-22	1.00	141.42	
98	1	20298	VR-ENABLED GLOCK 19 CONTROLLER Tax Date 26-May-22	1.00	530.31	
99	1	20296	SAMSUNG S7+ TABLET FOR VR SIMULATOR Tax Date 26-May-22	1.00	707.08	
100	1	20297	SAMSUNG S7+ TABLET CASE FOR VR SIMULATOR Tax Date 26-May-22	1.00	42.42	
101	1	22196	TASER 7 VR CARTRIDGE, STANDOFF (3.5-DEGREE) Tax Date 26-May-22	2.00	63.64	

**PAYMENT REMITTANCE INFORMATION**

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Account Name	Axon Enterprise, Inc.	Beneficiary	Axon Enterprise, Inc.	Axon Enterprise, Inc.	Axon Enterprise, Inc.
Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
		Reference No	INUS075345	Reference No INUS075345	Phoenix AZ 85034
					Reference No INUS075345

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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
102	1	22197	TASER 7 VR CARTRIDGE, CLOSE-QUARTERS (12- DEGREE) Tax Date 26-May-22	2.00	63.64	

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
OSP7+Premium	2021 - OFFICER SAFETY PLAN 7 PLUS Premium	40.00		111,006.05

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
30	1	20248	TASER 7 EVIDENCE.COM ACCESS LICENSE Tax Date 26-May-22	40.00	212.12	
31	1	20248	TASER 7 EVIDENCE.COM ACCESS LICENSE Tax Date 26-May-22	1.00	212.12	
32	1	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE Tax Date 26-May-22	40.00	106.06	
33	1	73746	PROFESSIONAL EVIDENCE.COM LICENSE Tax Date 26-May-22	40.00	1,654.57	

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Account Name	Axon Enterprise, Inc.	Beneficiary	Axon Enterprise, Inc.	Axon Enterprise, Inc.	Axon Enterprise, Inc.
Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
34	1	73686	UNLIMITED BWC + CAPTURE STORAGE Tax Date 26-May-22	40.00	1,018.20	
35	1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE Tax Date 26-May-22	1,200.00	16.97	
36	1	73680	RESPOND DEVICE PLUS LICENSE Tax Date 26-May-22	40.00	806.07	
37	1	73681	AXON RECORDS FULL Tax Date 26-May-22	40.00	1,230.32	
38	1	73618	CITIZEN FOR COMMUNITIES USER ACCESS LICENSE Tax Date 26-May-22	40.00	381.82	
39	1	73478	REDACTION ASSISTANT USER ACCESS LICENSE Tax Date 26-May-22	40.00	381.82	
40	1	73682	AUTO TAGGING LICENSE Tax Date 26-May-22	40.00	381.82	
41	1	73739	PERFORMANCE LICENSE Tax Date 26-May-22	40.00	381.82	
42	1	85760	AUTO-TRANSCRIBE UNLIMITED ACCESS SERVICE (LE ONLY) Tax Date 26-May-22	40.00	848.50	

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Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
43	1	11642	THIRD-PARTY VIDEO SUPPORT LICENSE Tax Date 26-May-22	40.00	381.82	
44	1	80223	INACTIVE CHANNEL ACCESS LICENSE Tax Date 26-May-22	1.00	3,535.41	
45	1	80190	Evidence.com Channel Services Tax Date 26-May-22	1.00	3,535.41	
46	1	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE Tax Date 26-May-22	1.00	0.00	
47	1	80464	EXT WARRANTY, CAMERA (TAP) Tax Date 26-May-22	40.00	495.10	
48	1	73309	AXON CAMERA REFRESH ONE Tax Date 26-May-22	41.00	533.85	
49	1	73310	AXON CAMERA REFRESH TWO Tax Date 26-May-22	41.00	558.60	
50	1	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP) Tax Date 26-May-22	2.00	890.92	

**PAYMENT REMITTANCE INFORMATION**

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Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
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 Your Ref Q343587  
 Our Ref  
 Payment Net 30 days  
 Invoice Account 309704  
 Terms of Delivery FCA

**BILL TO**

Saratoga County Sheriff's Office - NY  
 6010 County Farm Rd  
 Ballston Spa, NY 12020-2251  
 USA

**SHIP TO**

Saratoga County Sheriff's Office - NY  
 6010 County Farm Rd  
 Ballston Spa, NY 12020-2251  
 USA

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
51	1	73689	MULTI-BAY BWC DOCK 1ST REFRESH Tax Date 26-May-22	2.00	1,138.40	
52	1	73688	MULTI-BAY BWC DOCK 2ND REFRESH Tax Date 26-May-22	2.00	1,191.43	
53	1	20370	FULL VR TASER 7 ADD-ON USER ACCESS Tax Date 26-May-22	40.00	530.31	
54	1	80464	EXT WARRANTY, CAMERA (TAP) Tax Date 19-May-22	1.00	495.10	
55	1	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP) Tax Date 19-May-22	28.00	233.34	
56	1	73313	1-BAY DOCK AXON CAMERA REFRESH ONE Tax Date 26-May-22	28.00	314.65	
57	1	73314	1-BAY DOCK AXON CAMERA REFRESH TWO Tax Date 26-May-22	28.00	328.79	
74	1	20060	TASER 7 HOLSTER - S.O. TECH, AMBI-DEXTROUS Tax Date 06-Apr-22	5.00	56.57	

**PAYMENT REMITTANCE INFORMATION**

For ACH/EFT Payment: (Preferred Method)		For Wire Transfers		For Check Payments Mail To:	For Overnight Check Payments Mail
Account Name	Axon Enterprise, Inc.	Beneficiary	Axon Enterprise, Inc.	Axon Enterprise, Inc.	Axon Enterprise, Inc.
Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
		Reference No	INUS075345	Reference No INUS075345	Phoenix AZ 85034
					Reference No INUS075345

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Axon Enterprise Inc.  
 PO BOX 29661  
 DEPARTMENT 2018  
 PHOENIX, AZ 85038-9661  
 Ph: 1-480-991-0797, option 5, option 1  
[arinquies@axon.com](mailto:arinquies@axon.com)  
[www.axon.com](http://www.axon.com)  
 TIN: 86-0741227  
 DUNS Number: 832176382

# Invoice

Invoice ID INUS075345  
 Date 26-May-22  
 Page 11 of 18  
 Sales Order  
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 Your Ref Q343587  
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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
75	1	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT Tax Date 05-Apr-22	1.00	530.31	
76	1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS Tax Date 06-Apr-22	120.00	26.87	
77	1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS Tax Date 06-Apr-22	120.00	26.87	
78	1	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R Tax Date 09-May-22	40.00	1,216.18	
80	1	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS Tax Date 06-Apr-22	40.00	34.65	
81	1	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS Tax Date 06-Apr-22	40.00	34.65	
82	1	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED) Tax Date 06-Apr-22	1.00	106.06	

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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
83	1	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R Tax Date 09-May-22	1.00	1,216.18	
85	1	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7 Tax Date 05-Apr-22	1.00	53.03	
86	1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS Tax Date 06-Apr-22	80.00	26.87	
87	1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS Tax Date 06-Apr-22	80.00	26.87	
88	1	20018	TASER 7 BATTERY PACK, TACTICAL Tax Date 06-Apr-22	48.00	60.81	
90	1	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS Tax Date 06-Apr-22	80.00	26.87	
91	1	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS Tax Date 06-Apr-22	80.00	26.87	

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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
92	1	74200	TASER 7 6-BAY DOCK AND CORE Tax Date 06-Apr-22	1.00	1,060.62	
94	1	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK Tax Date 27-Apr-22	1.00	31.04	
95	1	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK Tax Date 27-Apr-22	1.00	7.39	
96	1	20065	TASER 7 HOLSTER - S.O. TECH, LEFT HAND Tax Date 26-May-22	35.00	56.57	
103	1	20378	HTC FOCUS 3 VR HEADSET Tax Date 05-Apr-22	2.00	1,272.75	
104	1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS Tax Date 26-May-22	80.00	26.87	
105	1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS Tax Date 26-May-22	80.00	26.87	
106	1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS Tax Date 26-May-22	80.00	26.87	

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		Reference No	INUS075345	Reference No INUS075345	Phoenix AZ 85034
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# Invoice

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 Page 14 of 18  
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 Invoice Account 309704  
 Terms of Delivery FCA

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Saratoga County Sheriff's Office - NY  
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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
107	1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12- DEGREE) NS Tax Date 26-May-22	80.00	26.87	
108	1	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS Tax Date 26-May-22	80.00	26.87	
109	1	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS Tax Date 26-May-22	80.00	26.87	
110	1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS Tax Date 26-May-22	80.00	26.87	
111	1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12- DEGREE) NS Tax Date 26-May-22	80.00	26.87	
112	1	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS Tax Date 26-May-22	80.00	26.87	
113	1	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12- DEGREE) NS Tax Date 26-May-22	80.00	26.87	

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Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
Bank Routing No	122100024	Bank Routing No	021000021	DEPARTMENT 2018	Attn: Axon Enterprises 29661-2018
Reference No	INUS075345	SWIFT Code	CHASUS33	PHOENIX, AZ 85038-9661	1820 E Sky Harbor Circle South,
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# Invoice

Invoice ID INUS075345  
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 Page 15 of 18  
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Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
ProLicense	Pro License Bundle	13.00		6,084.00

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
58	1	73746	PROFESSIONAL EVIDENCE.COM LICENSE Tax Date 26-May-22	13.00	2,340.00	
59	1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE Tax Date 26-May-22	39.00	0.00	

Bundled Item Number	Bundled Description	Bundled Quantity	Unit Price	Amount
	A La Carte	0.00		16,447.00

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
60	1	100112	AXON AIR, E.COM PILOT DATA LIC Tax Date 26-May-22	3.00	1,800.00	
114	1	12234	AXON AIR, SKYDIO CONNECT LICENSE Tax Date 24-May-22	1.00	9,995.00	

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Account Number	634912729	Account Number	634912729	PO BOX 29661	JPMorgan Chase (AZ1-2170)
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Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
115	1	12023	AXON AIR, CLASS 2 UAS LICENSE Tax Date 26-May-22	1.00	16,740.00	
116	1	12022	AXON AIR, CLASS 1 UAS LICENSE Tax Date 26-May-22	5.00	10,020.00	
		<b>Bundled Item Number</b>	<b>Bundled Description</b>	<b>Bundled Quantity</b>	<b>Unit Price</b>	<b>Amount</b>
		20008	2021 Taser 7 Certification Bundle	40.00		1,958.64

Line No.	Ship to*	Item Number	Description	Quantity	Unit Price	Amount
79	1	80395	EXT WARRANTY, TASER 7 HANDLE Tax Date 09-May-22	40.00	216.54	
84	1	80395	EXT WARRANTY, TASER 7 HANDLE Tax Date 09-May-22	1.00	216.54	
89	1	80374	EXT WARRANTY, TASER 7 BATTERY PACK Tax Date 06-Apr-22	48.00	14.55	
93	1	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK Tax Date 06-Apr-22	1.00	216.54	

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Sales Amount	561,147.74
Misc. Charges	0.00
Discount	0.00
Sales Tax	0.00
Total	561,147.74
Amount Received	0.00
<b>BALANCE DUE</b>	<b>USD 561,147.74</b>

Payment Due 25-Jun-22

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**\*Tax Note**

**Ship-to-address Legend\***

- 1 Saratoga County Sheriff's Office - NY  
 6010 County Farm Rd  
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12/15/21

## **SARATOGA COUNTY BOARD OF SUPERVISORS**

### **RESOLUTION 327 - 2021**

**Introduced by Supervisors Lant, Allen, Connolly, Lucia, Raymond, Schopf, and Smith**

#### **AUTHORIZING AN AGREEMENT WITH AXON ENTERPRISE, INC. FOR THE PURCHASE, TRAINING AND MAINTENANCE OF BODY-WORN AND IN-CAR CAMERA EQUIPMENT, AND TASER EQUIPMENT FOR THE SHERIFF'S DEPARTMENT**

**WHEREAS**, on July 12, 2020, Governor Andrew M. Cuomo issued Executive Order 203, entitled the "New York State Police Reform and Reinvention Collaborative" requiring all municipalities within New York State who have a law enforcement agency must perform a comprehensive review of strategies, deployment practices, and policies for the purpose of addressing the needs of communities served by the police agency; and

**WHEREAS**, in January 2021 the Saratoga County Executive Order 203 Compliance Group issued a report with recommendations including that the Board of Supervisors consider funding the establishment of a body camera and in-car video program to include equipment, storage, and requisite staff for the review and management of video records; and

**WHEREAS**, by Resolution 88-2021, this Board adopted the Executive Order 203 Compliance Group report and ratified the recommendations therein, including funding the establishment of the a body camera and in-car video program for the Sheriff's Department; and

**WHEREAS**, law enforcement personnel of the Saratoga County Sheriff's Department have for several years utilized Taser brand Conducted Energy Weapons ("CEWs") from Axon Enterprise, Inc. ("Axon") as a form of less-than-lethal force, using funds included in the Department's annual budget; and

**WHEREAS**, Resolution 310-2021 adopted the 2022 Saratoga County Budget which included appropriation for funding the establishment of the Sheriff's proposed body camera and in-car video program to include equipment, storage, and requisite staff for the review and management of video records; and

**WHEREAS**, pursuant to Resolution 90-2019, this Board authorized an agreement with Axon Enterprises, Inc. purchase of Taser CEW equipment, supplies, licenses, training and maintenance services, inclusive of warranties on all equipment, for a term of five (5) years through March 31, 2024; and

**WHEREAS**, at the request of the Sheriff's Department, Axon submitted a combined proposal to the Sheriff's Department for the purchase, training, and maintenance of body-worn and in-car camera equipment and Taser equipment and related maintenance services, for a term of five (5) years with a commencement date on May 1, 2022, at a cost of: i) \$741,911.69 for the term May 1, 2022 through April 30, 2022; and ii) \$583,407.39 per year for the four (4) years beginning on May 1, 2023 and continuing through April 30, 2027; and

**WHEREAS**, Axon will provide on-site spare equipment, as well as replacements for defective or damaged equipment and upgrades to body-worn and in-car camera equipment and new Taser models; and

**WHEREAS**, Axon will also provide evidence.com storage solutions to store, manage and control access to data and footage obtained through the use of body-worn and in-car camera equipment; and

**WHEREAS**, Axon Enterprise, Inc. is a sole source vendor for the purchase of purchase, training, and maintenance of body-worn and in-car camera equipment and Taser brand CEWs; and

**WHEREAS**, our Public Safety Committee and Sheriff Michael Zurlo have recommended that the proposal of Axon Enterprise, Inc. be accepted; now, therefore, be it

**RESOLVED**, that the Chair of the Board and/or Sheriff Zurlo are hereby authorized to execute an agreement with Axon Enterprise, Inc. of Scottsdale, Arizona, for the purchase of body-worn camera equipment, in-car camera equipment, and Taser CEW equipment including supplies, licenses, training and maintenance services, inclusive of warranties on all equipment, for a term of five (5) years with a commencement date on May 1, 2022, at a cost of: i) \$741,911.69 for the term May 1, 2022 through April 30, 2023; and ii) \$583,407.39 per year for the four (4) years beginning on May 1, 2023 and continuing through April 30, 2027; and it is further

**RESOLVED**, that the form and content of such agreement shall be subject to the approval of the County Attorney; and it is further

**RESOLVED**, that this Resolution shall take effect immediately.

BUDGET IMPACT STATEMENT: No budget impact. Funds for this agreement are included in the 2022 budget.



# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** Sheriff's Office



**DATE:** 11/22/2022

**COMMITTEE:** Public Safety



**RE:** Black Creek Software renewal

This column must be completed prior to submission of the request.

1. Is a Resolution Required:

Yes, Contract Approval

County Attorney's Office  
Consulted

2. Proposed Resolution Title:

AUTHORIZING AN AGREEMENT WITH BLACK CREEK INTEGRATED SYSTEMS CORP. TO EXTEND THE CURRENT CONTRACT FOR THE LICENSING AND SUPPORT OF THE BLACK CREEK SALLY-PORT JAIL MANAGEMENT SYSTEM AT THE SARATOGA COUNTY CORRECTIONAL FACILITY

3. Specific Details on what the resolution will authorize:

Authorize the Chairman of the Board, the Sheriff or the County Administrator to enter into a service contract with Black Creek Integrated Systems Corp. for annual service and support of the Black Creek Security System for the Saratoga County Correctional Facility at a cost not to exceed \$17,086.38 for 2023. The form and content of such agreement to be subject to the approval of the Sheriff and the County Attorney.

4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
 Consulted

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other

5. Identify Budget Impact:

**No Budget Impact. Funds are included in the Department Budget**

- a. G/L line impacted **A.30.301.8293**
- b. Budget year impacted **2023**
- c. Details



6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade Deputy Sheriff-Patrol per the PBA contract

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

Human Resources Consulted

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term: 01/01/2023

f. Termination of contract date: 12/31/2023

g. Contract renewal and term: yes, 1-year

h. Contact information: Black Creek Integrated Systems, Box 101747 Irondale, AL 35210

i. Is the vendor/contractor an LLC, PLLC or partnership: No

j. State of vendor/contractor organization: Alabama

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

Purchasing Office Consulted

8. Is a grant being accepted:  YES or  NO

County Administrator's Office Consulted <input type="checkbox"/>
---

a. Source of grant funding:

b. Agency granting funds:

c. Amount of grant:

d. Purpose grant will be used for:

e. Equipment and/or services being purchased with the grant:

f. Time period grant covers:

g. Amount of county matching funds:

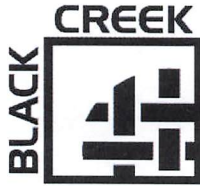
h. Administrative fee to County:

9. Supporting Documentation:

- Marked-up previous resolution
- No Markup, per consultation with County Attorney
- Program information summary
- Copy of proposal or estimate
- Copy of grant award notification and information
- Other \_\_\_\_\_

10. Remarks:

2022 price was \$15,836.00.



Black Creek Integrated Systems Corporation  
 P. O. Box 101747  
 Irondale, AL 35210  
 Ph: (205)949-9900 Fax: (205)949-9910

### QUOTATION

Date	Number	Revision
6/22/2022	173.22173.1	

Terms	Ship Via	Freight	F.O.B.	Delivery
Due On Invoice Receipt	n/a	n/a	n/a	n/a

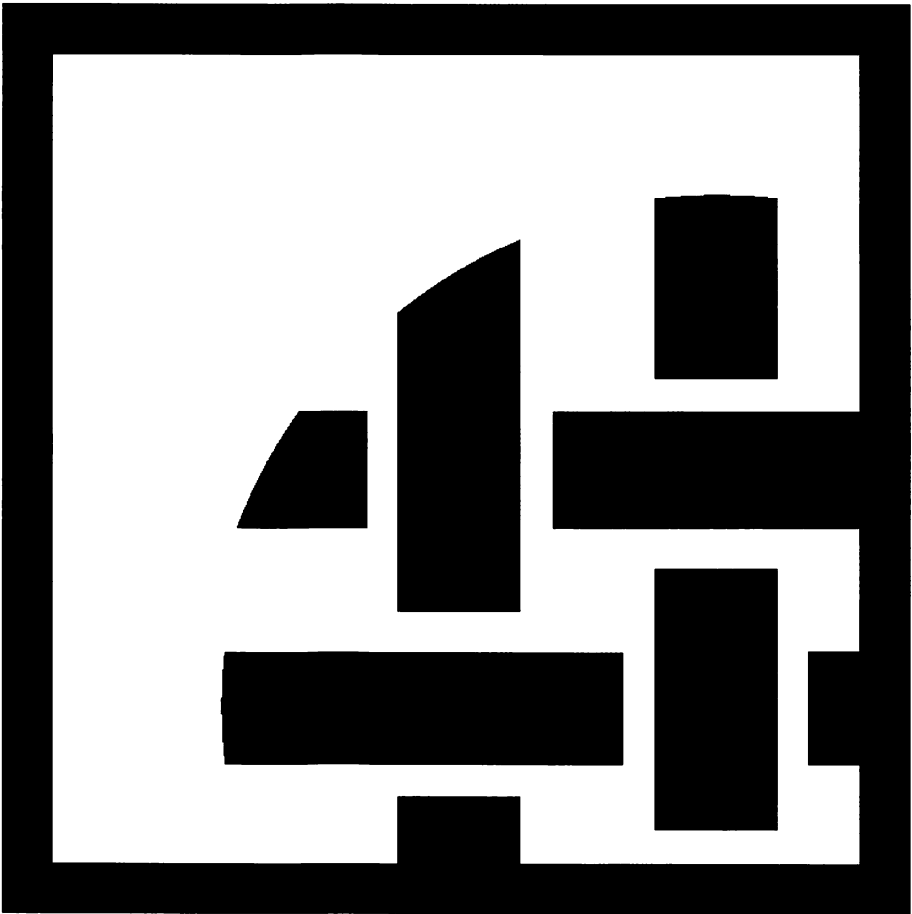
**To:**

Colonel Richard Emery  
 Saratoga County Correctional Facility  
 6010 County Farm Road  
 Ballston Spa, NY 12020  
[remery@saratogacountyny.gov](mailto:remery@saratogacountyny.gov)  
[hbessette@saratogacountyny.gov](mailto:hbessette@saratogacountyny.gov)

Description	Amount
<u>Level One Service Plan</u> See attached plan for description  <b>Net due if Paid Monthly in Advance</b>	<b>\$17,064.00</b>
<u>Discounts Available:</u> 2.5% Discount if paid Quarterly in Advance 5.0% Discount if paid Semi-Annually in Advance 7.5% Discount if paid Annually in Advance	\$16,615.00 \$16,189.00 \$15,784.20
<u>Bosch - VMS Support</u>  <b>Net due if Paid Monthly in Advance</b>	<b>\$1,408.00</b>
<u>Discounts Available:</u> 2.5% Discount if paid Quarterly in Advance 5.0% Discount if paid Semi-Annually in Advance 7.5% Discount if paid Annually in Advance	\$1,371.00 \$1,336.00 \$1,302.18
<u>Total Annual Support</u> For period 01/01/22 through 12/31/23  <b>Net due if Paid Monthly in Advance</b>	<b>\$18,472.00</b>
<u>Discounts Available:</u> 2.5% Discount if paid Quarterly in Advance 5.0% Discount if paid Semi-Annually in Advance 7.5% Discount if paid Annually in Advance	\$17,986.00 \$17,524.00 \$17,086.38

# **BLACK**

# **CREEK**



## **SERVICE PLAN DESCRIPTIONS**



**BLACK CREEK INTEGRATED SYSTEMS CORP.  
LEVEL ONE SERVICE PLAN  
EFFECTIVE 7/1/22**

Page 1 of 1

**A. Purpose of the Plan**

The Black Creek Level One Service Plan (L1SP) is a non-emergency service offering for Black Creek's customers with limited in-house technical support who desire a minimum level of telephone support in system troubleshooting and repair from the system supplier. The Plan incorporates customer participation in order to limit costs. The Level One Service Plan is a **labor only** plan.

**B. Plan Features**

- 1. Non-Emergency Telephone Support** - Black Creek will provide unlimited telephone support including on-line system diagnostics and maintenance between normal business hours<sup>1</sup> for a period of 12 months.
- 2. Parts Depot Service** - Black Creek will provide single source parts ordering for all system components originally furnished by BCIS with no minimum order restrictions.
- 3. Discount On Parts** - Level One Service Plan participants will receive a 15% discount from BCIS standard pricing levels on all parts purchases.
- 4. Discount On Labor** - Level One Service Plan participants will receive a 15% discount from Black Creek's On Call Account labor rates for on-site services and telephone support in excess of the hours provided under the basic plan.
- 5. Document Maintenance Surcharge Waiver** - The per call surcharge assessed to on call customers related to the maintenance of as-built system documentation, computer and PLC programs and O&M manuals on-line and in current condition is waived for plan participants.

**C. Customer Responsibilities**

- 1. Broadband Internet Connection** - The customer shall install and maintain a broadband internet connection to be used for remote on-line touchscreen control system diagnostics. The Internet connection will be installed adjacent to the Remote Access/Utility computer and must be assigned a real-world static IP address. The internet connection can be made via cable modem, DSL, or through the County Network, providing the previous listed requirements are met.
- 2. Customer-Designated Service Contact** - The customer shall designate a single individual as the primary service contact. This individual shall be responsible for the resolution of security system problems and be familiar with current and previous service needs and status. This person shall serve as liaison to Black Creek for service-related matters. All other customer personnel shall route service needs to this designated individual.

**D. Extended Services**

The services listed in this section **are not** provided as part of the Level One Service Plan but may be purchased by Plan participants.

- 1. Parts Replacement or Repair** - Repair or replacement of failed parts is specifically excluded. Parts may be purchased from Black Creek in accordance with the terms previously described in this service plan.
- 2. Emergency Telephone Support** - Telephone support outside of normal business hours<sup>1</sup> and during weekends and holidays<sup>1</sup> shall be billed at the rates indicated in the attached Extended Services Rate Sheet.
- 3. On-Site Repair Service** - On-site visits shall be billed at the rates indicated in the attached Extended Services Rate Sheet.

**E. Billing**

Billing for the base service plan contract shall be on a lump sum basis. Billing shall be rendered upon receipt of the customer's purchase order for those services and shall be payable upon receipt of invoice. Billing for parts and extended services shall be rendered upon shipment of parts or completion of services and shall be payable upon receipt of invoice.

**F. Warranty**

Any parts and labor provided relative to extended services are warranted for a period of 90 days. Damage to systems or components due to abuse, negligence or acts of God are excluded from the warranty provisions.

<sup>1</sup>See Extended Services Rate Sheet for descriptions of Normal, Out of Coverage, and Holiday hours.



**BLACK CREEK INTEGRATED SYSTEMS CORP.  
EXTENDED SERVICES RATE SHEET  
EFFECTIVE 7/1/22**

	Standard Rate	Level 1 Accounts	Level 2 Accounts	Level 3 - 5 Accounts
<b>Telephone Support Hourly Rates (During Normal Business Hours<sup>1</sup>)</b>				
Technical Support Specialist	\$217.00	\$185.00	\$185.00	\$185.00
Software Developer	\$253.00	\$215.00	\$215.00	\$215.00
Engineer	\$253.00	\$215.00	\$215.00	\$215.00
Electronics Technician	\$194.00	\$165.00	\$165.00	\$165.00
Documents Maintenance Surcharge	\$300.00/Call	Waived	Waived	Waived
<b>Parts Sales</b>				
Parts Discount	- 0 -	15%	15%	15%
Minimum Parts Order	\$100.00	- 0 -	- 0 -	- 0 -
Handling Charge	\$50.00/ Shipment	\$30.00/ Shipment	\$30.00/shipment	\$30.00/shipment
Shipping Charge	At Cost	At Cost	At Cost	At Cost
<b>On-Site Service Support Hourly Labor Rates (During Normal Business Hours<sup>1</sup>)</b>				
<b>(Rates are portal to portal)</b>				
Software Developer	\$333.00	\$284.00	\$284.00	\$284.00
Engineer	\$333.00	\$284.00	\$284.00	\$284.00
Electronics Technician	\$239.00	\$203.00	\$203.00	\$203.00
<b>On-Site Service Support Travel Rates</b>				
Technician Travel (Round Trip)	\$97.00/Hr.	\$83.00/Hr.	\$83.00/Hr.	\$83.00/Hr.
Service Truck (Round Trip)	\$2.25/mi.	\$2.00/mi.	\$2.00/mi.	\$2.00/mi.
Air Fare	At Cost	At Cost	At Cost	At Cost
Car Rental	At Cost	At Cost	At Cost	At Cost
Hotel	At Cost	At Cost	At Cost	At Cost
Per Diem	\$60.00/Day	\$50.00/Day	\$50.00/Day	\$50.00/Day
<b>Upcharge Options</b>				
Out Of Coverage Hours <sup>2</sup>	1.5 Times Standard Rate	1.5 Times Contract Rate	1.5 Times Contract Rate	1.5 Times Contract Rate
Sundays/Holidays <sup>3</sup>	2 Times Standard Rate	2 Times Contract Rate	2 Times Contract Rate	2 Times Contract Rate

<sup>1</sup> Normal Business Hours are defined as 7:30 A.M. - 5:30 P.M. Central Time, Monday – Friday.

<sup>2</sup> Out Of Coverage hours are defined as any hours outside of normal business hours and/or any hours in excess of eight (8) hours onsite per day.

<sup>3</sup> Sundays and Holidays are defined as any Sunday and national holidays, or any holidays observed by the facility being serviced.

4/19/22



## **SARATOGA COUNTY BOARD OF SUPERVISORS**

### **RESOLUTION 145 - 2022**

**Introduced by Public Safety: Supervisors Lant, Barrett, Hammond, Lawler, Ostrander, K. Veitch and Wright**

#### **AUTHORIZING AN AGREEMENT WITH BLACK CREEK INTEGRATED SYSTEMS CORPORATION FOR MAINTENANCE, SERVICE, AND SUPPORT OF THE BLACK CREEK SECURITY SYSTEM AT THE SARATOGA COUNTY CORRECTIONAL FACILITY**

**WHEREAS**, pursuant to Resolution 132-2016, as amended by Resolution 128-2019, this Board authorized an agreement with Black Creek Integrated Control Systems Corp. for the purchase of Black Creek's Super Display touch screen security control system at the Saratoga County Correctional Facility, at a cost of \$764,480, and for the provision of maintenance services for the Super Display security control system for the years 2018 through 2021; and

**WHEREAS**, it is necessary to enter into an agreement with Black Creek Integrated Systems Corp. for the provision of maintenance and support services for the Super Display touch screen security system for the term January 1, 2022 through December 31, 2022 at a cost not to exceed \$15,836; now, therefore, be it

**RESOLVED**, that the Chair of the Board and/or the County Administrator and/or the Sheriff are authorized to execute an agreement with Black Creek Integrated Systems Corp., of Irondale, Alabama, for the provision of maintenance and support services for the Black Creek Super Display touch screen security control system at the Saratoga County Correctional Facility for the term January 1, 2022 through December 31, 2022 at a cost not to exceed \$15,836; and it is further

**RESOLVED**, that the form and content of such agreement shall be subject to the approval of the County Attorney; and it is further

**RESOLVED**, that this Resolution shall take effect immediately.

**BUDGET IMPACT STATEMENT**: No Budget Impact. Funds for this agreement are included in the 2022 budget.

April 19, 2022 Regular Meeting

Motion to Adopt by Supervisor Hammond, Seconded by Supervisor Barrett

AYES (172031): Eric Connolly (11831), Joseph Grasso (4328), Philip C. Barrett (19014.5), Eric Butler (6500), Kevin Veitch (8004), Arthur M. Wright (1976), Mark Hammond (17130), Thomas Richardson (5163), Scott Ostrander (18800), Theodore Kusnierz (16202), Tara N. Gaston (14245.5), Matthew E. Veitch (14245.5), Edward D. Kinowski (9022), John Lawler (8208), John Lant (17361)

NOES: 0

ABSENT (63479): Jonathon Schopf (19014.5), Diana Edwards (819), Jean Raymond (1333), Michael Smith (3525), Kevin Tollisen (25662), Willard H. Peck (5242), Sandra Winney (2075), Thomas N. Wood, III (5808)





# **SARATOGA COUNTY BOARD OF SUPERVISORS**

## **RESOLUTION XX - 2022**

**Introduced by Public Safety: Supervisors Lant, Barrett, Hammond, Lawler, Ostrander, K. Veitch and Wright**

### **AUTHORIZING AN AGREEMENT WITH BLACK CREEK INTEGRATED SYSTEMS CORPORATION FOR MAINTENANCE, SERVICE, AND SUPPORT OF THE BLACK CREEK SECURITY SYSTEM AT THE SARATOGA COUNTY CORRECTIONAL FACILITY**

**WHEREAS**, pursuant to Resolution 132-2016, as amended by Resolution 128-2019, this Board authorized an agreement with Black Creek Integrated Control Systems Corp. for the purchase of Black Creek's Super Display touch screen security control system at the Saratoga County Correctional Facility, at a cost of \$764,480, and for the provision of maintenance services for the Super Display security control system for the years 2018 through 2021; and

**WHEREAS**, it is necessary to enter into an agreement with Black Creek Integrated Systems Corp. for the provision of maintenance and support services for the Super Display touch screen security system for the term January 1, 2023 through December 31, 2023 at a cost not to exceed \$17,086.38; now, therefore, be it

**RESOLVED**, that the Chair of the Board and/or the County Administrator and/or the Sheriff are authorized to execute an agreement with Black Creek Integrated Systems Corp., of Irondale, Alabama, for the provision of maintenance and support services for the Black Creek Super Display touch screen security control system at the Saratoga County Correctional Facility for the term January 1, 2023 through December 31, 2023 at a cost not to exceed \$17,086.38; and it is further

**RESOLVED**, that the form and content of such agreement shall be subject to the approval of the County Attorney; and it is further

**RESOLVED**, that this Resolution shall take effect immediately.

**BUDGET IMPACT STATEMENT**: No Budget Impact. Funds for this agreement are included in the 2023 budget.

April 19, 2022 Regular Meeting

Motion to Adopt by Supervisor Hammond, Seconded by Supervisor Barrett

AYES (172031): Eric Connolly (11831), Joseph Grasso (4328), Philip C. Barrett (19014.5), Eric Butler (6500), Kevin Veitch (8004), Arthur M. Wright (1976), Mark Hammond (17130), Thomas Richardson (5163), Scott Ostrander (18800), Theodore Kusnierz (16202), Tara N. Gaston (14245.5), Matthew E. Veitch (14245.5), Edward D. Kinowski (9022), John Lawler (8208), John Lant (17361)

NOES: 0

ABSENT (63479): Jonathon Schopf (19014.5), Diana Edwards (819), Jean Raymond (1333), Michael Smith (3525), Kevin Tollisen (25662), Willard H. Peck (5242), Sandra Winney (2075), Thomas N. Wood, III (5808)



# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** Sheriff's Office



**DATE:** 11/22/2022

**COMMITTEE:** Public Safety



**RE:** Black Creek Software renewal

This column must be completed prior to submission of the request.

1. Is a Resolution Required:

Yes, Contract Approval

County Attorney's Office  
Consulted

2. Proposed Resolution Title:

AUTHORIZING AN AGREEMENT WITH BLACK CREEK INTEGRATED SYSTEMS CORP. TO EXTEND THE CURRENT CONTRACT FOR THE LICENSING AND SUPPORT OF THE BLACK CREEK SALLY-PORT JAIL MANAGEMENT SYSTEM AT THE SARATOGA COUNTY CORRECTIONAL FACILITY

3. Specific Details on what the resolution will authorize:

Authorize the Chairman of the Board, the Sheriff or the County Administrator to enter into a service contract with Black Creek Integrated Systems Corp. for annual service and support of the Black Creek Security System for the Saratoga County Correctional Facility at a cost not to exceed \$17,086.38 for 2023. The form and content of such agreement to be subject to the approval of the Sheriff and the County Attorney.

4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
 Consulted

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other

5. Identify Budget Impact:

**No Budget Impact. Funds are included in the Department Budget**

- a. G/L line impacted **A.30.301.8160**
- b. Budget year impacted **2023**
- c. Details

6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade Deputy Sheriff-Patrol per the PBA contract

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

Human Resources Consulted

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term: 01/01/2023

f. Termination of contract date: 12/31/2023

g. Contract renewal and term: yes, 1-year

h. Contact information: Black Creek Integrated Systems, Box 101747 Irondale, AL 35210

i. Is the vendor/contractor an LLC, PLLC or partnership: No

j. State of vendor/contractor organization: Alabama

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

Purchasing Office Consulted

8. Is a grant being accepted:  YES or  NO

County Administrator's Office Consulted <input type="checkbox"/>
---

a. Source of grant funding:

b. Agency granting funds:

c. Amount of grant:

d. Purpose grant will be used for:

e. Equipment and/or services being purchased with the grant:

f. Time period grant covers:

g. Amount of county matching funds:

h. Administrative fee to County:

9. Supporting Documentation:

- Marked-up previous resolution
- No Markup, per consultation with County Attorney
- Program information summary
- Copy of proposal or estimate
- Copy of grant award notification and information
- Other \_\_\_\_\_

10. Remarks:

2022 price was \$15,836.00.



Black Creek Integrated Systems Corporation  
 P. O. Box 101747  
 Irondale, AL 35210  
 Ph: (205)949-9900  
 Fax: (205)949-9910

**QUOTATION**

Date	Number	Revision
9/6/2022	SP05040.23	2

Terms	Ship Via	Freight	F.O.B.	Delivery
Due On Invoice Receipt	n/a	n/a	n/a	n/a

**To:**

Colonel Richard Emery  
 Saratoga County Correctional Facility  
 6010 County Farm Rd.  
 Ballston Spa, NY 12020  
[remery@saratogacountyny.gov](mailto:remery@saratogacountyny.gov)

Description	Amount
-------------	--------

**SallyPort NY Unlimited Support Plan**

For Period 1/1/2023 Through 12/31/2023  
 See attached for plan description

Quotation is based on number of software licenses at the time of quotation.  
 Invoice will be based on number of software licenses at the time of renewal.

**2023**  
**Pricing**

**Software Support Pricing Detail**

SallyPort Software	\$ 10,971.75
(12) SallyPort User License	\$ 13,167.00
Vine NY Interface	\$ 936.25
Comnetix 2-Way Interface	\$ 4,111.50
Driver's License Scanner Interface	\$ 936.25
Keefe Cloud Based Commissary Interface	\$ 3,358.75
GTL ICM P.I.N. Interface	\$ 1,049.75
WatchTour Manager	\$ 1,730.25
(7) Mobile Client Access License	\$ 6,548.50
SallyPort-Touchscreen Integration	\$ 3,686.00
Mobile Device Server License	\$ 708.75
Touchscreen Security Control Interface	\$ 3,685.50

**Total Quotation Amount** \$50,890.25



**BLACK CREEK  
INTEGRATED SYSTEMS CORP.**

2900 CRESTWOOD BOULEVARD  
P.O. BOX 101747  
IRONDALE, AL 35210



Integrity. Innovation. Quality

Voice: (205) 949-9900  
Fax: (205) 949-9910

August 15, 2022

To: Black Creek SallyPort® User Agencies

Re: 2023 SallyPort®

Black Creek has conducted an internal audit of the Black Creek products currently in use and being supported at each of its user agencies and has determined that we failed to bill some agencies for support for certain products for which Black Creek has previously been supplying ongoing support services.

Please also note, that as the result of Black Creek withholding increases in support pricing during the Covid-19 pandemic to minimize any financial impact on our agencies, the cost of new products increased and pricing on product support for existing customers therefore did not properly keep pace with current product support pricing.

Black Creek understands that this has been an ongoing oversight on its part which has resulted in erroneously reduced support costs for the majority of its user agencies. Black Creek has no intention of going back and trying to collect for unbilled services in arrears but is attempting to make sure that future support billings are fair to all parties going forward.

It is Black Creek's belief that the attached support quote accurately reflects the current support costs for 2023 for the products that are currently in use in your facility. If the percentage jump in support cost is problematic for your agency, please contact either me or Thom Lanphear and we will make arrangements to amortize the increase over the next two years.

Please know that Black Creek appreciates your business and regrets any inconvenience this may have caused you.

Very truly yours,  
**Black Creek Integrated Systems Corp.**

I.E. Newton, III  
President

[newton@blackcreekisc.com](mailto:newton@blackcreekisc.com)



2/15/22



## **SARATOGA COUNTY BOARD OF SUPERVISORS**

### **RESOLUTION 66 - 2022**

**Introduced by Supervisors Lant, Barrett, Hammond, Lawler, Ostrander, K. Veitch and Wright**

#### **AUTHORIZING AN AGREEMENT WITH BLACK CREEK INTEGRATED SYSTEMS CORP. TO EXTEND THE CURRENT CONTRACT FOR THE LICENSING AND SUPPORT OF THE BLACK CREEK SALLY-PORT JAIL MANAGEMENT SYSTEM AT THE SARATOGA COUNTY CORRECTIONAL FACILITY**

**WHEREAS**, pursuant to Resolution 91-2021 the Sheriff's Department entered into an agreement with Black Creek Integrated Systems Corp. ("Black Creek") for the licensing and support of the Black Creek Sally-Port Jail Management System at the Saratoga County Correctional Facility; and

**WHEREAS**, Black Creek has submitted a proposal to extend the current contract for one (1) year to the Sheriff's Department for the continued licensing and support maintenance of the Black Creek Sally-Port Jail Management System at the County Correctional Facility; and

**WHEREAS**, the Black Creek Sally-Port Jail Management System is primarily a sole source product with software that is both compatible with and will fully integrate with the existing Sally-Port Jail Management System; and

**WHEREAS**, the Public Safety Committee and Sheriff Zurlo have recommended that the proposal to extend the current contract for one year with Black Creek Integrated Systems Corp. for continued licensing and support of the Black Creek Sally-Port Jail Management System, at the Saratoga County Correctional Facility, at a cost not to exceed \$45,842; now therefore be it

**RESOLVED**, that the Chair of the Board or the Sheriff is authorized to execute an agreement with Black Creek Integrated Control Systems Corp. of Irondale, Alabama, to extend for one (1) year the licensing and support of the Black Creek Sally-Port Jail Management System at a total cost not to exceed \$45,842; and it is further

**RESOLVED**, that the form and content of such agreement shall be subject to the approval of the County Attorney; and it is further

**RESOLVED**, that this Resolution shall take effect immediately.

**BUDGET IMPACT STATEMENT:** None. Costs associated with this agreement are included in the Sheriff's Office 2022 Budget.



## **SARATOGA COUNTY BOARD OF SUPERVISORS**

### **RESOLUTION XX - 2022**

**Introduced by Supervisors Lant, Barrett, Hammond, Lawler, Ostrander, K. Veitch and Wright**

#### **AUTHORIZING AN AGREEMENT WITH BLACK CREEK INTEGRATED SYSTEMS CORP. TO EXTEND THE CURRENT CONTRACT FOR THE LICENSING AND SUPPORT OF THE BLACK CREEK SALLY-PORT JAIL MANAGEMENT SYSTEM AT THE SARATOGA COUNTY CORRECTIONAL FACILITY**

**WHEREAS**, pursuant to Resolution 66-2022 the Sheriff's Department entered into an agreement with Black Creek Integrated Systems Corp. ("Black Creek") for the licensing and support of the Black Creek Sally-Port Jail Management System at the Saratoga County Correctional Facility; and

**WHEREAS**, Black Creek has submitted a proposal to extend the current contract for one (1) year to the Sheriff's Department for the continued licensing and support maintenance of the Black Creek Sally-Port Jail Management System at the County Correctional Facility; and

**WHEREAS**, the Black Creek Sally-Port Jail Management System is primarily a sole source product with software that is both compatible with and will fully integrate with the existing Sally-Port Jail Management System; and

**WHEREAS**, the Public Safety Committee and Sheriff Zurlo have recommended that the proposal to extend the current contract for one year with Black Creek Integrated Systems Corp. for continued licensing and support of the Black Creek Sally-Port Jail Management System, at the Saratoga County Correctional Facility, at a cost not to exceed \$50,890.25; now therefore be it

**RESOLVED**, that the Chair of the Board or the Sheriff is authorized to execute an agreement with Black Creek Integrated Control Systems Corp. of Irondale, Alabama, to extend for one (1) year the licensing and support of the Black Creek Sally-Port Jail Management System at a total cost not to exceed \$50,890.25; and it is further

**RESOLVED**, that the form and content of such agreement shall be subject to the approval of the County Attorney; and it is further

**RESOLVED**, that this Resolution shall take effect immediately.

**BUDGET IMPACT STATEMENT:** None. Costs associated with this agreement are included in the Sheriff's Office 2023 Budget.



# SARATOGA COUNTY

## AGENDA ITEM REQUEST FORM

**TO:** Steve Bulger, County Administrator  
Ridge Harris, Deputy County Administrator  
Michael Hartnett, County Attorney  
Therese Connolly, Clerk of the Board  
Stephanie Hodgson, Director of Budget

**CC:** Jason Kemper, Director of Planning and Economic Development  
Bridget Rider, Deputy Clerk of the Board  
Matt Rose, Management Analyst  
Clare Giammusso, County Attorney's Office  
Audra Hedden, County Administrator's Office

**DEPARTMENT:** Animal Shelter



**DATE:** 11/29/22

**COMMITTEE:** Public Safety



**RE:** Requesting approval to use Animal Shelter Trust Fund monies for proposed larger projects in 2023 (including replacement of 2 chainlink fenced exercise yards with solid vinyl fencing, and purchasing kennel top covers). Requesting a Resolution authorizing use of 2022 Trust Fund monies in 2023.

1. Is a Resolution Required:

2. Proposed Resolution Title:

AUTHORIZING A TEMPORARY AMENDMENT TO THE ADMINISTRATION OF THE ANIMAL SHELTER TRUST AND AGENCY FUND

3. Specific Details on what the resolution will authorize:

Resolution to authorize disbursements from the Animal Shelter Trust and Agency Fund in 2023 of up to 80% of the donations received by the Fund in 2021 and 2022, to allow for larger, committee-approved (Public Safety) projects to be completed at the Animal Shelter in 2023.

This column must be completed prior to submission of the request.

County Attorney's Office  
Consulted

4. Is a Budget Amendment needed:  YES or  NO  
 If yes, budget lines and impact must be provided.  
 Any budget amendments must have equal and offsetting entries.

County Administrator's Office  
 Consulted

Please see attachments for impacted budget lines.  
 (Use ONLY when more than four lines are impacted.)

Revenue

Account Number	Account Name	Amount

Expense

Account Number	Account Name	Amount

Source of Revenue

Fund Balance	State Aid	Federal Aid	Other

5. Identify Budget Impact:

- a. G/L line impacted
- b. Budget year impacted
- c. Details

6. Are there Amendments to the Compensation Schedule?

YES or  NO (If yes, provide details)

a. Is a new position being created?  Y  N

Effective date

Salary and grade

b. Is a new employee being hired?  Y  N

Effective date of employment

Salary and grade

Appointed position:

Term

c. Is this a reclassification?  Y  N

Is this position currently vacant?  Y  N

Is this position in the current year compensation plan?  Y  N

7. Does this item require hiring a Vendors/Contractors:  Y  N

a. Were bids/proposals solicited:  Y  N

b. Type of Solicitation

c. Is the vendor/contractor a sole source:  Y  N

d. If a sole source, appropriate documentation has been submitted and approved by Purchasing Department?  Y  N  N/A

e. Commencement date of contract term:

f. Termination of contract date:

g. Contract renewal and term:

h. Contact information:

i. Is the vendor/contractor an LLC, PLLC or partnership:

j. State of vendor/contractor organization:

k. Is this a renewal agreement:  Y  N

l. Vendor/Contractor comment/remarks:

Human Resources Consulted

Purchasing Office Consulted

8. Is a grant being accepted:  YES or  NO

County Administrator's Office Consulted <input type="checkbox"/>
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a. Source of grant funding:

b. Agency granting funds:

c. Amount of grant:

d. Purpose grant will be used for:

e. Equipment and/or services being purchased with the grant:

f. Time period grant covers:

g. Amount of county matching funds:

h. Administrative fee to County:

9. Supporting Documentation:

- Marked-up previous resolution
- No Markup, per consultation with County Attorney
- Program information summary
- Copy of proposal or estimate
- Copy of grant award notification and information
- Other \_\_\_\_\_

10. Remarks:

Gathering preliminary quotes/estimates, project approval pending